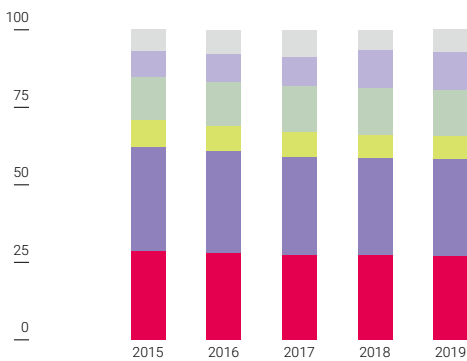


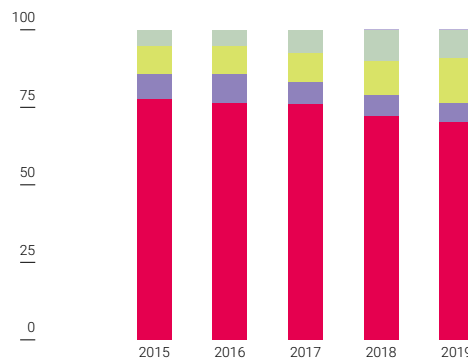
Share of Sales by Channel (Principal Subsidiaries)

Wacoal
(%)



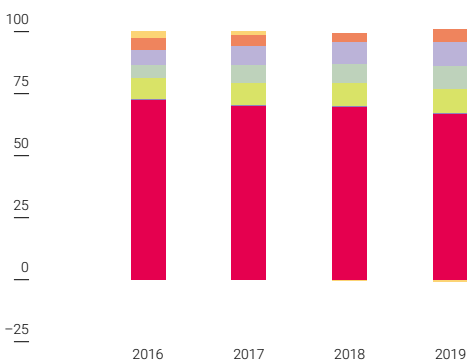
	2015	2016	2017	2018	2019
Department Stores	28.6	27.8	27.4	27.2	26.8
General Merchandise Stores	33.5	32.9	31.6	31.3	31.4
Specialty Stores	8.8	8.3	8.1	7.6	7.5
Directly Managed Stores	13.6	13.9	14.6	15.1	14.9
EC and Catalog Mail-order	8.4	9.1	9.4	12.2	12.2
Others	7.1	8.0	8.9	6.6	7.2

Wacoal China
(%)



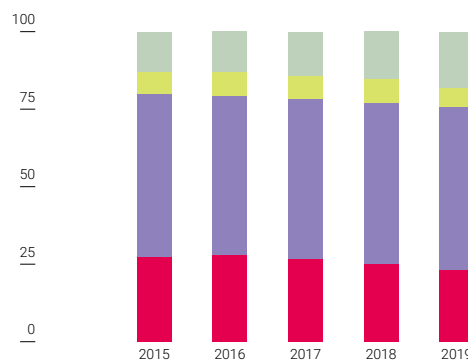
	2015	2016	2017	2018	2019
Department Stores	77.7	76.1	75.9	72.1	70.0
Agent (Specialty Stores)	8.2	9.4	7.4	6.9	6.4
Third-Party EC Site	8.9	9.1	9.3	10.8	14.5
Peach John	5.0	5.1	7.4	10.1	9.0
Export	0.2	0.3	0.0	0.1	0.1

Wacoal International (U.S.)
(%)



	2016	2017	2018	2019
Stores	72.3	69.8	69.4	66.6
Directly Managed Stores and Outlet	0.6	0.6	0.5	0.7
Department Store EC	8.2	8.9	9.2	9.5
Third-Party EC Site	5.6	7.2	7.8	9.1
Own EC Site	5.8	7.5	8.6	9.9
Export (excluding Canada)	4.9	4.7	4.0	5.0
Others	2.6	1.3	-0.5	-0.8

Wacoal Europe
(%)



	2015	2016	2017	2018	2019
Department Stores	27.4	28.0	26.7	25.1	23.0
Independent	52.3	51.0	51.4	51.7	52.7
Directly Managed Stores (including Own EC Site)	7.1	7.8	7.6	8.0	6.3
Third-Party EC Site	13.2	13.2	14.3	15.2	18.0