Review of the Previous Medium-Term Management Plan

During the period of the previous medium-term management plan, which covered fiscal 2020 through fiscal 2022, the Wacoal Group recorded disappointing business results due to the severe impact of the global COVID-19 pandemic. Moreover, in addition to triggering such major changes in the behavior and lifestyles of consumers as the spread of telecommuting and the increased use of various online services, the pandemic has changed the values of consumers and their attitudes toward health. As a result of the Group's inability to fully adapt to these unexpected changes, many tasks have been carried over to the new medium-term management plan.

Review of Previous Medium-Term Management Plan

Consolidated Net Sales / Operating Profit (Loss) / Operating Profit Ratio

Net sales Operating profit (loss) — Operating profit ratio



Business Results by Segment

Net sales Operating profit (loss)



Peach John Business



	FY2020	FY2021	FY2022	FY2022 initial plan
Net income attributable to Wacoal Holdings Corp. (¥ billion)	3.5	7.0	4.6	12.0
Return on equity	1.6%	3.3%	2.1%	6.0%
Cash generated (¥ billion) (Net income* + Depreciation cost + Reduction in strategic shareholdings)	27.8	10.8	14.4	3-year 70.0 or more
Reduction in strategic shareholdings (¥ billion) (Book value as of the end of FY2019)	13.6	2.6	3.5	20.0
Dividends per share (yen)	60	40	50	-

* Estimated in real terms without taking into account impairment losses of intangible assets, securities, or valuation gains and losses







- · Provide new value to customers and create new businesses
- · Stabilize management within our domestic subsidiaries and verify businesses' ability to continue and decide whether to let them do so or change them

Production and Supply System Challenges

Renovate our global supply system to improve productivity

- Soften the blows from soaring raw material and shipping costs by making production and shipping operations more efficient
- Work to stabilize factory operations as COVID-19 spreads
- Reorganize supply capabilities on a global basis to further enhance productivity

- Achieve growth in new countries and regions with large potential markets, such as India and Germany
- Realize the regrowth of e-commerce by heightening brand awareness in China's market and strengthen brand strategy to acquire an expanding population of middle-class customers

Sustainability

Promote co-creation innovation that solves social issues as opportunities for growth

- Convert initiatives for increasingly complex and diverse social issues into opportunities for future growth by promoting innovation based on co-creation
- Strengthen responses to increasingly severe human rights and environmental issues, such as climate change
- Strengthen our ability to respond to change by increasing the number of employees that can clearly define and act on the Company's target profile and Mission