## Consolidated Business Results for the First Quarter of the Fiscal Year Ending March 31, 2011 [U.S. Accounting Standards]

Listed Company: Wacoal Holdings Corp.
Stock Exchanges: Tokyo, Osaka
Code Number: 3591 (URL: http://www.wacoalholdings.jp/ir/)
Representative: Position: President and Representative Director
Name: Yoshikata Tsukamoto
For Inquiries: Position: Director and General Manager of Corporate Planning Name: Ikuo Otani

July 30, 2010
mission date of quarterly report: August 13, 2010
Scheduled submission date of quarterly report:
Scheduled start date of dividend payment:
Supplementary materials regarding quarterly business results: None
Explanatory meeting regarding quarterly business results: None
(Amounts less than 1 million yen have been rounded)

1. First Quarter of the Fiscal Year Ending March 31, 2011 (April 1, 2010 - June 30, 2010)
(1) Consolidated Business Results

|  | Sales | Operating Income | Pre-tax Net Income | Net Income Attributable to Wacoal Holdings Corp. |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen \% | Million Yen \% | Million Yen \% | Million Yen \% |
| First Quarter ended June 30, 2010 | $40,989 \quad 8.6$ | $2,501 \quad 145.2$ | $1,894 \quad 553.1$ | $1,064 \quad 100.8$ |
| First Quarter ended June 30, 2009 | 37,741 (10.1) | 1,020 (57.4) | 290 (84.4) | 530 (58.6) |


|  | Net Income <br> Attributable to <br> Wacoal Holdings <br> Corp. Per Share | Diluted Net Earnings <br> Attributable to <br> Wacoal Holdings <br> Corp. Per Share |
| :--- | :---: | :---: |
| First Quarter ended <br> June 30, 2010 <br> First Quarter ended <br> June 30, 2009 | 7.54 | Yen |

(2) Consolidated Financial Condition

|  | Total Assets | Total Equity <br> (Net Assets) | Total <br> Shareholders', <br> Equity | Total <br> Shareholders' <br> Equity Ratio | Shareholders' <br> Equity Per Share |
| :--- | :--- | :--- | :--- | :---: | :---: |
| First Quarter ended <br> June 30, 2010 <br> As of the end of Fiscal <br> Year (March 31, 2010) | 223,387 | Million Yen | Million Yen | Million Yen | $\%$ |
| Yen |  |  |  |  |  |

2. Status of Dividends

|  | Annual Dividend |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | End of First <br> Quarter | End of Second <br> Quarter | End of Third <br> Quarter | Year-End | Total |
| Fiscal Year Ended March 31, 2010 <br> Fiscal Year Ending March 31, 2011 | - | Yen | Yen | Yen | Yen |
| Fiscal Year Ending March 31, 2011 <br> (Estimates) | - | - | - | 20.00 | 20.00 |

(Note) Revision of estimated dividends during the First Quarter: None
3. Forecast of Consolidated Business Results for the Fiscal Year Ending March 31, 2011 (April 1, 2010 - March 31, 2011)

|  | Sales |  | Operating Income |  | Pre-tax Net Income |  | Net Income Attributable to Wacoal Holdings Corp. |  | Net Income Attributable to Wacoal Holdings Corp. Per Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen |  | Million Yen | \% | Million Yen | \% | Yen |
| Six-Month Period Ending September 30, 2010 | 87,000 | 6.7 | 3,800 |  | 3,800 | 27.5 | 2,100 |  | 14.87 |
| $\begin{array}{lll}\text { Fiscal Year } & \text { Ending } \\ \text { March 31, } 2011\end{array}$ | 172,000 | 5.3 | 5,000 | 31.2 | 5,100 | 63.3 | 3,200 | 26.8 | 22.66 |

(Note) Revision of forecast of consolidated business results during the First Quarter: None
4. Other (For details, please see "Other Information" on page 5 of the attached materials.)
(1) Changes in significant subsidiaries in the first quarter of the current fiscal year: None (i.e., changes in specified subsidiaries (tokutei kogaisha) which involve change in scope of consolidation)
(2) Application of simplified accounting methods and specific accounting methods: None (i.e., application of simplified accounting methods and specific accounting methods in preparing quarterly consolidated financial statements)
(3) Changes in accounting principles, procedures and indication method:
(i) Changes due to modifications in accounting standards, etc.: None
(ii) Changes other than (i) above: None
(4) Number of Issued Shares (Common Stock)

|  | First Quarter ended <br> June 30, 2010 | Fiscal Year ended <br> March 31, 2010 |  |
| :--- | :--- | :---: | :---: |
| (i) | Number of issued shares (including <br> treasury stock) as of the end of: <br> (ii) <br> Number of shares held as treasury <br> stock as of the end of: | $143,378,085$ shares | $143,378,085$ shares |
| (iii) | $2,182,836$ shares | $2,179,739$ shares |  |
| Average number of shares during <br> June 30): | $141,196,784$ shares | (First Quarter ended June 30, 2009) |  |

*Notes on Implementation of Quarterly Review Procedures
This summary of quarterly financial results is not subject to the quarterly review procedures based on the Financial Instruments and Exchange Law. The review procedures for the quarterly financial statements based on the Financial Instruments and Exchange Law had not been completed at the time of disclosure of this summary of quarterly financial results.

The forecast of business results are based on information available as of the date this data was released and, due to various risks, uncertainties and other factors arising in the future, actual results may largely differ from our estimates.

These risks, uncertainties and other factors include: the impact of the ongoing global economic downturn and financial crisis; the impact on our business of anticipated continued weakness of department stores and other general retailers in Japan; our ability to successfully develop, manufacture, market and sell products in Japan and our other markets that meet the changing tastes and needs of consumers and to deliver high quality products; the highly competitive nature of our business and the strength of our competitors; our ability to successfully expand and operate our network of specialty retail stores and achieve profitable operations at these stores; our ability to further develop our catalog and Internet sales capabilities; our ability to effectively manage our inventory levels; our ability to reduce costs; our ability to attract and retain highly qualified personnel; effects of seasonality on our business and performance; risks related to conducting our business internationally; risks from acquisitions and other strategic transactions with third parties; risks from disputes relating to intellectual property; our ability to fully comply with all applicable laws and regulations regarding the protection of customer information and our ability to protect our trade secrets; our ability to establish and maintain effective internal controls; the impact of weakness in the Japanese equity markets on our holdings of Japanese equity securities; and the impact of any natural disaster or epidemic on our business; risks of not successfully collecting return of investment in new markets; and other risks referred to from time to time in Wacoal Holdings' filings on Form 20-F of its annual report and other filings with the United States Securities and Exchange Commission.

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## 1. Qualitative Information Regarding Consolidated Performance during the Current First Quarter

(1) Qualitative Information regarding Consolidated Business Results
(i) Performance Overview of the Current First Quarter

During the current first quarter, the Japanese economy continued to remain in a severe state as a result of a continued deterioration in employment and disposable income levels, along with continuing low consumer spending levels, despite signs of partial economic recovery in corporate profits. In particular, the business results in the women's fashion and clothing industry continued to experience difficulties as a result of attitudes of cost conscious consumers who continued to exercise cautious spending habits and irregular weather patterns in the beginning of spring.

Under these circumstances and challenges, our group (primarily Wacoal Corp., our core operating entity) sought to improve the strength of our products and to develop products that are responsive to market trends. In addition, with respect to the goals set in our mid-term plan newly implemented in April of this year, our group began working on structural reform of the innerwear wholesale business to build a stable revenue base and restore profitability in our group companies.

As a result, consolidated business results for the current first quarter were as follows: (i) sales were 40,989 million yen, an increase of $8.6 \%$ from the same period of the previous fiscal year, due to an increase in sales from our business in U.S. and China from the same period of the previous fiscal year and the consolidation of the business results of Lecien Corporation (which became our wholly-owned subsidiary through a share exchange on August 17, 2009), despite a decrease in sales from Wacoal Corp. from the same period of the previous fiscal year; (ii) operating income was 2,501 million yen, an increase of $145.2 \%$ from the same period of the previous fiscal year, due to our efforts in reducing costs and expenses and a recovery in profit from our overseas business; (iii) pre-tax net income was 1,894 million yen, an increase of $553.1 \%$ from the same period of the previous fiscal year, and (iv) net income attributable to the shareholders of Wacoal Holdings Corp. was 1,064 million yen, an increase of $100.8 \%$ from the same period of the previous fiscal year.
(ii) Business Overview of the Operating Segment
a. Wacoal Business (domestic)

In Wacoal Corp.'s Wacoal brand business, overall sales of core brassieres exceeded the results $f$ the same period of the previous fiscal year due to the strong performance of Ribbon Bra, a new product from our campaign brassiere LALAN, and Su Su Bra, our summer brassiere, which gained strong support from our consumers for their functionality and design. For our girdle products, sales of our mesh fabric products of Cross Walker Shakitto from our new Style Science functional underwear series showed strong performance; however, overall sales of girdles were below the results from the same period of the previous fiscal year as a result of the weak performance of other products. With respect to Sugoi products, our seasonal summer undergarment, although we promoted it for the features of "slimness, lightness and freshness", sales remained weak as they were affected by increased competition from products sold by our competitors. For our high value-added brand products, sales of Gra-P, targeted at senior consumers, continued to remain strong and largely exceeded the results from the previous fiscal year, although sales of Parfage and Salute, our brand products sold by our sales channels, were below the results from the previous fiscal year. As a result of the above, overall sales of our core Wacoal brand business remained the same as the results from the same period of the previous fiscal year.

In our Wing brand business, although sales of our Style Science products including our campaign brassiere, S-Style Bra, performed strongly, similar to the Wacoal brand business, sales of our summer undergarments were largely affected by private-labeled brand products sold by clothing specialty stores and the products sold by our competitors, and were below the results from the same period of the previous fiscal year. The overall results of our men's innerwear products were largely below the results from the same period of the previous fiscal year because we were not successful in acquiring new consumers for sales of our Cross Walker products, which has been achieving top sales among our other products and also as a result of an increase in return of seasonal products. In addition, because there was little progress in the delivery of products due to our clients' inventory management measures and the bargain season being pushed back, the overall sales of our Wing brand business were below the results from the same period of the previous fiscal year.

In our specialty retail stores business, we focused on our direct retail store AMPHI. Sales in this area increased as a result of an increase in the number of customers and sales volume. In addition, sales from our Wacoal Factory Stores, which are located in outlet malls, showed favorable performance and as a result, overall sales of our specialty retail store business exceeded the results from the same period of the previous fiscal year.

Although sales from our stores of Une Nana Cool Corp. (a subsidiary of Wacoal Corp., that engages in the specialty retail store business) were below the results from the previous fiscal year due to poor performance in products
excluding certain brassiere products, new store openings helped overall sales exceeded the results from the same period of the previous fiscal year. In July, we opened Wacoal Lovers Market as a new outlet type store, at Mitsui Outlet Park Shiga Ryuo, where we sell Une Nana Cool and Peach John products, in addition to our regular specialty retail store products.

In our wellness business, we capitalized on the increase in health-conscious consumers and achieved strong performance in the sales of sports-related products including; our sports tights products from our CW-X sports conditioning wear brand, and Jyuryu, our highly functional wear for golf and running which we are advertising with a famous young Japanese professional golfer, Ryo Ishikawa, as our model. With respect to our leggings and footwear products, sales of our body styling wear Style Cover and our business footwear, Success Walker, which focuses on fashionability and functionality, showed strong performance. As a result, overall sales from our wellness business largely exceeded the results from the same period of the previous fiscal year.

In our catalog sales business, sales fell below the results from the same period of the previous fiscal year due to a decrease in the number of purchases for outerwear. In the meantime, sales from our online Wacoal Web Store continued to remain strong, with our online limited product, Smaller Showing Bra gaining some popularity. However, overall sales from our catalog sales business fell below the results from the same period of the previous fiscal year mainly affected by the poor performance of our core catalog sales.

As a result of the aforementioned factors, although sales of sports-related products performed strongly, the overall sales of Wacoal Corp. were below the results from the same period of the previous fiscal year due to lower sales of our core Wing brand products which fell below the results from the same period of the previous fiscal year. Our Operating income, however, largely exceeded the results from the same period of the previous fiscal year due to our successful efforts in improving our sales to profit ratio and cost cutting initiatives.

As a result, sales from our Wacoal business (domestic) were 27,528 million yen, a decrease of $2.5 \%$ from the same period of the previous fiscal year and operating income was 2,000 million yen, an increase of $109.9 \%$ from the same period of the previous fiscal year.

## b. Peach John Business

With respect to Peach John Co., Ltd. ("Peach John") (for the period from March 2010 to May 2010), mail-order sales fell below the results from the same period of the previous fiscal year due to delays in inventory shipments in from supplier into our warehouses of products in the spring catalog and a weak number of summer catalog orders. Sales from our direct retail stores fell below the results from the same period of the previous fiscal year due to a decrease in the number of shops and the poor performance of existing shops, but our two overseas shops that opened in Hong Kong both performed well. In terms of profit, we suffered and operating loss as a result of a decrease in sales despite our efforts to reduce the number of catalog issues.

As a result, sales from Peach John business were 3,023 million yen, a decrease of $4.5 \%$ from the same period of the previous fiscal year and operating loss was 198 million yen, as compared to 54 million yen of operating loss incurred for the same period of the previous fiscal year.
c. Wacoal Business (Overseas)

As for our overseas operations (from January 2010 to March 2010), sales at department stores in the United States, which have been weak due to the financial crisis, showed signs of recovery, while sales of our reasonably-priced brassiere and functional bottom products which were launched during the previous fiscal year continued to show strong performance. Sales of b.tempt'd by Wacoal, our sexy and fashionable brand, also showed favorable performance and exceeded the results from the same period of the previous fiscal year. In terms of profit, in addition to an increase in sales, operating income exceeded the results from the same period of the previous fiscal year due to an improvement in sales to profit ratio by reducing manufacturing costs. The exchange rate in the first quarter of the current fiscal year was 90 yen per dollar (compared to 93 yen per dollar for the first quarter of the previous fiscal year) and our consolidated financial results were affected by the appreciation of the yen.

As for our business in China, we have been successful in gradually expanding business in our existing shops (mainly in the department store channel), by developing a three-brand system that includes our core Wacoal brand, our youth-oriented brand, Amphi, and our high value-added brand, Salute. We are proactively opening new shops in inland China in addition to coastal China and are proactively conducting a campaign featuring the famous Chinese actress, Li Xiao Ran for the purpose of improving brand recognition by Chinese consumers and achieving sales expansion. As a result, both our overall sales and profit from our business in China exceeded the results from the same period of the previous fiscal year.

As a result, sales from our Wacoal business (overseas) were 5,253 million yen, an increase of $14.4 \%$ from the same period of the previous fiscal year and operating income was 643 million yen, an increase of $63.2 \%$ from the same period of the previous fiscal year.

## d. Other ${ }^{1}$

With respect to the business of Lecien Corporation ("Lecien"), sales from our core innerwear and outerwear products showed weak performance in the mass merchandisers market in our core sales channels, but sales of core products from the Art/Hobby business, which handles embroidery thread and fabrics for handicrafts, and Material business, which handles lace material, remained strong. Consistent with our original expectations, overall sales from Lecien were below the results from the same period of the previous fiscal year as a result of low sales from our underperforming business which was liquidated during the previous fiscal year. In terms of profit, operating income improved from the same period of the previous fiscal year as we were successful in liquidating the underperforming business and cutting costs.

As for Nanasai Co., Ltd. ("Nanasai"), which engages in manufacturing, sales and retail business of mannequins and interior design and construction of stores at commercial facilities, sales exceeded the results from the same period of the previous fiscal year as a result of shop renovation work at department stores, our major clients. In terms of profit, we suffered an operating loss, but it was lower than the same period of the previous fiscal year as a result of our cost-cutting measures from a thorough review of expenses.

As a result, sales from Other segment were 5,185 million yen, an increase of $195.9 \%$ from the same period of the previous fiscal year and operating income was 56 million yen, as compared to 273 million yen of operating loss for the same period of the previous fiscal year.
(2) Qualitative Information regarding Consolidated Financial Condition
(i) Status of Assets, Liabilities and Total Shareholders' Equity

Our total assets as of the end of the current consolidated first quarter was 219,025 million yen, a decrease of 4,362 million yen from the end of the previous fiscal year, as a result of a decrease in investments due to changes in stock prices and a decrease of inventory assets.

In terms of liabilities, our current liabilities were 48,149 million yen, a decrease of 1,685 million yen from the end of the previous fiscal year, as a result of a decrease in accounts payable-trade and accounts payable under current liabilities, and a decrease of deferred tax liabilities under long-term liabilities.

Shareholders' equity was 168,958 million yen, a decrease of 2,672 million yen from the end of the previous fiscal year due to a decrease in retained earnings as a result of a cash dividend payment and fluctuations of unrealized gain on securities.

As a result of the above, our total shareholders' equity ratio as of the end of the current consolidated first quarter was $77.1 \%$, an increase of $0.3 \%$ from the end of previous fiscal year.
(ii) Cash Flow Status

Cash and cash equivalents as of the end of the first quarter of the current fiscal year were 22,026 million yen, a decrease of 2,291 million yen from the end of the previous fiscal year.
(Cash From Operating Activities)
Cash from operating activities was 21 million yen due to decreases in depreciation expenses and inventory assets.
(Cash Used in Investment Activities)
Cash used in investment activities was 1,882 million yen, an increase of 2,957 million yen from the same period of the previous fiscal year, due to an increase in time deposits and acquisition of tangible fixed assets.

[^0]Cash used in financing activities was 308 million yen, a decrease of 3,491 million yen from the same period of the previous fiscal year, due to a cash dividend payment, despite an increase in short-term bank loans.
(3) Qualitative Information regarding Forecast of Consolidated Business Results

We have not amended our forecast of consolidated business results for the first two quarters and for the whole fiscal year released on May 11, 2010.

We expect to continually face a difficult business environment in the domestic market due to change in the purchasing behavior of customers who are conscious of the balance in pricing and quality and increase in price competition. Despite such difficult business environment, we plan to expand sales by making efforts to develop attractive products.

As for Wacoal Corp., our core Wacoal brand will continue to further expand the sales by selling new products from LALAN, our campaign brassieres, and our new Style Science functional underwear series. In addition, we will start new promotion activities and develop products with the key-word "body aging (physiological changes associated with aging)" based on the research results of Wacoal Corp. Human Science Research Center. Furthermore, we will actively make efforts to expand business by making necessary investments in our specialty retail store business and wellness business, which we believe have further growth potential.

As for our overseas business, our business in the United States continues to show some signs of recovery. We will make efforts to further expand sales by enhancing our product lineup and we also plan to enter new markets in surrounding countries and expand sales channels. In China, we will promote our shop openings in inland China and proactively develop our advertising activities of brassieres and undergarments which meet customer needs. Also, we aim to open our first direct retail store of Peach John in mainland China to expand our group's market share in the Chinese market.

## 2. Other Information

(1) Summary of Changes in Significant Subsidiaries:

Not applicable.
(2) Summary of Application of Simplified Accounting Methods and Specific Accounting Methods: Not applicable.
(3) Summary of Changes in Accounting Principles, Procedures and Indication Method: Not applicable.
3. Consolidated Financial Statements
(1) Consolidated Balance Sheets

| Accounts | Current Consolidated First Quarter as of June 30, 2010 | Previous Fiscal Year as of March 31, 2010 | Increase/(Decrease) |
| :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | Million Yen | Million Yen |
| I. Current assets: |  |  |  |
| Cash and bank deposits | 22,026 | 24,317 | $(2,291)$ |
| Time deposits | 920 | - | 920 |
| Marketable securities | 6,474 | 6,529 | (55) |
| Receivables: |  |  |  |
| Notes receivable | 718 | 469 | 249 |
| Accounts receivable - trade | 21,497 | 21,116 | $\underline{381}$ |
|  | 22,215 | 21,585 | 630 |
| Allowance for returns and doubtful receivables | $(2,528)$ | $(1,972)$ | (556) |
|  | 19,687 | 19,613 | 74 |
| Inventories | 31,614 | 32,103 | (489) |
| Deferred tax assets | 4,146 | 4,595 | (449) |
| Other current assets | 3,242 | 2,776 | 466 |
| Total current assets | 88,109 | 89,933 | $(1,824)$ |
| II. Tangible fixed assets: |  |  |  |
| Land | 21,966 | 22,012 | (46) |
| Buildings and structures | 61,683 | 61,585 | 98 |
| Machinery and equipment | 14,830 | 14,773 | 57 |
| Construction in progress | 273 | 103 | 170 |
|  | 98,752 | 98,473 | 279 |
| Accumulated depreciation | $(47,070)$ | $(46,653)$ | (417) |
| Net tangible fixed assets | 51,682 | 51,820 | (138) |
| III. Other assets: |  |  |  |
| Investments in affiliated companies | 15,374 | 14,769 | 605 |
| Investments | 32,648 | 35,828 | $(3,180)$ |
| Goodwill | 11,203 | 11,203 | - |
| Other intangible fixed assets | 12,177 | 12,351 | (174) |
| Prepaid pension cost | 571 | 263 | 308 |
| Deferred tax assets | 1,042 | 935 | 107 |
| Other | 6,219 | 6,285 | (66) |
| Total other assets | 79,234 | 81,634 | $(2,400)$ |
| Total Assets | 219,025 | 223,387 | $(4,362)$ |


| Accounts | Current Consolidated <br> First Quarter as of June 30, 2010 | Previous Fiscal Year as of March 31, 2010 | Increase/(Decrease) |
| :---: | :---: | :---: | :---: |
| (Liabilities) | Million Yen | Million Yen | Million Yen |
| I. Current liabilities: |  |  |  |
| Short-term bank loans | 10,490 | 7,941 | 2,549 |
| Payables: |  |  |  |
| Notes payable | 1,690 | 2,174 | (484) |
| Accounts payable - trade | 8,893 | 9,161 | (268) |
| Accounts payable | 4,486 | 5,975 | $(1,489)$ |
|  | 15,069 | 17,310 | $(2,241)$ |
| Accrued payroll and bonuses | 4,825 | 5,927 | $(1,102)$ |
| Accrued taxes | 728 | 2,105 | $(1,377)$ |
| Other current liabilities | 4,203 | 2,400 | 1,803 |
| Total current liabilities | 35,315 | 35,683 | (368) |
| II. Long-term liabilities: |  |  |  |
| Reserves for retirement benefits | 2,217 | 2,269 | (52) |
| Deferred tax liabilities | 8,058 | 9,380 | $(1,322)$ |
| Other long-term liabilities | 2,559 | 2,502 | 57 |
| Total long-term liabilities | 12,834 | 14,151 | $(1,317)$ |
| Total liabilities | 48,149 | 49,834 | $(1,685)$ |
| (Equity) |  |  |  |
| I. Common stock | 13,260 | 13,260 | - |
| II. Additional paid-in capital | 29,365 | 29,366 | (1) |
| III. Retained earnings | 135,395 | 137,155 | $(1,760)$ |
| IV. Accumulated other comprehensive income (loss): |  |  |  |
| Foreign currency exchange adjustment | $(7,040)$ | $(7,505)$ | 465 |
| Unrealized gain on securities | 2,203 | 3,669 | $(1,466)$ |
| Pension liability adjustment | $(1,699)$ | $(1,783)$ | 84 |
| V. Treasury stock | $(2,526)$ | $(2,532)$ | 6 |
| Total shareholders' equity | 168,958 | 171,630 | $(2,672)$ |
| VI. Noncontrolling interests | 1,918 | 1,923 | (5) |
| Total equity | 170,876 | 173,553 | $(2,677)$ |
| Total liabilities and equity | 219,025 | 223,387 | $(4,362)$ |


| Accounts | Previous Consolidated First Quarter (From April 1, 2009 to June 30, 2009) |  | Current Consolidated <br> First Quarter <br> (April 1, 2010 <br> to June 30, 2010) |  | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen |
| I. Sales | 37,741 | 100.0 | 40,989 | 100.0 | 3,248 |
| II. Operating expenses |  |  |  |  |  |
| Cost of sales | 17,625 | 46.7 | 19,519 | 47.6 | 1,894 |
| Selling, general and administrative expenses | 19,096 | 50.6 | 18,969 | 46.3 | (127) |
| Total operating expenses | 36,721 | 97.3 | 38,488 | 93.9 | 1,767 |
| Operating income | 1,020 | 2.7 | 2,501 | 6.1 | 1,481 |
| III. Other income and (expenses): |  |  |  |  |  |
| Interest income | 42 | 0.1 | 23 | 0.1 | (19) |
| Interest expense | (26) | (0.1) | (29) | (0.1) | (3) |
| Dividend income | 361 | 1.0 | 351 | 0.9 | (10) |
| Gain on sale and exchange of marketable securities and/or investment securities | 2 | 0.0 | - | - | (2) |
| Valuation loss on investment in marketable securities and/or investment securities | $(1,135)$ | (3.0) | (960) | (2.4) | 175 |
| Other profit and (loss), net | 26 | 0.1 | 8 | 0.0 | (18) |
| Total other income (expenses) | (730) | (1.9) | (607) | (1.5) | 123 |
| Pre-tax net income | 290 | 0.8 | 1,894 | 4.6 | 1,604 |
| Income taxes | 28 | 0.1 | 1,032 | 2.5 | 1,004 |
| Equity in net income of affiliated companies and net income before profit (loss) attributable to noncontrolling interests | 262 | 0.7 | 862 | 2.1 | 600 |
| Equity in net income of affiliated companies | 283 | 0.7 | 262 | 0.6 | (21) |
| Net income | 545 | 1.4 | 1,124 | 2.7 | 579 |
| Profit and (loss) attributable to noncontrolling interests | (15) | (0.0) | (60) | (0.1) | (45) |
| Net income attributable to Wacoal Holdings Corp. | 530 | 1.4 | 1,064 | 2.6 | 534 |

(Note) Applying U.S. Financial Accounting Standards Board (FASB) Statement No. 220: "Comprehensive Income", the increase/decrease of quarterly comprehensive profit and loss attributable to Wacoal Holdings Corp. for (1) the first quarter of the fiscal year ended March 31, 2010 and (2) the first quarter of the fiscal year ending March 31, 2011 was 6,470 million yen and 147 million yen, respectively.

| Accounts | Previous Consolidated First Quarter (April 1, 2009 to June 30, 2009) | Current Consolidated First Quarter (April 1, 2010 to June 30, 2010) |
| :---: | :---: | :---: |
| I. Operating activities | Million Yen | Million Yen |
| 1. Net income | 545 | 1,124 |
| 2. Adjustments of net income to cash flow from operating activities |  |  |
| (1) Depreciation and amortization | 1,103 | 1,122 |
| (2) Allowance for returns and doubtful receivables | 577 | 552 |
| (3) Deferred taxes | (637) | (49) |
| (4) Gain/(loss) on sale of fixed assets | 13 | (127) |
| (5) Valuation loss on investment in marketable securities and investment securities | 1,135 | 960 |
| (6) Gain (loss) on sale and exchange of marketable securities and investment securities | (2) | - |
| (7) Equity in net income of affiliated companies (after dividend income) | (91) | (57) |
| (8) Changes in assets and liabilities |  |  |
| Decrease (increase) in receivables | 1,293 | (596) |
| Decrease (increase) in inventories | (997) | 537 |
| Increase in other current assets | (538) | (462) |
| Decrease in payables and accounts payable | $(2,070)$ | $(2,035)$ |
| Increase (decrease) in reserves for retirement benefits | 86 | (215) |
| Increase (decrease) in other liabilities | 213 | (793) |
| (9) Other | (122) | 60 |
| Net cash flow from (used in ) operating activities | 508 | 21 |
| II. Investing activities |  |  |
| 1. Increase in time deposits | - | (897) |
| 2. Proceeds from sales and redemption of marketable securities | 4,383 | - |
| 3. Acquisition of marketable securities | $(1,500)$ | - |
| 4. Proceeds from sales of fixed assets | 49 | 205 |
| 5. Acquisition of tangible fixed assets | $(1,049)$ | (703) |
| 6. Acquisition of intangible fixed assets | (703) | (228) |
| 7. Acquisition of investments | (40) | (270) |
| 8. Other | (65) | 11 |
| Net cash flow provided by (used in) investing activities | 1,075 | $(1,882)$ |
| III. Financing activities |  |  |
| 1. Net increase (decrease) in short-term bank loans | (288) | 2,537 |
| 2. Repayment of long-term debt | - | (17) |
| 3. Purchase of treasury stock | 0 | (4) |
| 4. Dividends paid in cash | $(3,511)$ | $(2,824)$ |
| Net cash flow provided by (used in) financing activities | $(3,799)$ | (308) |
| IV. Effect of exchange rate on cash and cash equivalents | 472 | (122) |
| V. Increase (decrease) in cash and cash equivalents | $(1,744)$ | $(2,291)$ |
| VI. Initial balance of cash and cash equivalents | 22,939 | 24,317 |
| VII. Period end balance of cash and cash equivalents | 21,195 | 22,026 |

Additional Information

| Cash paid for: | 25 | 29 |
| :--- | ---: | ---: |
| Interest | 692 | 2,104 |
| Income taxes, etc. |  |  |

(4) Notes on Going Concern

Not applicable.
(5) Segment Information
(i) Operating Segment Information

Previous Consolidated First Quarter (From April 1, 2009 to June 30, 2009)

|  | Wacoal busines (Domestic) | Peach John business | Wacoal business (Overseas) | Other | Total | Elimination or corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales <br> (1) Sales to outside customers <br> (2) Internal sales or transfers among segments | $\begin{array}{r} 28,233 \\ 495 \\ \hline \end{array}$ | $\begin{array}{r} 3,166 \\ 4 \\ \hline \end{array}$ | $\begin{array}{r} 4,590 \\ 1,580 \\ \hline \end{array}$ | $\begin{array}{r} 1,752 \\ 627 \\ \hline \end{array}$ | $\begin{array}{r} 37,741 \\ 2,706 \\ \hline \end{array}$ | $(2,706)$ | 37,741 |
| Total | 28,728 | 3,170 | 6,170 | 2,379 | 40,447 | $(2,706)$ | 37,741 |
| Operating income (loss) | 953 | (54) | 394 | (273) | 1,020 | - | 1,020 |

Current Consolidated First Quarter (From April 1, 2010 to June 30, 2010)

|  | Wacoal business <br> (Domestic) | Peach John <br> business | Wacoal <br> business <br> (Overseas) | Other | Total | Elimination <br> or corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales <br> $(1)$ Sales to outside customers <br> $(2)$ Internal sales or transfers <br> among segments | 27,528 | 3,023 | 5,253 | 5,185 | 40,989 | - |  |
| Total | 685 | 10 | 1,493 | 1,063 | 3,251 | $(3,251)$ | -489 |
| Operating income (loss) | 28,213 | 3,033 | 6,746 | 6,248 | 44,240 | $(3,251)$ | 40,989 |

(Note) 1. As of the end of fiscal year ended March 31, 2010, FASB ASC 280 "Segment Reporting" has been applied in our financial statements. In accordance with the application of this FASB ASC 280, the segment information for the previous consolidated first quarter has been changed and presented as applicable.
2. Core products of respective businesses:

Wacoal business (Domestic): innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, sportswear, hosiery, etc.
Peach John business: innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, and other textile-related products
Wacoal business (Overseas): innerwear (foundation, lingerie, nightwear and children’s innerwear), outerwear, sportswear, hosiery, etc.
Other:
innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, other textile-related products, mannequins, shop design and implementation, etc.
(ii) Segment Information by Region

Previous Consolidated First Quarter (From April 1, 2009 to June 30, 2009)

|  |  | (Unit: Million Yen) |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Japan | Asia | Europe/N.A. | Consolidated |
| Sales to outside customers | 33,102 | 2,044 | 2,595 | 37,741 |
| Distribution ratio | $87.7 \%$ | $5.4 \%$ | $6.9 \%$ | $100.0 \%$ |
| Operating income | 461 | 443 | 116 | 1,020 |

Current Consolidated First Quarter (From April 1, 2010 to June 30, 2010)

|  | Japan | Asia | Europe/N.A. | Consolidated |
| :---: | :---: | :---: | :---: | :---: |
| Sales to outside customers | 35,600 | 2,437 | 2,952 | 40,989 |
| Distribution ratio | $86.9 \%$ | $5.9 \%$ | $7.2 \%$ | $100.0 \%$ |
| Operating income | 1,632 | 491 | 378 | 2,501 |

(Note) 1. Countries or areas are classified according to geographical proximity.
2. Major countries and areas included in the respective segments other than Japan: Asia: various countries of East Asia and Southeast Asia Europe/N.A.: North America and European countries
(6) Notes on Significant Changes in the Amount of Total Shareholders’ Equity

Not applicable.
(7) Status of Sales

| Type of product |  | Previous First Quarter (April 1, 2009 to June 30, 2009) |  | Current First Quarter (April 1, 2010 to June 30, 2010) |  | Increase/(Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Distribution Ratio | Amount | Distribution Ratio | Amount | Distribution Ratio |
| Innerwear |  | Million Yen | \% | Million Yen | \% | Million Yen | \% |
|  | Foundation and lingerie | 26,376 | 69.9 | 28,587 | 69.8 | 2,211 | 8.4 |
|  | Nightwear | 2,637 | 7.0 | 2,416 | 5.9 | (221) | (8.4) |
|  | Children's underwear | 460 | 1.2 | 455 | 1.1 | (5) | (1.1) |
|  | Subtotal | 29,473 | 78.1 | 31,458 | 76.8 | 1,985 | 6.7 |
| Outerwear/Sportswear |  | 4,077 | 10.8 | 4,196 | 10.2 | 119 | 2.9 |
| Hosiery |  | 465 | 1.2 | 512 | 1.2 | 47 | 10.1 |
| Other textile goods and related products |  | 1,663 | 4.4 | 2,284 | 5.6 | 621 | 37.3 |
| Other |  | 2,063 | 5.5 | 2,539 | 6.2 | 476 | 23.1 |
| Total |  | 37,741 | 100.0 | 40,989 | 100.0 | 3,248 | 8.6 |


[^0]:    ${ }^{1}$ In our annual report on Form 20-F for the year ended March 31, 2010, that was filed with the SEC on July 16, 2010, Nanasai was presented as a separate business segment rather than within the "Other" business segment. Including Nanasai in the Other business segment is consistent with our internal management reporting practice and permissible under Japanese law for the purpose of this form of earnings release disclosure.

