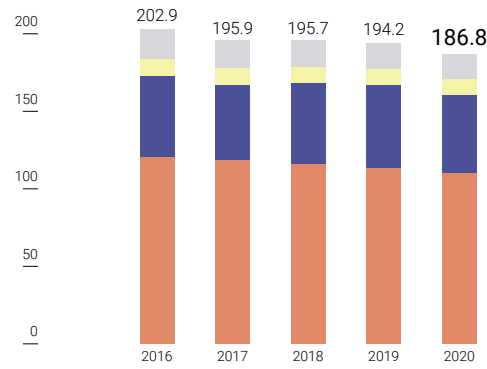


Financial Highlights by Segment

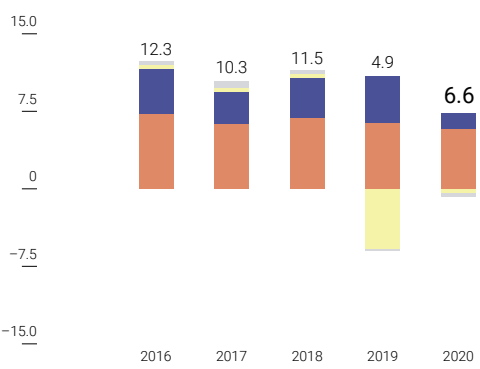
For the fiscal years as of/ended March 31

Net Sales  
(¥ billion)



|                            | 2016  | 2017  | 2018  | 2019  | 2020  |
|----------------------------|-------|-------|-------|-------|-------|
| Wacoal Business (Domestic) | 120.6 | 118.4 | 116.1 | 113.4 | 109.7 |
| Wacoal Business (Overseas) | 51.8  | 48.4  | 51.9  | 53.1  | 50.6  |
| Peach John Business        | 11.2  | 11.1  | 10.8  | 10.5  | 10.5  |
| Other Businesses           | 19.3  | 18.0  | 16.9  | 17.2  | 16.0  |

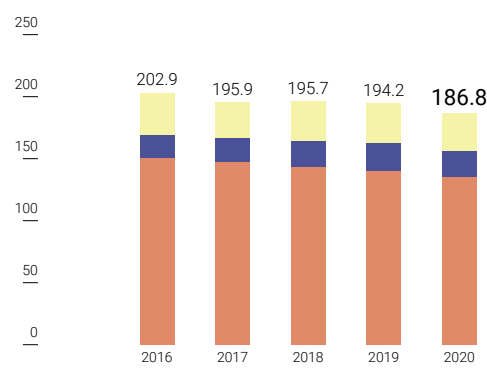
Operating Income (Loss)\*  
(¥ billion)



|                            | 2016 | 2017 | 2018 | 2019 | 2020 |
|----------------------------|------|------|------|------|------|
| Wacoal Business (Domestic) | 7.2  | 6.2  | 6.8  | 6.3  | 5.8  |
| Wacoal Business (Overseas) | 4.4  | 3.1  | 3.9  | 4.6  | 1.5  |
| Peach John Business        | 0.3  | 0.4  | 0.4  | -5.8 | -0.4 |
| Other Businesses           | 0.4  | 0.6  | 0.4  | -0.2 | -0.3 |

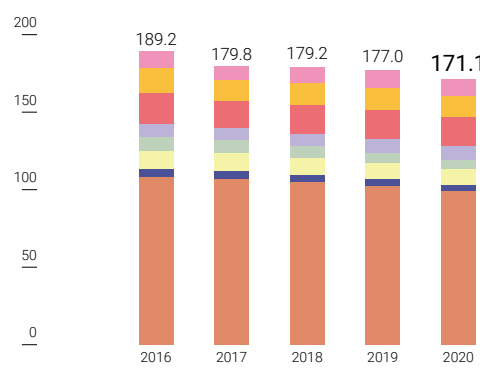
\* New accounting guidance, *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost* (ASU No. 2017-07), was adopted at the beginning of the consolidated fiscal year ended March 31, 2019. Accordingly, key financial data for the previous fiscal years are the amounts after the retroactive application of such accounting guidance.

Share of Sales by Geographic Segment  
(¥ billion)



|                     | 2016  | 2017  | 2018  | 2019  | 2020  |
|---------------------|-------|-------|-------|-------|-------|
| Japan               | 150.7 | 147.1 | 143.2 | 140.2 | 135.3 |
| Asia and Oceania    | 17.9  | 19.2  | 21.1  | 22.5  | 20.6  |
| Americas and Europe | 34.3  | 29.6  | 31.5  | 31.5  | 30.9  |

Share of Sales by Principal Subsidiaries\*  
(¥ billion)

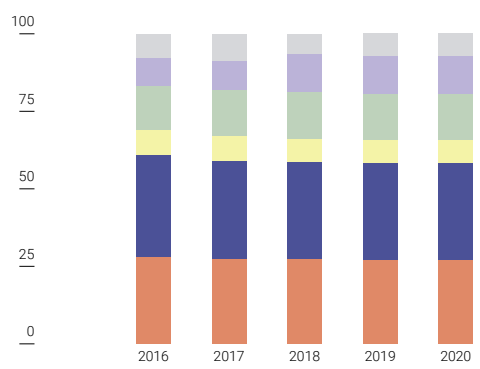


|                             | 2016  | 2017  | 2018  | 2019  | 2020 |
|-----------------------------|-------|-------|-------|-------|------|
| Wacoal                      | 107.9 | 106.5 | 104.6 | 102.4 | 99.2 |
| Ai                          | 5.7   | 5.5   | 5.1   | 4.2   | 3.6  |
| Peach John                  | 11.2  | 11.1  | 10.8  | 10.5  | 10.5 |
| Lecien                      | 8.9   | 8.4   | 7.2   | 6.3   | 5.8  |
| Nanasai                     | 8.9   | 8.1   | 8.3   | 9.4   | 8.7  |
| Wacoal International (U.S.) | 19.6  | 17.7  | 18.6  | 18.5  | 19.2 |
| Wacoal Europe               | 15.9  | 13.0  | 14.0  | 14.1  | 13.0 |
| Wacoal China                | 11.1  | 9.5   | 10.6  | 11.6  | 11.1 |

\* Calculated based on net sales to external customers

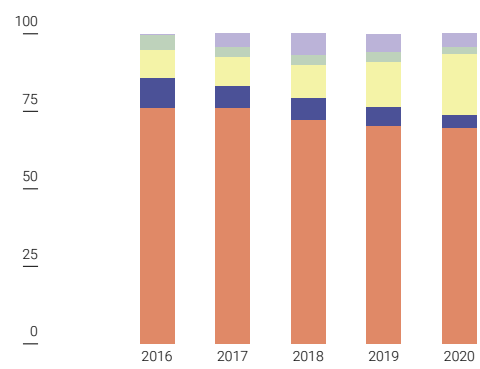
Share of Sales by Channel (Principal Subsidiaries)

Wacoal  
(%)



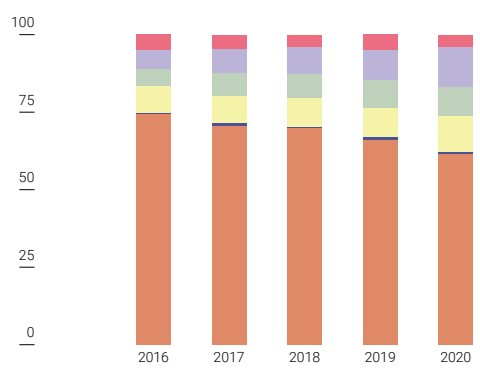
|                            | 2016 | 2017 | 2018 | 2019 | 2020 |
|----------------------------|------|------|------|------|------|
| Department Stores          | 27.8 | 27.4 | 27.2 | 26.8 | 25.0 |
| General Merchandise Stores | 32.9 | 31.6 | 31.3 | 31.4 | 31.7 |
| Specialty Stores           | 8.3  | 8.1  | 7.6  | 7.5  | 7.3  |
| Directly Managed Stores    | 13.9 | 14.6 | 15.1 | 14.9 | 15.3 |
| EC and Catalog Mail-order  | 9.1  | 9.4  | 12.2 | 12.2 | 13.1 |
| Others                     | 8.0  | 8.9  | 6.6  | 7.2  | 7.6  |

Wacoal China  
(%)



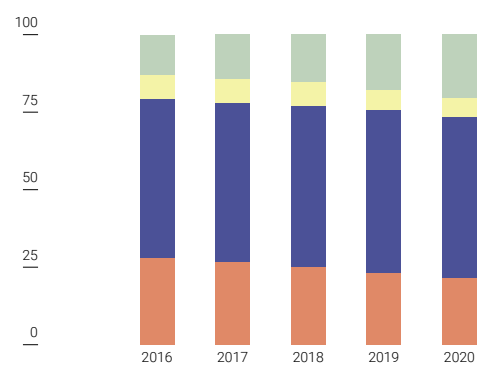
|                                      | 2016 | 2017 | 2018 | 2019 | 2020 |
|--------------------------------------|------|------|------|------|------|
| Department Stores                    | 76.1 | 75.9 | 72.2 | 70.0 | 69.5 |
| Agent (Specialty Stores)             | 9.4  | 7.4  | 6.9  | 6.4  | 4.3  |
| Third-Party EC Site                  | 9.1  | 9.3  | 10.8 | 14.5 | 19.5 |
| Peach John (Directly Managed Stores) | 5.1  | 3.1  | 3.2  | 3.1  | 2.4  |
| Peach John (EC Site)                 | 0.3  | 4.3  | 6.9  | 6.0  | 4.3  |

Wacoal International (U.S.)  
(%)



|                                    | 2016 | 2017 | 2018 | 2019 | 2020 |
|------------------------------------|------|------|------|------|------|
| Department Stores                  | 74.2 | 70.6 | 69.7 | 66.0 | 61.6 |
| Directly Managed Stores and Outlet | 0.6  | 0.7  | 0.5  | 0.7  | 0.6  |
| Department Store EC                | 8.4  | 8.9  | 9.2  | 9.5  | 11.4 |
| Third-Party EC Site                | 5.8  | 7.4  | 7.8  | 9.1  | 9.6  |
| Own EC Site                        | 6.0  | 7.6  | 8.7  | 9.8  | 12.7 |
| Export (excluding Canada)          | 5.0  | 4.8  | 4.1  | 4.9  | 4.1  |

Wacoal Europe  
(%)



|                         | 2016 | 2017 | 2018 | 2019 | 2020 |
|-------------------------|------|------|------|------|------|
| Department Stores       | 28.0 | 26.6 | 25.1 | 23.0 | 21.3 |
| Specialty Stores        | 51.0 | 51.4 | 51.7 | 52.7 | 52.2 |
| Directly Managed Stores | 7.8  | 7.6  | 8.0  | 6.2  | 6.0  |
| EC Site                 | 13.2 | 14.4 | 15.2 | 18.1 | 20.5 |