## (U.S. Accounting Standards)

November 11, 2005
Listed Company: Wacoal Holdings Corp.
Code Number: 3591
( URL 'http://www wacoal.co.jpr)
Representative: Position: Representative Director
Name: Yoshikata Tsukamoto
For Inquiries: Position: General Manager, Corporate Planning Name: Ikuo Otani Tel: (075) 682-1010
Date of Meeting of Board of Directors to Approve Interim Financial Statements: November 11, 2005
Application of U.S. Accounting Standards: Yes

1. Consolidated Results for the Six-Month Period Ended September 30, 2005 (April 1, 2005 to September 30, 2005)


|  | Net Income |  | Net Income Per Share | Diluted Net Earnings Per Share |
| :--- | :---: | :---: | :---: | :---: |
| Six-Month Period Ended September | 4,435 | Yilion Yen | Yen | 30.81 |
| 30, 2005 |  |  | Yen |  |
| Six-Month Period Ended September <br> 30, 2004 <br> Year Ended March 31, 2005 | 6,495 | 46.8 | 45.12 | - |

(Note) (i) Equity in income of equity-method investment:
Six-month period ended September 30, 2005: 518 million yen
Six-month period ended September 30, 2004: 463 million yen
The year ended March 31, 2005: 871 million yen
(ii) Average number of outstanding shares during the period (year) ended (consolidated):

September 30, 2005: 143,942,282 shares
September 30, 2004: 143,961,474 shares
March 31, 2005: 143,956,284 shares
(iii) Changes in accounting method: None
(iv) Percentages indicated under sales, operating income, pre-tax interim (current year) income, and interim (current year) net income represent the increase/decrease compared to the previous six-month period (year).
(2) Consolidated Financial Condition

|  | Total Assets | Total Shareholders' Equity | Total Shareholders' <br> Equity Ratio | Shareholders' Equity Per <br> Share |
| :--- | :---: | :---: | :---: | :---: |
| Six-Month Period Ended <br> September 30, 2005 | Million Yen | Million Yen | 77.8 | $1,266.90$ |
| Six-Month Period Ended <br> September 30, 2004 <br> Year ended March 31, <br> 2005 | 224,308 | 182,358 | 78.4 | $1,206.31$ |

(Note) Number of outstanding shares at end of the period (consolidated):
September 30, 2005: 143,940,330 shares
September 30, 2004: 143,960,102 shares
March 2005: 143,944,440 shares

|  | Cash Flow from Operating Activities | Cash Flow provided by (used in) Investing Activities | Cash Flow provided by (used in) <br> Financing Activities | Balance of Cash and Cash Equivalents at End of Year |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen | Million Yen |
| Six-Month Period Ended September 30, 2005 | 2,490 | 770 | $(4,072)$ | 23,531 |
| Six-Month Period Ended | 1,317 | $(1,516)$ | $(2,676)$ | 24,599 |
| September 30, 2004 <br> Year ended March 31, 2005 | 2,045 | $(5,528)$ | 296 | 24,195 |

(4) Items related to the Consolidation Criteria and Equity Method Application

Number of consolidated subsidiaries: 36 companies
Number of non-consolidated subsidiaries subject to equity method: None
Number of affiliated companies subject to equity method: 9 companies
(5) Changes in the Consolidation Criteria and Equity Method Application

Consolidated: (new) None (exception) None
Equity Method: (new) None (exception) None
2. Forecast of Consolidated Results for the Year Ending March 31, 2006 (April 1, 2005 to March 31, 2006)

|  | Sales | Operating Income | Pre-tax Net Income | Net Income |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen | Million Yen |
| Annual | 164,000 | 1,000 | 2,400 | 1,900 |

(Reference) Expected net earnings per share (annual basis): 13.20 yen

* The foregoing estimates are made based on information available as of the date this data was released, and actual results may differ from estimates due to various factors arising in the future. Please refer to page 13 of the attachment for information relating to the foregoing estimates.


## I. Status of Corporate Group

Our corporate group consists of Wacoal Holdings Corp. (the "Company"), 36 subsidiaries and 9 affiliated companies, and is principally engaged in the manufacture and wholesale distribution of innerwear (mainly women's foundation wear, lingerie, nightwear and children's underwear), outerwear, sportswear, and other textile goods and related products, as well as the wholesale and direct sales of certain products to consumers. The corporate group also conducts business in the areas of restaurant, culture, services and interior design.

Segment information and a summary of Wacoal companies is as follows.
The Company transitioned to a holding company structure and changed its name to Wacoal Holdings Corp. as of October 2005, and simultaneously created a new entity, Wacoal Corporation, to which all of the Company'business was transferred.


The following is a business distribution diagram of the above companies.


## II. Management Policies

## 1. Basic Business Policy

As a "Company that identifies with women", our group endeavors to support a beautiful lifestyle for women. By capturing both body and mind, and by working to support each and every woman's expression of her own inner and outer beauty, we are working actively to develop our "Body Designing Business". In order to put this theme into action, and to gain the loyalty of our customers, we will provide "authentic value" through beauty, comfort and health products and services in our "Intimate Apparel" and "Wellness" businesses. We believe that such business activities will appeal to customers and enhance their loyalty to our Wacoal corporate brand. We believe that by gaining customer support through these business activities, we can continue the growth of our company. Under the assumption that expansion of our business operations will increase profits and contribute to employee job satisfaction, we will endeavor to seize markets and create new value.

In the meantime, we recognize that it is essential to engage in corporate social responsibility ("CSR") activities--such as involvement in environmental issues--in order to gain trust and support from society. We believe that operating our business with due attention to CSR, and promoting activities that contribute to society in areas where we can make the most of Wacoal's originality, is part of improving our brand power and establishing our competitive position.

## 2. Basic Policy Regarding the Distribution of Profits

With respect to our dividend policy, we will endeavor to continue our pattern of steady dividends, while giving consideration to the appropriate level of dividend payout.

Moreover, in order to increase shareholder value and return profits to shareholders, we have, over the last four years, repurchased and cancelled a total of $10,100,000$ shares of the Company. We will continue to consider similar such measures in the future.

We have actively invested in existing sales markets, developing new "SPA" (Special Retailer of Private Label Apparel) stores, developing points of contact with customers, and launching new overseas business locations. We hope that these efforts will benefit our shareholders by improving future profits.

## 3. Concept and Policy Regarding Lowering the Price of our Investment Units

It is important that our group promote long-term holding of our shares by investors, while also broadening our investor base. To do so, we believe lowering the price of our investment unit for the benefit of individual investors to be an effective measure. Going forward we will proceed to take careful measures while attaching great importance to shareholders, taking stock market trends into consideration and examining the necessary costs and effects of such measures.

## 4. Measures for Business Targets

Our target is to achieve a return on equity (ROE) of $6 \%$ or higher and an operating income margin of $9 \%$ or higher.

## 5. Our Medium- and Long-Term Business Strategy

To take full advantage of limited management resources, we will select and focus business operations by concentrating management resources on competitive areas to increase profits, while expanding our business operations by broadening the scope of such competitive areas. In this respect, we have been conducting a positioning analysis of our business portfolio based on profitability and growth potential. As key factors in our group's future growth, we aim to further strengthen the market position of our Wacoal and Wing brand intimate apparel businesses, which are both highly profitable and showing stable growth, and at the same time increase the profitability of our catalog, wellness and SPA businesses, which are expected to have growth potential but which have yet to achieve full profitability.

As an extension of our current business activities, we also promote our new growth strategy "CAP21" (CAP stands for Corporate Activation Project) in order to attain accelerated growth.

## Promotion of CAP21

(1) Expansion Strategy in Domestic Innerwear Market
<MD Expansion> - From middle to high quality product market, to a wider price range

- From focus on high added value, to focus on sensitivity
<Channel Expansion> $\quad$ Enhancement of sales channels under direct management, such as SPAs and internet sales
- Utilization of OEMs in a way that makes full use of the Wacoal style
<Service Expansion> ' Counseling services that are enhanced to meet the strong requirements of "beauty"
(2) Aggressive Expansion to International Innerwear Markets

Accelerate growth worldwide by expansion of geographies, brands and channels.
(3) Aggressive Entry into Related Domestic Industries

Assess new and appropriate growth opportunities for the expansion of business, and seek aggressive entry into industries that are related to "beauty", "comfort" and "health", the key words indicating Wacoal's specialty.

In order to attain actual growth opportunities with respect to (1) through (3) above, we are considering the following methods:

- Aggressive business investment using internal reserves
- Business partnerships or capital participation, pursuit of M\&A opportunities in which a win-win relationship may be established
- Reform Wacoal into a competitive company through the pursuit of efficiency in our existing businesses

We will also promote compliance with corporate ethics and environmental awareness from the perspective of company stability and social responsibility.

## Current Priority Policies

(1) Core Brands (Wacoal and Wing)

As the core brand of our group, we will ensure the success of our Wacoal brand through the use of successful campaigns as the driving force of the overall business season, and by developing high function, high value-added products with Wacoal style, and sending a positive message to consumers. Also, through the expansion of our sales channels, we will expand our points of contact with, and services to, customers, by improving our existing sales floors and aggressively developing and/or expanding "theme solution" operations (i.e. sales floors structured to meet the specific needs of customers) aimed at the middle-aged and senior markets.

For our Wing brand, including products that are part of our promotional campaigns, we will actively expand points of contact with customers by utilizing our catalog and internet channels and launching direct sales stores in urban areas. As we look for new sales channels, we will invest in brand quality in order to maintain our position and competitiveness outside of existing chain stores, and we will seek to expand sales while maintaining our current operating profit ratio.
(2) Promotion of SPA Business

We will increase the number of stores for four of our existing brands (une nana cool, Subito, Amphi and Sur la plage) and aim to achieve a surplus in the fiscal year ending March 2007.
(3) Promotion of Internet sales

In addition to catalog sales, we plan to take advantage of the rapid spread of the Internet to build new points of contact with our customers. In addition to SPA brands, we will also promote Internet sales of our Wacoal and Wing brand products, including our campaign products, by expanding the sales of innerwear products.
(4) Aggressive Promotion of Wellness Business

We will cultivate new operations and sales channels and develop new materials to expand sales and aim to create another core business brand, primarily our core "CW-X" brand, next to our innerwear business.

We do not intend to merely compete for sales in the current market environment in China. Rather, we regard it as a future leading market in Asia, and we plan on investing in Chinese marketing to ensure high brand recognition. We will continue to expand our business in China, with the aim of achieving a profit in the fiscal year ending March 2007.

## Corporate Social Responsibility

(1) Business Compliance Practices

We believe that the practice of business compliance includes the observance of laws and social standards, complying with internal controls based on our basic corporate principles, and responding sincerely to various social requirements. Since its establishment, Wacoal has strictly prohibited unlawful activities, and going forward we will work to further strengthen our internal compliance system. Based on our "Corporate Ethics--Wacoal's Action Agenda", established for reviewing various corporate activities from the viewpoint of business compliance, and our "Code of Ethics for Officers and Employees", established in response to the U.S. Sarbanes-Oxley Act, we will fully enforce internal compliance with such standards.
(2) Promotion of Environmental Activities

Since fiscal year 2000, the Group has been working to build an environmental management system. In February 2001, we obtained ISO 14001 certification for both our Kyoto business office and for Nagasaki Wacoal Sewing Corp (currently Kyushu Wacoal Manufacturing Corp.) Going forward, we will promote our environmental management system group-wide, with an aim toward giving the highest level of attention to environmental matters in the industry.
(3) Promotion of Social Contribution

Since 1974, the Group has been engaged in "Remamma" business, providing innerwear and swimsuits developed for women who have undergone mastectomies for breast cancer, as well as free consultation and trial fittings throughout the country. Further, as a "Company that identifies with women", we have engaged in social contributions through our "Pink Ribbon Project" (for the promotion of early detection of breast cancer).
6. Issues to Address

The average age of customers using our brands has increased due to the general ageing of the population. In the meantime, there are changes in the behavior of young consumers toward fashion merchandise, as well as in the innerwear purchasing behavior of young consumers. We believe that we need to create new added value, or establish new means of communication in response to such changes.

Furthermore, the change of consumer behavior of young consumers has intensified competition among the retailers, while also forming a new low-end product market, and we will need to gain an advantage in this market environment which will be challenging for us.

In addition, there is an urgent need to expand the scale of operations in new channels, while existing channels, such as department stores, chain stores and boutiques which have supported the growth of the Group over the years, remain stagnant.

## 7. Status of and Basic Policy Regarding Corporate Governance

The Company has transitioned to a holding company structure and changed its name to Wacoal Holdings Corp. effective as of October 2005, and established a new entity, Wacoal Corporation, to which all of the business of the Company was transferred. Following the transition to a holding company structure, the Group will effectively conduct strategic decision-making and allocate resources in the most effective manner, and each individual business unit will effectively conduct its own affairs and execute its duties with decision-making agility and a clear locus of responsibility.

## (1) Basic Policy Regarding Corporate Governance

The goal of our basic corporate governance policy is to promote our corporate values in a stable manner, through improvement of management efficiency and transparency, and by ensuring fairness and independence from the viewpoint of all stakeholders, including customers and shareholders.
(2) Status of Policy Regarding Corporate Governance

## Corporate Functions and Status of Internal Control System Development

The Company has adopted an auditing system which supervises and monitors the business operations of the boards of directors and statutory auditors.

In June 2002, the Company introduced the corporate officer system to reinforce the decision-making and supervising authority of the board of directors, and to clarify responsibilities for business operations. Since then, the corporate officers have replaced most of the responsible positions of our business or administrative divisions which were originally assumed by the directors, and the number of directors has been decreased accordingly.

Currently, the board of directors consists of seven directors (two of whom are outside directors) and five statutory auditors (three of whom are outside statutory auditors), and makes decisions on matters concerning significant operations, such as management policies, corporate strategy or other matters prescribed by law or the articles of incorporation of the Company.

The board of statutory auditors, consisting of five statutory auditors, fulfills the supervising and auditing functions of management.

The Company established a Group Management Committee, consisting of internal directors, which considers matters concerning Group management strategy and other major management issues and engages in preliminary discussion of matters to be discussed at meetings of the board of directors.

The Company also established an Office of Statutory Auditors, which monitors our businesses, including our affiliated companies, in order to audit the appropriateness and efficiency of our business process.

Furthermore, the Company established a Disclosure Committee in August 2003 to develop a corporate governance system and ensure the creditability of disclosures of financial information. Pursuant to Article 302 of the Sarbanes-Oxley Act, this Committee confirms that the disclosures and internal controls concerning the Company's information disclosure are appropriately conducted, and that the information disclosed in our annual report on form 20-F, filed with the Securities and Exchange Commission (SEC) by the Representative Director and the Financial Director, is accurate. The Representative Director and the Financial Director prepare a declaration pursuant to such report. The same procedures are taken with respect to our annual securities report and semi-annual reports which are filed with the Financial Services Agency (FSA) in Japan.

For our risk management and compliance promotion systems, we inaugurated our Corporate Ethics Implementation Committee, and enacted "Corporate Ethics - Wacoal's Action Agenda" as a guideline for directors, corporate officers and employees, for the purpose of enlightening them and achieving the penetration and establishment of a corporate ethics. At the same time, the Company has opened a corporate ethics hotline for consultation and/or the reporting of any doubtful or other acts in violation of our "Corporate Ethics - Wacoal's Action Agenda". This will enable us to prevent the violation of our rules of conduct and violations of the law by our officers and employees, and in the event of such violation, enable us to discover and promptly deal with such violation at an early stage to ensure the soundness of our company. In order to enhance and fully control our corporate ehtics compliance system, the Corporate Ethics Implementation Committee was restructured and enhanced, and it was newly inaugurated as the Corporate Ethics Committee, with the President as the head of the committee, in July 2004. In addition, we enacted a "Code of Ethics for Officers and Employees" in May 2004, in response to the U.S. Sarbanes-Oxley Act.

The following chart shows our system of corporate governance.
(As of October 1, 2005)


## Independent Accountants

The Company has executed an independent accountants contract with Deloitte Touche Tohmatsu in accordance with the Commercial Code and the Securities and Exchange Law of Japan. There are no special interests between Deloitte Touche Tohmatsu or its executive officers who engage in the Company's audit, and the Company. Deloitte Touche Tohmatsu has already taken measures to prevent its executive officers from being involved in the accounting audit of our company beyond a specified period. The names of the certified public accountants who engaged in the audit and the structure of assisting members in the audit activities during this six-month period are as follows:

Names of Certified Public Accountants

Designated managing partner: Koji Yabuki, Takamitsu Nishiura, Hiroyuki Asaga
Members assisting with the audit: 6 certified public accountants, and 3 assistant certified public accountants
(3) Outline of Personal Relationship, Capital Relationship or Business Relationship and Other Interests Between the Company and the Outside Directors and Outside Corporate Auditors of the Company

There are no special interests between the Company and the outside directors and statutory auditors of the Company.

## III. Business Results and Financial Condition

## 1. Business Results

During the six-month period ended September 30, 2005, the Japanese economy made a mild recovery with an increase in consumer spending due to improvements in corporate profits and household income. In overseas countries, the U.S. economy has shown a steady recovery and Asian economies are moving from recovery to expansion.

Business results in the woman's fashion industry seems to have recovered because of the stabilized weather during this six-month period when compared with the same period of previous fiscal year, which was affected by bad weather. However, we feel that the industry still has not pulled out of its long-term recession.

In this environment, the group, primarily Wacoal Corporation which is the core business entity in our group, sought to improve the strength of its products and, while developing products focused on consumer needs, we endeavored to develop new points of contact with customers through directly managed stores and Internal sales.

With respect to the Wacoal brand, sales in the first quarter were below expectations because, although our spring campaign product, "Décolleté make Bra", made a strong start, its sales began to lose momentum in the middle of the period, and because of the temporary recall of all of our "3-D NAMI NAMI" summer campaign product in distribution, when some of the products were found to be defective. In July, our autumn campaign product "Hip Walker" continues to show favorable sales from the beginning of launch, and we expect to achieve sales far beyond our initial sales plans. Furthermore, the sales of our luxury brand product "Trefle", and our high value-added brand products, "La Vie Aisée" and "Gra-P", targeting the middle-aged and senior markets as a merchandising strategy, have showed steady performance.

In our Wing brand business department, sales fell far below expectations because of the lack of novelty in our summer campaign product "Natural Fit Bra". In the meantime, our autumn campaign product "Style Up Pants" enjoyed extraordinary popularity, and we expect sales to greatly exceed our initial sales plan. Both "Hip Walker", a Wacoal brand product, and "Style Up Pants", a Wing brand product, enhance mobility by stimulating the muscles, which results in shaping up the buttocks. This is because they actually train the body, which goes beyond traditional correction underwear or "shape correction wear". We believe this revolutionary functionality has acquired support from many women.

In our Direct Marketing business department, the SPA (retail store) business, aimed at developing new sales channels and points of contact with customers, gained brand recognition and is steadily expanding the number of shops and sales. In the catalogue sales business, the number of orders and the unit prices of purchases have declined in our core catalogue LOVE BODY. The sales from our innerwear catalogue wannabe, as well as Internet sales, exceeded the results from the previous year. However, overall sales fell below expectations and are still stagnant. Also, our semi-order innerwear business "Dublevé" is aggressively expanding with the change of its previous advance reservation salon-style system, to a more open-style sytem that targets passers-by in general commercial areas such as shopping malls.

In our Wellness business, our main product, sports conditioning wear "CW-X", and our advance undergarment "X-FIT", launched this spring as a new CW-X product, both showed steady increase. And the panty stocking, a collaborative product with Seven Eleven Japan, Co., Ltd., has boosted sales with the introduction of new merchandise such as tights and shorts.

With regard to our overseas business, in Asian countries, China and Taiwan performed well, corresponding to the general economic trend of each country, while sales in the regions such as Korea were stagnant. Taking AFTA (ASEAN Free Trade Area) into consideration, the group has initiated development and sales of common merchandise. In the U.S. market, the middle and upscale department stores showed steady growth, and the sales of Wacoal America developing in theses channels also performed well.

As a result, the sales for this six-month period was 82,566 million yen, a $0.8 \%$ decrease compared to the previous six-month period.
In terms of profit, the operating income for this six-month period was 6,294 million yen, a $44.3 \%$ decrease compared to the previous six-month period.

Pre-tax net income for the current six-month period was 6,693 million yen, a $40.2 \%$ decrease compared to the previous six-month period, and net income for the current six-month period was 4,435 million yen, a $31.7 \%$ decrease compared to the previous six-month period. The significant and gradual decrease of profits in the current six-month period reflected 7.1 billion yen recognized as income from the return of the substitutional portion of our pension fund before the deduction of a one-time charge, and the temporary disposition charge of 928 million yen included in cost of sales and selling, general and administrative expenses in the previous six-month period.

Regarding sales by business category, the current six-month period sales of "textile goods and related products" was 75,662 million yen, a $0.8 \%$ decrease compared to the previous six-month period. "Other" sales during the current six-month period was 6,904 million yen, a $1.5 \%$ decrease compared to the previous six-month period.

Regarding sales by location, "Japan" represented 72,963 million yen, accounting for $88.4 \%$ of group sales, whereas "Asia" accounted for $3.5 \%$ and "Europe and the U.S." accounted for $8.1 \%$.

## 2. Financial Condition

As a result of an increase in operating income (excluding the effects of the return of the substitutional portion of our pension fund), cash flow provided by operating activities during this six-month period was 2,490 million yen, a 1,173 million yen increase compared to the previous six-month period.

Cash flow provided by investing activities was 770 million yen from the sales and redemption of marketable securities, although there was also acquisition of marketable securities and acquisition of tangible fixed assets related to our Western Japan Distribution Center.

Cash Flow used in financing activities was 4,072 million yen due to the payment of cash dividends and the repayment of a short-term loan.

The balance of cash and cash equivalents at the end of this six-month period, calculated by deducting the effect of exchange rates from the total above, was 23,531 million yen, a 664 million yen decrease compared to the previous fiscal year.

Free cash flow, which was calculated by subtracting the amount of capital investment from the cash flow from operating activities, amounted to 489 million yen.

Trends in certain financial indicators

|  | Fiscal Year <br> Ended March <br> 31,2002 | Fiscal Year <br> Ended March <br> 31,2003 | Fiscal Year <br> Ended March <br> 31,2004 | Fiscal Year <br> Ended March <br> 31,2005 | Six-Month <br> Period Ended <br> September 30, <br> 2005 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Equity ratio (\%) | 75.1 | 73.7 | 76.0 | 77.7 | 77.8 |
| Equity ratio based on the market value (\%) | 65.9 | 58.5 | 67.9 | 90.6 | 92.2 |
| Debt redemption years (years) | 0.9 | 0.8 | 0.8 | 3.3 | - |
| Interest coverage ratio (times) | 37.5 | 51.0 | 45.6 | 24.1 | 59.3 |

Equity ratio=shareholders' equity/total assets
Equity ratio based on the market value=aggregate market value of shareholders' equity/total assets
Debt redemption years=interest-bearing debt/cash flow from operating activities
Interest coverage ratio=cash flow from operating activities/interest payment
Interest payment="cash payment/interest" as described in the supplemental information to the consolidated cash flow statements

## 3. RISK FACTORS

Our business, performance and financial condition are subject to risks and uncertainties, including those described in the risk factors below. These risks and uncertainties could results in a material adverse effect on the group, and a material decline in the trading price of our common stock.
(1) Continued weak consumer spending in Japan would prevent an increase of our sales and revenues.
(2) Continued difficulties faced by department stores and other general retailers in Japan, to which the majority of our sales are made, would have a material negative effect on our business results and financial condition.
(3) Our business results depend on our ability to effectively anticipate and respond to changing consumer tastes, preferences and demands, and to translate market trends into products that consumers want to buy at prices that will allow us to be profitable. If we make the wrong decisions or otherwise mismanage product planning, the brand image of the group may deteriorate. In addition, sales of
defective products which may damage the reputation of the group may have a material negative effect on our business results and financial condition.
(4) The increase of future sales and income may depend on the increase of sales from young customers and also on the development of new products for middle-aged and senior customers. However, we cannot guarantee that our efforts toward increasing continuous and profitable sales targeting such markets will generate results.
(5) Changing customer demand of our products may affect inventory levels, because we usually have to manufacture products before we can confirm the timing of sales and the purchasing trend of consumers. The reevaluation of inventory is conducted based on the inventory retaining period, the level of outdatedness, actual movement of the merchandise and changes in consumer demand. Such reevaluation may materially impact our business results depending on the level of markdowns or the quantity of relative inventory.
(6) It is expected that domestic consumer spending will continue to be weak, and for this reason it is difficult for the group to increase its sales substantially for the foreseeable future. Therefore, we need to cut costs to improveme our margin. However, we cannot guarantee the effect of cost reduction or that it will be sufficient to cover any decrease in sales.

Our SPA business strategy depends greatly on whether we can ensure a very attractive shop location which pulls in more customers. Also, depending on capital investment conditions, rent and other fees, we may not succeed in expanding our shops with adequate profits. It is possible that we may not be able to solve these problems since our group has little experience with directly managed stores.
(8) Competition in the catalogue/Internet sales industry is severe, and many of our competitors have more experience and invest more resources into such channels. In such an environment, our group may not be able to ensure sales increases sufficient to mitigate longterm flat results, or even a decline, in general store sales.
(9) The sale of intimate and other apparel is highly competitive. This competition may result in price markdowns, increase of advertisement expenses and/or a decrease in sales or market share, which may materially affect the business, business results and financial condition of the group.
(10) The business results of our group are easily influenced by the success and failure of our campaign products and seasonal products launched every spring, summer, autumn and winter, which may be affected by bad weather.

Currently, many of our products sold in Japan are procured and manufactured domestically. However, in the longer term, we may consider expanding the overseas production ratio in such countries as China, which have low costs. We also expect that our group sales will expand in overseas markets such as the U.S., Europe and China. Due to these factors and trends, various types of risk may increase in with respect to our international operations.
(12) We hold equity securities in a number of publicly traded Japanese companies. A significant drop in the value of those securities could have an adverse impact on our financial condition in the relevant reporting period.
(13) Because some of our product supply depends on a stable supply of materials from our suppliers, if any suppliers were to fall into bankruptcy or other management problems and transactions with the group is stopped, we may face difficulties. Also, if the cost of such materials were to increase and such expenses are not reflected in our retail prices, it may have an adverse impact in the group's income.

Regarding benefit obligations and plan assets, we fund and accrue the cost of benefits to a level that we believe is sufficient based on conservative accounting policies. However, if returns from our investments decrease due to a downturn in the stock and/or bond markets or other factors, additional funding and accruals may be required, and such funding and accruals may adversely affect our financial results and condition.
(15) If the group fails to appropriately protect the personal information and data of its customers, it may adversely affect customer confidence in our operations and products, which may adversely affect our business results.
(16) In the future, the group may be subject to trademark or other related lawsuits. We may also fail to defend our products against similar products or the infringement of our trademarks or intellectual property rights by other parties, which may have a material adverse impact on our business.

## 4. FORECAST FOR THE FISCAL YEAR END

Regarding overall business conditions, the domestic economy is not yet at the stage where the situation is visibly favorable, regardless of the improvement in corporate revenues and increases in capital investment, as well as speculation of a gradual increase in the consumer spending. As for other countries, economies are steadily recovering, especially in the U.S. However, we need to continue to pay attention to the effect of trends in oil prices in the domestic and overseas economies.

In the domestic woman's fashion industry, we are expecting better preparation for "Warm Biz" (a general program in Japan to turn down thermostats this winter and wear one extra layer of clothes) than for "Cool Biz" implemented this past summer (a similar program to turn down air conditioners and dress lighter).

Under these circumstances, the group will make further efforts to develop products that are specific to each generation of consumers, and we will aggressively pursue our goal of increasing our points of contact with consumers based on our medium-term business plan.

With regard to income, while we expect to record a gain from the exchange of our shares in UFJ Holdings for shares of the new company, Mitsubishi UFJ Financial Group, following the merger of Mitsubishi Tokyo Financial Group, Inc. and UFJ Holdings, Inc., our results are expected to be far below expectations due to additional retirement-related charges as a result of the solicitation of employees willing to accept voluntary special early retirement, as announced in October, and losses from the disposal of our Nagoya Building and the sale of our Kyoto Distribution Center.

Considering the above factors, our target for the fiscal year end is to achieve sales of 164,000 million yen, operating income of 1,000 million yen, pre-tax net income of 2,400 million yen, and net income of 1,900 million yen.

Concerning the dividend for this fiscal year, as previously announced, the dividend payable will be 20.00 yen per share.

## IV-1. Consolidated Balance Sheet - unaudited -

| Accounts | Current Six-Month Period <br> As of Sept. 30, 2005 | Previous Fiscal Year <br> As of March 31, 2005 | Amount Increased/Decreased | Previous Six-Month Period As of Sept. 30, 2004 |
| :---: | :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | Million Yen | Million Yen | Million Yen |
| Current assets |  |  |  |  |
| Cash and bank deposits | 8,014 | 7,173 | 841 | 7,157 |
| Time deposits | 15,517 | 17,022 | $(1,505)$ | 17,442 |
| Marketable securities | 37,985 | 43,396 | $(5,411)$ | 40,303 |
| Receivables |  |  |  |  |
| Notes receivable | 530 | 677 | (147) | 1,530 |
| Accounts receivabletrade | 25,494 | 20,879 | 4,615 | 23,258 |
|  | 26,024 | 21,556 | 4,468 | 24,788 |
| Allowance for returns and doubtful receivables | $(3,108)$ | $(2,214)$ | (894) | $(2,867)$ |
|  | 22,916 | 19,342 | 3,574 | 21,921 |
| Inventories | 26,829 | 26,785 | 44 | 25,912 |
| Deferred tax assets | 5,251 | 4,811 | 440 | 5,225 |
| Other current assets | 1,997 | 1,771 | 226 | 4,584 |
| Total current assets | 118,509 | 120,300 | $(1,791)$ | 122,544 |
| Tangible fixed assets |  |  |  |  |
| Land | 21,299 | 21,382 | (83) | 19,955 |
| Buildings and structures | 57,039 | 56,719 | 320 | 56,020 |
| Machinery and equipment | 13,467 | 12,918 | 549 | 12,339 |
| Construction in progress | 1,602 | 634 | 968 | $\underline{958}$ |
|  | 93,407 | 91,653 | 1,754 | 89,272 |
| Accumulated depreciation | $(40,780)$ | $(39,827)$ | (953) | $(39,242)$ |
| Net tangible fixed assets | 52,627 | 51,826 | 801 | 50,030 |
| Other assets |  |  |  |  |
| Investments in affiliated companies | 14,518 | 13,543 | 975 | 12,772 |
| Investments | 39,564 | 31,479 | 8,085 | 27,078 |
| Deferred tax assets | 841 | 649 | 192 | 700 |
| Lease deposits and others | 8,249 | 8,399 | (150) | 8,320 |
| Total other assets | 63,172 | 54,070 | 9,102 | 48,870 |
| Total Assets | 234,308 | 226,196 | 8,112 | 221,444 |

(Note) Increase or decrease shows the difference between the current six-month period and the previous fiscal year.

| Accounts | Current Six-Month Period <br> As of Sept. 30, 2005 | Previous Fiscal Year <br> As of March 31, 2005 | Amount <br> Increased/Decreased | Previous Six-Month <br> Period <br> As of Sept. 30, 2004 |
| :---: | :---: | :---: | :---: | :---: |
| (Liabilities) | Million Yen | Million Yen | Million Yen | Million Yen |
| I. Current Liabilities Short-term bank loans | 5,616 | 6,752 | $(1,136)$ | 3,544 |
| Payables |  |  |  |  |
| Notes payable | 2,747 | 2,657 | 90 | 2,388 |
| Accounts payable-trade | 10,026 | 10,299 | (273) | 10,118 |
|  | 12,773 | 12,956 | (183) | 12,506 |
| Accounts payable | 3,890 | 6,384 | $(2,494)$ | 4,649 |
| Accrued payroll and bonuses | 6,511 | 6,580 | (69) | 6,580 |
| Accrued corporate taxes, etc. | 2,660 | 370 | 2,290 | 2,481 |
| Long-term debt to be repaid within 1 year | 52 | 60 | (8) | 275 |
| Other current liabilities | 2,463 | 1,868 | 595 | 2,530 |
| Total current liabilities | 33,965 | 34,970 | $(1,005)$ | 32,565 |
| II. Long-term liabilities |  |  |  |  |
| Long-term debt | 76 | 99 | (23) | 126 |
| Customer deposits | - | - | - | 788 |
| Reserves for retirement benefit | 5,867 | 7,083 | $(1,216)$ | 7,868 |
| Deferred tax liability | 9,359 | 6,213 | 3,146 | 4,554 |
| Others | 397 | - | 397 | - |
| Total long-term liabilities | 15,699 | 13,395 | 2,304 | 13,336 |
| (Minority Interests) |  |  |  |  |
| Minority interests | 2,286 | 2,085 | 201 | 1,882 |
| (Shareholders' Equity) |  |  |  |  |
| I. Common stock | 13,260 | 13,260 | - | 13,260 |
| II. Additional paid-in capital | 25,242 | 25,242 | - | 25,242 |
| III. Retained earnings | 136,129 | 134,572 | 1,557 | 134,277 |
| IV. Accumulated other comprehensive income (loss) |  |  |  |  |
| Foreign currency exchange adjustment | $(2,460)$ | $(3,820)$ | 1,360 | $(3,649)$ |
| Unrealized gain/(loss) on securities | 10,265 | 6,565 | 3,700 | 4,807 |
| Additional minimum pension liability |  | - | - | (222) |
| V. Treasury stock | (78) | (73) | (5) | (54) |
| Total shareholders' equity | 182,358 | 175,746 | 6,612 | 173,661 |
| Total liabilities, minority interests and shareholders' equity | 234,308 | 226,196 | 8,112 | 221,444 |

(Note) Increase or decrease shows the difference between the current six-month period and the previous fiscal year.

IV-2. Consolidated Income Statement - unaudited -

| Accounts | Current Six-Month Period From April 1, 2005 To September 30, 2005 |  | Previous Six-Month Period <br> From April 1, 2004 <br> To September 30, 2004 |  | Amount Increased/Decreased | Previous Year From April 1, 2004 To March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen | Million Yen | \% |
| I. Sales | 82,566 | 100.0 | 83,242 | 100.0 | (676) | 160,968 | 100.0 |
| II. Operating expenses |  |  |  |  |  |  |  |
| Cost of sales | 41,104 | 49.8 | 41,914 | 50.3 | (810) | 84,041 | 52.2 |
| Selling, general and administrative expenses | 35,168 | 42.6 | 37,136 | 44.6 | $(1,968)$ | 72,261 | 44.9 |
| Income from return of substitutional portion of pension fund before deduction of temporary disposition amount | - |  | $(7,100)$ | (8.5) | 7,100 | $(7,100)$ | (4.4) |
| Total operating expenses | 76,272 | 92.4 | 71,950 | 86.4 | 4,322 | 149,202 | 92.7 |
| Operating income | 6,294 | 7.6 | 11,292 | 13.6 | $(4,998)$ | 11,766 | 7.3 |
| III. Other income and (expenses) |  |  |  |  |  |  |  |
| Interest income | 101 | 0.1 | 91 | 0.1 | 10 | 186 | 0.1 |
| Interest expense | (41) | (0.0) | (39) | (0.0) | (2) | (79) | (0.0) |
| Dividend income | 221 | 0.3 | 151 | 0.2 | 70 | 271 | 0.2 |
| Gain on sale and exchange of investment | 178 | 0.2 | 16 | 0.0 | 162 | 571 | 0.3 |
| Valuation loss on investment in securities | (56) | (0.1) | (294) | (0.4) | 238 | (618) | (0.4) |
| Others (net) | (4) | (0.0) | (30) | (0.0) | 26 | (18) | (0.0) |
| Total other income (expense), net | 399 | 0.5 | (105) | (0.1) | 504 | 313 | 0.2 |
| Income before income taxes, equity in net income of affiliated companies and minority interests | 6,693 | 8.1 | 11,187 | 13.5 | $(4,494)$ | 12,079 | 7.5 |
| Income taxes |  |  |  |  |  |  |  |
| Current | 2,710 | 3.3 | 2,717 | 3.3 | (7) | 3,041 | 1.9 |
| Deferred | (150) | (0.2) | 2,295 | 2.8 | $(2,445)$ | 2,759 | 1.7 |
| Total income taxes | 2,560 | 3.1 | 5,012 | 6.1 | $(2,452)$ | 5,800 | 3.6 |
| Income before equity in net income of affiliated companies and minority interests | 4,133 | 5.0 | 6,175 | 7.4 | $(2,042)$ | 6,279 | 3.9 |
| Equity in net income of affiliated companies | 518 | 0.6 | 463 | 0.6 | 55 | 871 | 0.5 |
| Minority interests | (216) | (0.2) | (143) | (0.2) | (73) | (360) | (0.2) |
| Net income | 4,435 | 5.4 | 6,495 | 7.8 | $(2,060)$ | 6,790 | 4.2 |
| Earnings per share | 30.81 |  | 45.12 |  |  | 47.17 |  |

(Note) Increase or decrease shows the difference between the current six-month period and the previous six-month period.

IV-3. Consolidated Other Comprehensive Income Statement - unaudited -

| Accounts | Current Six-Month Period From April 1, 2005 <br> To September 30, 2005 | Previous Six-Month Period <br> From April 1, 2004 <br> To September 30, 2004 | Amount <br> Increased/Decreased | Previous Fiscal Year From April 1, 2004 To March 31, 2005 |
| :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen | Million Yen |
| I. Net income | 4,435 | 6,495 | $(2,060)$ | 6,790 |
| II. Other comprehensive income (loss) after adjustment of tax effect |  |  |  |  |
| Foreign currency exchange adjustment | 1,360 | (137) | 1,497 | (308) |
| Net unrealized gain on securities | 3,700 | $(2,024)$ | 5,724 | (266) |
| Minimum pension liability adjustment | - | 732 | (732) | 954 |
| Total of other comprehensive income (loss) | 5,060 | $(1,429)$ | 6,489 | 380 |
| Interim Comprehensive income | 9,495 | 5,066 | 4,429 | 7,170 |

(Note) Increase or decrease shows the difference between the current six-month period and the previous six-month period.

## IV-4. Consolidated Shareholders' Equity Statement - unaudited -

Current Six-Month Period

|  | No. of shares <br> held outside <br> of company | Common <br> Stock | Additional <br> Paid-in <br> Capital | Retained <br> Earnings | Accumulated <br> other <br> comprehensive <br> income | Treasury <br> stock |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Million Yen | Million Yen | Million Yen | Million Yen | Million Yen |
| As of April 1, 2005 <br> Net income <br> Other comprehensive income <br> Cash dividends paid <br> $(20.0$ yen per 1 share) | 143,944 | 13,260 | 25,242 | 134,572 | 2,745 | $(73)$ |
| Purchase of treasury stock |  |  |  | 4,435 |  |  |
| As of September 30, 2005 | 143,940 | 13,260 | 25,242 | 136,129 | 7,805 | $(78)$ |

Previous Six-Month Period

|  | No. of shares <br> held outside <br> of company | Common <br> Stock | Additional <br> Paid-in <br> Capital | Retained <br> Earnings | Accumulated <br> other <br> comprehensive <br> income | Treasury <br> stock |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Million Yen | Million Yen | Million Yen | Million Yen | Million Yen |
| As of April 1, 2004 <br> Net income <br> Other comprehensive loss <br> Cash dividends paid <br> $(15.0$ yen per 1 share) | 143,964 | 13,260 | 25,242 | 129,941 | 2,365 | $(50)$ |
| Purchase of treasury stock |  |  |  | 6,495 | $(1,429)$ |  |
| As of September 30, 2004 | 143,960 | 13,260 | 25,242 | 134,277 |  |  |

Previous fiscal year

|  | No. of shares <br> held outside <br> of company | Common <br> Stock | Additional <br> Paid-in <br> Capital | Retained <br> Earnings | Accumulated <br> other <br> comprehensive <br> income | Treasury <br> stock |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Million Yen | Million Yen | Million Yen | Million Yen | Million Yen |
| As of April 1, 2004 <br> Net income <br> Other comprehensive income <br> Cash dividends paid <br> $(15.0$ yen per 1 share) | 143,964 | 13,260 | 25,242 | 129,941 | 2,365 | $(50)$ |
| Purchase of treasury stock |  |  |  | 6,790 | $(2,159)$ | 380 |

## IV-5. Interim Consolidated Cash Flow Statement - unaudited -

| Accounts | Current Six-Month Period From April 1, 2005 To Sept. 30, 2005 | Previous Six-Month Period <br> From April 1, 2004 To Sept.30, 2004 | Previous Fiscal Year From April 1, 2004 To March 31, 2005 |
| :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen |
| I. Operating activities |  |  |  |
| 1. Net income | 4,435 | 6,495 | 6,790 |
| 2. Adjustment of net income to cash flow from operating activities |  |  |  |
| (1) Depreciation and amortization | 1,599 | 1,614 | 3,312 |
| (2) Deferred taxes | (150) | 2,295 | 2,759 |
| (3) Gain/loss on sale of fixed assets | 84 | 36 | 133 |
| (4) Income from return of substitutional portion of pension fund before deduction of temporary disposition amount | - | $(7,100)$ | $(7,100)$ |
| (5) Valuation loss on investment in securities | 56 | 294 | 618 |
| (6) Gain on sale and exchange of investment securities | (178) | (16) | (571) |
| (7) Equity in net income of affiliated companies (after dividend income) | (90) | (102) | (448) |
| (8) Changes in assets and liabilities |  |  |  |
| Increase in receivables | $(3,465)$ | $(4,513)$ | $(1,350)$ |
| Decrease (increase) in inventories | 215 | 145 | (878) |
| Decrease (increase) in other current assets | (253) | 762 | $(1,046)$ |
| Increase (decrease) in payables and accounts payable | $(1,919)$ | (177) | 1,198 |
| Increase (decrease) in reserves for retirement benefits | (820) | 1,416 | 1,193 |
| Increase (decrease) in accrued expenses and other current liabilities | 2,774 | (557) | $(2,655)$ |
| (9) Others | 202 | 725 | 90 |
| Net cash flow from operating activities | 2,490 | 1,317 | 2,045 |
| II. Investing activities |  |  |  |
| 1. Proceeds from sale and redemption of marketable securities | 18,953 | 23,873 | 51,990 |
| 2. Acquisition of marketable securities | $(13,478)$ | $(19,885)$ | $(51,111)$ |
| 3. Proceeds from sales of fixed assets | 117 | 29 | 340 |
| 4. Acquisition of tangible fixed assets | $(2,979)$ | $(1,638)$ | $(5,418)$ |
| 5. Proceeds from sale and redemption of investments | 711 | 25 | 926 |
| 6. Acquisition of investments in affiliated companies | - | (15) | (16) |
| 7. Acquisition of investments | $(2,479)$ | (906) | $(2,985)$ |
| 8. Increase in other assets | (75) | $(2,999)$ | 746 |
| Net cash flow provided by (used in) investing activities | 770 | $(1,516)$ | $(5,528)$ |
| III. Financing activities |  |  |  |
| 1. Increase (decrease) in short-term bank loans | $(1,155)$ | (417) | 2,813 |
| 2. Proceeds from long-term debt | 42 | 78 | 45 |
| 3. Repayment of long-term debt | (76) | (174) | (380) |
| 4. Purchase of treasury stock | (5) | (4) | (23) |
| 5. Dividends paid in cash | $(2,878)$ | $(2,159)$ | $(2,159)$ |
| Net cash flow provided by (used in) financing activities | $(4,072)$ | $(2,676)$ | 296 |
| IV. Effect of exchange rate on cash and cash equivalents | 148 | 31 | (61) |
| V. Increase/decrease in cash and cash equivalents | (664) | $(2,844)$ | $(3,248)$ |
| VI. Initial balance of cash and cash equivalents | 24,195 | 27,443 | 27,443 |
| VII. Period (Year) end balance of cash and cash equivalents | 23,531 | 24,599 | 24,195 |

## Additional Information

| Cash paid for | 42 | 41 | 85 |
| :--- | ---: | ---: | ---: |
| Interest | 420 | 2,960 | 5,395 |
| Income taxes, etc. |  |  |  |

# IV-6. Basic Matters in Preparing Interim Consolidated Financial Statements (unaudited) 

1. Matters Regarding the Scope of Consolidation and Application of the Equity Method

Major consolidated subsidiaries:
Studio Five Corp., Kyushu Wacoal Sewing Corp., Torica Co., Ltd., Nanasai Co., Ltd., Wacoal International Corp., Wacoal America
Inc., Wacoal France S.A., Wacoal Hong Kong Co., Ltd., Wacoal Investment Co., Ltd. and Wacoal China Co., Ltd.

Major Affiliated Companies:
Shinyoung Wacoal Inc., Taiwan Wacoal Co., Ltd. and Thai Wacoal Public Co., Ltd.
2. Matters Regarding New Subsidiaries and Affiliates

No change.
3. Standard of Preparation of Consolidated Financial Statements

The consolidated financial statements have been prepared based on terms, format and preparation methods in compliance with accounting standards generally accepted in the United States (hereinafter referred to as the "U.S. Accounting Standards"), except for segment information, which is prepared using accounting standards generally accepted in Japan. Various laws and ordinances relating to accounting in the U.S. include Regulation S-X, accounting series releases regarding reporting to the Securities and Exchange Commission (SEC), the Financial Accounting Standards Board (FASB), the Accounting Principles Board (APB), and Accounting Research Bulletin (ARB) of the Committee on Accounting Procedures, among others.
4. Significant Accounting Policies
(1) Valuation Standard of Inventories

The average cost method was mainly used for goods, products and supplies, and the first-in first-out method was used for raw materials, with both valued at the lower of cost or market.
(2) Valuation Standard of Tangible Fixed Assets and Method of Depreciation

Tangible fixed assets are valued at the acquisition cost. Depreciation expenses are calculated mainly using the straight-line method based on the estimated useful life of the asset (the lease term or useful life, whichever is shorter, is used for capitalized leased assets).
(3) Valuation Method of Marketable Securities and Investment Securities

Based on the provisions of FASB Standard No. 115, marketable securities and investment securities have been classified as saleable securities, and valued at fair value. Moreover, unrealized valuation profit/loss is classified and included in other comprehensive income within shareholders' equity.
(4) Reserve for Retirement Benefits

This is accounted for based on the provisions of FASB Standard No. 87.
(5) Lease Transactions

Based on the provisions of FASB Standard No. 13, capital leases have been capitalized at fair value of the lease payments.
(6) Accounting Procedure for Consumption Tax, etc.

Accounting procedure for consumption tax, etc., is based on the tax-excluded method.
(7) Consolidated Cash Flow Statement

Upon preparing the consolidated cash flow statements, time deposits and certificate of deposits with original maturities of three (3) months or less have been included in cash and cash equivalents.
(Notes)

1. Market Value, etc. of Securities
(Unit: Million Yen)

|  | Current Six-Month period As of September 30, 2005 |  |  |  | Previous Six-Month Period As of September 30, 2004 |  |  |  | Previous Fiscal Year As of March 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition Cost | Total Unrealized Profit | Total Unrealized Loss | Fair Value | Acquisition Cost | Total Unrealized Profit | Total Unrealized Loss | Fair <br> Value | Acquisition Cost | Total Unrealized Profit | Total Unrealized Loss | Fair <br> Value |
| Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Government | 5,816 | 9 | 6 | 5,819 | 4,324 | 10 | 1 | 4,333 | 5,521 | 16 | - | 5,537 |
| Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 17,653 | 120 | 49 | 17,724 | 19,109 | 20 | 2 | 19,127 | 19,920 | 21 | 15 | 19,926 |
| Bonds |  |  |  |  |  |  |  |  |  |  |  |  |
| Bank Bonds | 8,606 | 7 | 5 | 8,608 | 13,674 | 93 | 5 | 13,762 | 13,412 | 88 | 3 | 13,497 |
| Trust Fund | 5,683 | 169 | 18 | 5,834 | 3,065 | 38 | 22 | 3,081 | 4,404 | 43 | 11 | 4,436 |
| Total | 37,758 | 305 | 78 | 37,985 | 40,172 | 161 | 30 | 40,303 | 43,257 | 168 | 29 | 43,396 |
| Investment |  |  |  |  |  |  |  |  |  |  |  |  |
| Equities | 19,138 | 19,678 | 102 | 38,714 | 15,873 | 10,563 | 167 | 26,269 | 17,294 | 13,398 | 18 | 30,674 |
| Total | 19,138 | 19,678 | 102 | 38,714 | 15,873 | 10,563 | 167 | 26,269 | 17,294 | 13,398 | 18 | 30,674 |

2. Contract Amount, Market Value and Valuation Profit/Loss of Derivative Transactions

In order to protect against foreign currency exchange and interest rate risk, forward exchange contracts have been utilized as financial derivative products. There are forward exchange transactions (dollar-buying, yen-selling) which are non-market transactions. However, profit and loss, and contract amounts have been omitted from these financial statements, as the amounts involved are not large enough to be material.

## V. Segment Information - unaudited -

(1) Segment Information by Type of Business

Current six-month period (April 1, 2005 to September 30, 2005)

|  | Textile goods and <br> related products | Others | Total | Elimination or <br> corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales and operating income/loss <br> (1) Sales to outside customers | 75,662 | 6,904 | 82,566 | - | 82,566 |
| (2) Internal sales or transfer among <br> segments | - | 2,136 | 2,136 | $(2,136)$ | - |
| Total | 75,662 | 9,040 | 84,702 | $(2,136)$ | 82,566 |
| Operating expenses | 68,704 | 8,940 | 77,644 | $(1,372)$ | 76,272 |
| Operating income | 6,958 | 100 | 7,058 | $(764)$ | 6,294 |

Previous six-month period (April 1, 2004 to September 30, 2004)

|  | Textile goods and <br> related products | Others | Total | Elimination or <br> corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales and operating income/loss <br> $(1)$ Sales to outside customers | 76,232 | 7,010 | 83,242 |  | - |
| (2) Internal sales or transfer among <br> segments | - | 2,001 | 2,001 | $(2,001)$ | 83,242 |
| Total | 76,232 | 9,011 | 85,243 | $(2,001)$ | - |
| Operating expenses | 71,573 | 8,958 | 80,531 | $(8,581)$ | 73,242 |
| Operating income | 4,659 | 53 | 4,712 | 6,580 | 11,292 |

Previous fiscal year (April 1, 2004 to March 31, 2005)

| (Unit: Million Yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Textile goods and related products | Others | Total | Elimination or corporate | Consolidated |
| Sales and operating income/loss <br> (1) Sales to outside customers | 145,234 | 15,734 | 160,968 | - | 160,968 |
| (2) Internal sales or transfer among segments | - | 4,172 | 4,172 | $(4,172)$ | - |
| Total | 145,234 | 19,906 | 165,140 | $(4,172)$ | 160,968 |
| Operating expenses | 140,299 | 19,562 | 159,861 | $(10,659)$ | 149,202 |
| Operating income | 4,935 | 344 | 5,279 | 6,487 | 11,766 |

(Note) 1. Segment information is prepared based on the "consolidated interim financial statement regulations".
2. Our business is classified into textile goods and related products, and others, based on the type, quality, and the resemblance of such products to other products in the market.
3. Core products of respective business classifications:

Textile goods and related products: innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, sportswear, hosiery, etc
Others: mannequins, shop design and implementation, housing, restaurant, culture, services, etc.
4. Out of the operating expenses, the unapportionable amount of operating expenses (income) which is included in "elimination or corporate" was $(6,580)$ million yen, $(6,487)$ million yen and 764 million yen for the previous six-month period, the previous fiscal year and the current six-month period, respectively, which were mainly expenses related to the corporate administrative department and income from the return of the substitutional portion of the pension fund before deduction of temporary disposition amount for the previous six-month period and previous fiscal year, and expenses related to the corporate administration department for the current six-month period.

Current six-month period (April 1, 2005 to September 30, 2005)

|  | Japan | Asia | Europe/U.S. | Total | Elimination or <br> corporate | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Sales and operating income/loss <br> (1) Sales to outside customers | 72,963 | 2,903 | 6,700 | 82,566 | - | 82,566 |
| (2) Internal sales or transfer among <br> segments | 562 | 2,336 | 1 | 2,899 | $(2,899)$ | - |
| Total | 73,525 | 5,239 | 6,701 | 85,465 | $(2,899)$ | 82,566 |
| Operating expenses | 67,694 | 4,788 | 5,925 | 78,407 | $(2,135)$ | 76,272 |
| Operating income | 5,831 | 451 | 776 | 7,058 | $(764)$ | 6,294 |

Previous six-month period (April 1, 2004 to September 30, 2004)

|  | Japan | Asia | Europe/U.S. | Total | Elimination or <br> corporate | Consolidated |
| :---: | ---: | ---: | ---: | :---: | :---: | :---: |
| Sales and operating income/loss <br> (1) Sales to outside customers | 74,381 | 2,716 | 6,145 | 83,242 | - | 83,242 |
| (2) Internal sales or transfer among <br> segments | 488 | 2,006 | - | 2,494 | $(2,494)$ | - |
| Total | 74,869 | 4,722 | 6,145 | 85,736 | $(2,494)$ | 83,242 |
| Operating expenses | 71,380 | 4,241 | 5,403 | 81,024 | $(9,074)$ | 71,950 |
| Operating income | 3,489 | 481 | 742 | 4,712 | 6,580 | 11,292 |

Previous fiscal year (April 1, 2004 to March 31, 2005)

|  | Japan | Asia | Europe/U.S. | Total | Elimination or <br> corporate | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Sales and operating income/loss <br> (1) Sales to outside customers | 142,993 | 5,176 | 12,799 | 160,968 | - | 160,968 |
| (2) Internal sales or transfer among <br> segments | 993 | 4,090 | 0 | 5,083 | $(5,083)$ | - |
| Total | 143,986 | 9,266 | 12,799 | 166,051 | $(5,083)$ | 160,968 |
| Operating expenses | 140,455 | 8,732 | 11,585 | 160,772 | $(11,570)$ | 149,202 |
| Operating income | 3,531 | 534 | 1,214 | 5,279 | 6,487 | 11,766 |

(Note) 1. Segment information is prepared based on the "consolidated interim financial statement regulations".
2. The categories of countries and areas are proximity-based.
3. Main countries and areas making up classifications other than Japan

Asia: various countries of East Asia and Southeast Asia
Europe/U.S.: the U.S. and various European countries
4. Out of the operating expenses, the unapportionable amount of operating expenses (income) which is included in "elimination or corporate" was $(6,580)$ million yen, $(6,487)$ million yen and 764 million yen for the previous six-month period, the previous fiscal year and the current six-month period, respectively, which were mainly expenses related to the corporate administrative department and income from the return of the substitutional portion of the pension fund before deduction of temporary disposition amount for the previous six-month period and previous fiscal year, and the expenses related to the corporate administration department for the current six-month period.

Current six-month period (April 1, 2005 to September 30, 2005)

|  | Asia | Europe/U.S. | Total |
| :---: | :---: | :---: | :---: |
| I. Overseas sales | 2,903 | 6,700 | 9,603 |
| II. Consolidated sales | - | - | 82,566 |
| III. Ratio of overseas sales in consolidated sales | 3.5\% | 8.1\% | 11.6\% |

Previous six-month period (April 1, 2004 to September 30, 2004)
(Unit: Million Yen)

|  |  | Asia | Europe/U.S. | Total |
| :--- | :--- | :---: | :---: | :---: |
| I. | Overseas sales | 2,716 | 6,145 | 8,861 |
| II. | Consolidated sales | - | - | 83,242 |
| III. | Ratio of overseas sales in consolidated sales | $3.2 \%$ | $7.4 \%$ | $10.6 \%$ |

Previous fiscal year (April 1, 2004 to March 31, 2005)

|  |  |  |  | (Unit: Million Yen) |
| :--- | :--- | :---: | :---: | :---: |
| I. | Overseas sales | Asia | Europe/U.S. | Total |
| II. | Consolidated sales | 5,176 | 12,799 | 17,975 |
| III. | Ratio of overseas sales in consolidated sales | - | - | 160,968 |

(Note) 1. Segment information is prepared based on the "consolidated interim financial statement regulations".
2. Main countries and areas making up classifications other than Japan

Asia: various countries of East Asia and Southeast Asia
Europe/U.S.: the U.S. and various European countries

## VI. Status of Production and Sales - unaudited -

(1) Production Results

| Segment name by type of business | Current Six-Month Period <br> From April 1, 2005 <br> To September 30, 2005 |  | Previous Year <br> From April 1, 2004 <br> To September 30, 2004 |  | Previous Fiscal Year <br> From April 1, 2004 <br> To March 31, 2005 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Distribution <br> Ratio | Amount | Distribution Ratio | Amount | Distribution Ratio |
|  | Million Yen | $\% \%$ | Million Yen | $\%$ | Million Yen | $\%$ |
| Textile goods and related products | 34,527 | 100.0 | 35,213 | 100.0 | 66,614 | 100.0 |

(2) Sales Results

| Segment name by type of business |  | Current Six-Month PeriodFrom April 1, 2005To September 30, 2005 |  | Previous YearFrom April 1, 2004To September 30, 2004 |  | Previous Fiscal Year <br> From April 1, 2004 <br> To March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Distribution Ratio | Amount | Distribution Ratio | Amount | $\begin{gathered} \hline \text { Distribution } \\ \text { Ratio } \\ \hline \end{gathered}$ |
| Textile goods and related products |  | Million Yen | \% | Million Yen | \% | Million Yen | \% |
|  | Innerwear <br> Foundation and lingerie <br> Nightwear <br> Children's underwear | $\begin{array}{r} 61,511 \\ 5,268 \\ 1,217 \end{array}$ | $\begin{array}{r} 74.5 \\ 6.4 \\ 1.5 \end{array}$ | $\begin{array}{r} 61,244 \\ 5,364 \\ 1,247 \end{array}$ | 73.6 6.4 1.5 | 114,895 <br> 10,746 <br> 2,317 | 71.4 6.7 1.4 |
|  | Subtotal | 67,996 | 82.4 | 67,855 | 81.5 | 127,958 | 79.5 |
|  | Outerwear/Sportswear | 4,658 | 5.6 | 4,948 | 6.0 | 9,628 | 6.0 |
|  | Hosiery | 1,201 | 1.4 | 1,064 | 1.3 | 2,398 | 1.5 |
|  | Other textile goods and related products | 1,807 | 2.2 | 2,365 | 2.8 | 5,250 | 3.2 |
|  | Total | 75,662 | 91.6 | 76,232 | 91.6 | 145,234 | 90.2 |
| Others |  | 6,904 | 8.4 | 7,010 | 8.4 | 15,734 | 9.8 |
| Total |  | 82,566 | 100.0 | 83,242 | 100.0 | 160,968 | 100.0 |

## VII. Summary of Interim Non-Consolidated Financial Statements for the First Half of the Fiscal Year Ending March 31, 2006

Listed Company: Wacoal Holdings Corp.
Code Number: 3591
( URL 'http://www.wacoal.co.jpt )
Representative: Position: Representative Director
Name: Yoshikaka Tsukamoto
For Inquiries: Position: General Manager, Corporate Planning
Name: Ikuo Otani Tel: (075) 682-1010
Date of Meeting of Board of Directors to Approve Interim Financial Statements: November 11, 2005
Interim Dividend System: None
Adoption of Unit Share System: Yes (1 Unit: 1,000 shares)

1. Results for the Six-Month Period Ended September 30, 2005 (April 1, 2005 to September 30, 2005)

| Business Results |  |  | (Note) Amounts less than 1 million yen have been rounded off. |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | Operating Income |  | Ordinary Income |  |
|  | Million Yen | \% | Million Yen | \% | Million Yen | \% |
| Six-Month Period Ended September 30, 2005 | $68,184$ | (0.4) | 4,761 | 10.2 | 6,094 | 11.0 |
| Six-Month Period Ended September 30, 2004 | 68,451 | (0.0) | 4,321 | (22.6) | 5,492 | (16.2) |
| Year Ended March 2005 | 128,243 | (0.2) | 4,111 | (28.8) | 5,919 | (17.2) |


|  | Net Income |  | Net <br> Income <br> Per Share |
| :--- | :--- | ---: | :--- |
| Six-Month Period Ended <br> September 30, 2005 <br> Six-Month Period Ended <br> September 30, 2004 | 2,978 | $(22.1)$ | 20.69 |
| Year Ended March 2005 | 3,268 | 9.7 | 22.71 |

(Note) (i) Average number of shares during the period (year) ended:
September 30, 2005: 143,942,282 shares
September 30, 2004: 143,961,474 shares
March 31, 2005: 143,956,284 shares
(ii) Changes in accounting method: None
(iii) Percentages indicated under sales, operating income, ordinary income and net income represent the increase/decrease compared to the previous six-month period.
(2) Status of Dividends

|  | Interim Dividend Per Share | Annual Dividend Per Share |
| :--- | :---: | :---: |
|  | - | - |
| Six-Month Period Ended | - | - |
| September 30, 2005 | - | - |
| Six-Month Period Ended <br> September 30, 2004 | - | 20.00 |
| Year Ended March 2005 |  |  |

(3)

Financial Status

|  | Total Assets | Total Shareholders' <br> Equity | Shareholders' Equity <br> Ratio | Shareholders' Equity Per Share |
| :--- | :---: | :---: | :---: | :---: |
| Six-Month Period Ended <br> September 30, 2005 | Million Yen | Million Yen | Yen |  |
| Six-Month Period Ended <br> September 30, 2004 <br> Year Ended March 2005 | 196,262 | 166,601 | 81.6 | $1,157.43$ |

(Note) (i) Number of outstanding shares at end of the year:
September 30, 2005: 143,940,330 shares

September 30, 2004: 143,960,102 shares
March 31, 2005: 143,944,440 shares
(ii) Number of treasury stock at end of the year:

September 30, 2005: 76,355 shares
September 30, 2004: 56,583 shares
March 31, 2005: 72,245 shares
2.

Forecast of Business Results for the Year Ending March 2006 (April 1, 2005 to March 31, 2006)

|  | Sales | Operating Income | Net Income | Annual Dividend Per Share |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | Million Yen |  | End of Year | Yen |
| Annual | 70,000 | 6,100 | 2,600 | 20.00 | Yen |

(Reference) Expected net income per share (annual basis): 18.06 yen
(Note) The Company has transitioned to a holding company structure as of October 2005 and transferred all of its businesses to a newly established subsidiary. The amount of sales in the forecast of business results for the year ending March 2006 is the total of sales and the estimated amount of rent etc. of lands and/or buildings from subsidiaries during the six-month period ended September 30, 2005.

* The foregoing estimates are made based on information available as of the date this data was released, and actual results may differ from estimates due to various factors arising in the future.

VIII-1. Balance Sheet

| Accounts | Current Six-Month Period As of September 30, 2005 |  | Previous Fiscal Year As of March 31, 2005 |  | Amounts Increased/Decreased | Previous Six-M <br> As of Septemb | $\begin{aligned} & \text { Period } \\ & 0,2004 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | \% | Million Yen | \% |  | Million Yen | \% |
| I. Current Assets | 86,704 | 42.4 | 83,486 | 42.5 | 3,217 | 92,524 | 47.1 |
| Cash and bank deposits | 19,394 |  | 19,165 |  | 229 | 19,979 |  |
| Trade notes | 166 |  | 287 |  | (120) | 1,075 |  |
| Trade accounts | 20,270 |  | 15,627 |  | 4,642 | 17,981 |  |
| Marketable securities | 20,026 |  | 21,065 |  | $(1,039)$ | 20,828 |  |
| Inventory assets | 19,611 |  | 20,609 |  | (998) | 19,713 |  |
| Deferred income taxes | 4,298 |  | 3,923 |  | 374 | 4,114 |  |
| Others | 4,686 |  | 4,337 |  | 349 | 10,194 |  |
| Reserve for bad debts | $(1,749)$ |  | $(1,530)$ |  | (219) | $(1,362)$ |  |
| II. Fixed Assets | 117,558 | 57.6 | 113,155 | 57.5 | 4,403 | 103,803 | 52.9 |
| 1. Tangible fixed assets | 42,855 | 21.0 | 42,520 | 21.6 | 335 | 40,807 | 20.8 |
| Buildings | 19,614 |  | 20,015 |  | (401) | 20,373 |  |
| Land | 18,734 |  | 18,840 |  | (106) | 17,426 |  |
| Others | 4,507 |  | 3,664 |  | 842 | 3,006 |  |
| 2. Intangible fixed assets | 3,061 | 1.5 | 3,277 | 1.7 | (216) | 3,197 | 1.6 |
| 3. Investment and other assets | 71,641 | 35.1 | 67,357 | 34.2 | 4,284 | 59,798 | 30.5 |
| Investment securities | 67,269 |  | 62,939 |  | 4,329 | 55,857 |  |
| Others | 4,610 |  | 4,643 |  | (33) | 4,609 |  |
| Reserve for bad debts | (238) |  | (226) |  | (11) | (668) |  |
| Total Assets | 204,262 | 100.0 | 196,641 | 100.0 | 7,621 | 196,328 | 100.0 |

(Note) Increase or decrease shows the difference between the current six-month period and the previous fiscal year.

| Accounts | Current Six-Month Period <br> As of September 30, 2005 |  | Previous Fiscal Year As of March 31, 2005 |  | Amounts <br> Increased/Decreased <br> Million Yen | Previous Six-Month Period <br> As of September 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Liabilities) | Million Yen | \% | Million Yen | \% |  | Million Yen | \% |
| I. Current Liabilities | 28,306 | 13.8 | 26,798 | 13.6 | 1,508 | 29,168 | 14.8 |
| Notes payable | 942 |  | 814 |  | 127 | 806 |  |
| Accounts payable-trade | 11,558 |  | 11,444 |  | 113 | 11,510 |  |
| Accrued liability | 4,631 |  | 6,887 |  | $(2,255)$ | 5,485 |  |
| Accrued corporate taxes, etc. | 2,336 |  | 232 |  | 2,104 | 2,100 |  |
| Accrued bonuses | 2,870 |  | 2,850 |  | 20 | 3,000 |  |
| Allowance for returns | 2,530 |  | 1,650 |  | 880 | 2,290 |  |
| Others | 3,438 |  | 2,920 |  | 518 | 3,974 |  |
| II. Long-term Liabilities | 9,354 | 4.6 | 7,205 | 3.7 | 2,149 | 6,209 | 3.2 |
| Deferred tax liability | 7,871 |  | 5,107 |  | 2,763 | 3,970 |  |
| Reserve for retirement benefits | 390 |  | 890 |  | (499) | 1,043 |  |
| Reserve for officers retirement benefit |  |  | 473 |  | (473) | 456 |  |
| Others | 1,092 |  | 734 |  | 358 | 739 |  |
| Total Liabilities | 37,661 | 18.4 | 34,004 | 17.3 | 3,657 | 35,377 | 18.0 |
| (Shareholders' Equity) |  |  |  |  |  |  |  |
| I. Common stock | 13,260 | 6.5 | 13,260 | 6.7 | - | 13,260 | 6.7 |
| II. Additional paid-in capital | 25,273 | 12.4 | 25,273 | 12.9 | - | 25,273 | 12.9 |
| Capital reserve | 25,273 |  | 25,273 |  |  | 25,273 |  |
| III. Retained earnings | 113,884 | 55.7 | 113,522 | 57.7 | 361 | 113,403 | 57.8 |
| Retained earnings reserve | 3,315 |  | 3,315 |  | - | 3,315 |  |
| Additional paid-in capital | 105,219 |  | 105,271 |  | (52) | 105,271 |  |
| Undistributed profits | 5,349 |  | 4,935 |  | 413 | 4,816 |  |
| IV.Other securities valuation difference | 14,261 | 7.0 | 10,654 | 5.4 | 3,607 | 9,067 | 4.6 |
| V. Treasury stock | (78) | (0.0) | (72) | (0.0) | (5) | (54) | (0.0) |
| Total Shareholders' Equity | 166,601 | 81.6 | 162,637 | 82.7 | 3,963 | 160,950 | 82.0 |
| Total Liabilities and Shareholders' Equity | 204,262 | 100.0 | 196,641 | 100.0 | 7,621 | 196,328 | 100.0 |

(Note) Increase or decrease shows the difference between the current six-month period and the previous fiscal year.

VIII-2. Income Statement

| Accounts | $\begin{aligned} & \hline \text { Current Six-Month Period } \\ & \text { From April 1, } 2005 \\ & \text { To September 30, } 2005 \\ & \hline \end{aligned}$ |  | Previous Six-Month Period <br> From April 1, 2004 <br> To September 30, 2004 |  | Amounts <br> Increased/Decreased | Previous Fiscal Year From April 1, 2004 <br> To March 31, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen | Million Yen | \% |
| I. Sales | 68,184 | 100.0 | 68,451 | 100.0 | (266) | 128,243 | 100.0 |
| II. Cost of sales | 35,105 | 51.5 | 35,072 | 51.2 | 33 | 66,738 | 52.0 |
| Total income on sales | 33,078 | 48.5 | 33,379 | 48.8 | (300) | 61,505 | 48.0 |
| III. Selling, general and administrative expenses | 28,317 | 41.5 | 29,057 | 42.5 | (739) | 57,393 | 44.8 |
| Operating income | 4,761 | 7.0 | 4,321 | 6.3 | 439 | 4,111 | 3.2 |
| IV. Non-operating income | 1,478 | 2.1 | 1,282 | 1.9 | 195 | 2,019 | 1.6 |
| Interest income | 103 |  | 110 |  | (7) | 218 |  |
| Dividends received | 833 |  | 647 |  | 186 | 812 |  |
| Others | 541 |  | 524 |  | 16 | 988 |  |
| V. Non-operating expenses | 145 | 0.2 | 112 | 0.2 | 32 | 211 | 0.2 |
| Interest expense | 0 |  | 0 |  | (0) | 1 |  |
| Others | 144 |  | 111 |  | 32 | 210 |  |
| Current income | 6,094 | 8.9 | 5,492 | 8.0 | 602 | 5,919 | 4.6 |
| VI. Extraordinary gains | 178 | 0.3 | 33 | 0.0 | 145 | 990 | 0.8 |
| VII. Extraordinary loss | 828 | 1.2 | 497 | 0.7 | 331 | 1,411 | 1.1 |
| Pre-tax net income | 5,444 | 8.0 | 5,028 | 7.3 | 415 | 5,498 | 4.3 |
| Corporate tax, resident tax and enterprise tax | 2,263 | 3.3 | 2,176 | 3.2 | 87 | 2,183 | 1.7 |
| Adjustment of corporate tax, etc. | (87) | (0.1) | (125) | (0.2) | 38 | 216 | 0.2 |
| Net income | 3,268 | 4.8 | 2,978 | 4.3 | 289 | 3,098 | 2.4 |
| Profit carryforwards from previous year | 2,081 |  | 1,837 |  | 243 | 1,837 |  |
| Undistributed profits | 5,349 |  | 4,816 |  | 533 | 4,935 |  |

(Note) Increase or decrease shows the difference between the current six-month period and the previous six-month period.

# <Basic Matters in Preparation of Non-Consolidated Financial Statements> 

1. Valuation Standards and Method of Assets
(1) Valuation standards and method of securities

Stock of subsidiaries and affiliated companies: Cost accounting method based on moving average Other securities:

Securities with market value: Market value method based on market price on closing day for the end of the year (Variance in valuation is based on method of directly including all shareholders' equity, and cost of sales is calculated based on moving average method)
Securities without market value: Cost accounting method based on moving average method
(2) Valuation standard and method of inventories: Lower cost accounting method based on first-in first-out
2. Depreciation Method of Fixed Assets
(1) Tangible fixed assets: Constant percentage method (fixed amount method for buildings (excluding fixtures incidental to buildings) acquired on or after April 1, 1998). Durable years for major items are as follows.

Buildings and structures: 5 to 50 years
Machinery and vehicles: 6 to 12 years
Equipment and tools: 5 to 20 years
(2) Intangible fixed assets: Fixed amount method. For the internal use of software in the Company, the fixed amount method based on the available period (5 years) is used.
3. Reserves
(1) Reserve for bad debts: In order to prepare for bad debt loss of accounts receivable and loans receivable, the estimated uncollectable amounts are reserved using the bad debt ratio for general accounts and consideration of collections of individual accounts for those accounts specified as being at risk of becoming uncollectable accounts.
(2) Accrued bonuses: In order to provide bonuses to employees, accrued bonuses are reserved based on the anticipated amount to be paid.
(3) Reserve for adjustment of returned goods: In order to clarify the corresponding relationship of sales and returns, consideration is given to prior returned goods and the estimated loss accompanying future returned goods is reserved.
(4) Reserve for retirement benefits: In order to prepare for retirement benefits for employees, based on retirement pay liabilities and pension assets as of the end of the current year, such amount is reserved.
(5) Reserve for officers' retirement benefit: In order to prepare for expenditure of reserves for officers' retirement benefits, any necessary interim amounts based on the internal regulations relating to the provision of officers' retirement benefits has been recorded. However, at the 57th ordinary general meeting of shareholders held on June 29, 2005 it was resolved to terminate such traditional officers' retirement benefit plan and to pay the relevant amount of benefits to directors. The amount of officers' retirement benefits paid for the relevant period prior to this general meeting is included and reflected as a long-term accrued liability in "Others" of Long-term Liabilities.
4. Processing Method of Lease Transactions

Finance lease transactions, other than those in which the ownership of the leased item is acknowledged to be transferred to the borrower, are pursuant to accounting procedures based on the ordinary lease transaction method.
5. Material Matters in Preparation of Other Financial Statements

Accounting procedures for consumption tax, etc. is as per the tax-excluded method.

## <Notes>

1. Accumulated depreciation in tangible fixed assets

| (Current | (Previous | (Previous Fiscal Year) |
| :---: | :---: | :---: |
| Six-Month Period) | Six-Month Period | Million Yen |
| Million Yen | Million Yen | 30,852 |
| 31,364 | 30,171 |  |

2. Major items in extraordinary gains

| Gains on sales of fixed assets | 1 | 18 | 19 |
| :--- | ---: | ---: | ---: |
| Gains on sales of investment securities | 177 | 15 | 596 |
| Gain from | - | - | 374 |

3. Major items in extraordinary loss

| Loss on sale of fixed assets | 62 | 53 | 137 |
| :--- | ---: | ---: | ---: |
| Valuation loss of investment securities | - | 15 | 15 |
| Additional charge for optional retirement | 500 | 252 | 718 |
| Bad and doubtful debt | 219 | 136 | 395 |
| Valuation loss of subsidiary stock | 20 | 39 | 145 |
| Subsidiary support loss | 25 | - | - |

4. Matters relating to lease transactions
(1) Financial lease other than transfer of ownership
(i) Acquisition cost equivalent, cumulative depreciation equivalent, and period (year) end balance equivalent
(Tools and equipment) (Tools and equipment) (Tools and equipment)

| Acquisition cost equivalent | 56 | 149 | 56 |
| :--- | ---: | ---: | ---: |
| Cumulative depreciation equivalent | 49 | 126 | 45 |
| Year end balance equivalent | 6 | 23 | 10 |

? Since the lease obligation represent a small percentage of the tangible fixed assets, the foregoing amounts have been calculated including interest portion.
(ii) Period (year) end balance equivalent of lease
obligation

| Within one year | 11 | 27 | 17 |
| :--- | ---: | ---: | ---: |
| Over one year | 2 | 14 | 5 |
| Total | 14 | 41 | 23 |

? Since the lease obligation represent a small percentage of the tangible fixed assets, the foregoing amounts have been calculated including interest portion.
(iii) Lease fee paid

| Lease fee paid | 9 | 53 | 71 |
| :--- | :--- | :--- | :--- |


| Depreciation expense equivalent | 4 | 25 |
| :--- | :--- | :--- |

5. Shares of affiliated companies with market value

| Appropriation on balance sheet | 2,699 | 2,699 | 2,699 |
| :--- | :--- | :--- | :--- |
| Market value | 6,756 | 5,981 | 6,201 |
| Balance | 4,056 | 3,281 | 3,501 |

I-1. Changes in business results (three fiscal years and two most recent six-month periods)
(Unit: Million Yen)

|  | Fiscal Year ended March 31 |  |  |
| :--- | ---: | ---: | ---: |
|  | 2003 | 2004 | 2005 |
| Sales | 163,709 | 163,155 | 160,968 |
| Cost of sales | 85,306 | 84,638 | 84,041 |
| Percentage of cost in sales | $52.1 \%$ | $51.9 \%$ | $52.2 \%$ |
| Selling, general and <br> administrative expenses | 70,583 | 72,927 | 72,261 |
| Percentage of selling, <br> general and administrative <br> expenses in sales | $43.1 \%$ | $44.7 \%$ | $44.9 \%$ |
| Government subsidy | - | - | 7,100 |
| Operating income | 7,264 | 3,016 | 11,766 |
| Net income | 2,898 | 2,902 | 6,790 |


| Six-month period ended September 30 |  |
| ---: | ---: |
| 2004 | 2005 |
| 83,242 | 82,566 |
| 41,914 | 41,104 |
| $50.3 \%$ | $49.8 \%$ |
| 37,136 | 35,168 |
|  |  |
| $44.6 \%$ | $42.6 \%$ |
| 7,100 | - |
| 11,292 | 6,294 |
| 6,495 | 4,435 |

I-2. Changes in sales by product category (three fiscal years and two most recent six-month periods)

|  | Fiscal Year ended March 31 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  | 2004 |  |  | 2005 |  |  |
|  | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period |
| Foundation and lingerie | 116,741 | 71.3 | 101 | 115,674 | 70.9 | 99 | 114,895 | 71.4 | 99 |
| Nightwear | 12,710 | 7.8 | 100 | 11,823 | 7.2 | 93 | 10,746 | 6.7 | 91 |
| Children's underwear | 2,515 | 1.5 | 102 | 2,583 | 1.6 | 103 | 2,317 | 1.4 | 90 |
| Innerwear Subtotal | 131,966 | 80.6 | 101 | 130,080 | 79.7 | 99 | 127,958 | 79.5 | 98 |
| Outerwear/Sportswear | 9,440 | 5.8 | 98 | 10,409 | 6.4 | 110 | 9,628 | 6.0 | 92 |
| Hosiery | 1,672 | 1.0 | 94 | 1,798 | 1.1 | 108 | 2,398 | 1.5 | 133 |
| Other textile goods and related products | 4,299 | 2.6 | 113 | 4,658 | 2.9 | 108 | 5,250 | 3.2 | 113 |
| Others | 16,332 | 10.0 | 100 | 16,210 | 9.9 | 99 | 15,734 | 9.8 | 97 |
| Total | 163,709 | 100 | 101 | 163,155 | 100 | 100 | 160,968 | 100 | 99 |


|  | Six-month period ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  |  | 2005 |  |  |
|  | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period |
| Foundation and lingerie | 61,244 | 73.6 | 99 | 61,511 | 74.5 | 100 |
| Nightwear | 5,364 | 6.4 | 88 | 5,268 | 6.4 | 98 |
| Children's underwear | 1,247 | 1.5 | 102 | 1,217 | 1.5 | 98 |
| Innerwear Subtotal | 67,855 | 81.5 | 98 | 67,996 | 82.4 | 100 |
| Outerwear/Sportswear | 4,948 | 6.0 | 99 | 4,658 | 5.6 | 94 |
| Hosiery | 1,064 | 1.3 | 145 | 1,201 | 1.4 | 113 |
| Other textile goods and related products | 2,365 | 2.8 | 105 | 1,807 | 2.2 | 76 |
| Others | 7,010 | 8.4 | 96 | 6,904 | 8.4 | 98 |
| Total | 83,242 | 100.0 | 99 | 82,566 | 100.0 | 99 |

("Others" include mannequins, shop design and implementation, restaurant, culture, services, etc.)

Percentage of sales by product category
Six-month period ended September 30, 2005


Six-month period ended September 30, 2005


## II. Non-Consolidated Result - Unaudited

II-1. Changes in business results (three fiscal years and two most recent six-month periods)
(Unit: Million Yen)

|  | Fiscal Year ended March 31 |  |  |
| :--- | ---: | ---: | ---: |
|  | 2003 |  | 2004 |
| 2005 |  |  |  |
| Sales | 128,641 | 128,496 | 128,243 |
| Cost of sales | 66,296 | 65,941 | 66,738 |
| Percentage of cost in sales | $51.5 \%$ | $51.3 \%$ | $52.0 \%$ |
| Selling, general and <br> administrative expenses | 54,175 | 56,778 | 57,393 |
| Percentage of selling, general <br> and administrative expenses in <br> sales | $42.1 \%$ |  |  |
| Operating income | 8,169 | $44.2 \%$ | $44.8 \%$ |
| Net income | 3,013 | 5,775 | 4,111 |


| Six-month period ended September 30 |  |
| ---: | ---: |
| 2004 | 2005 |
| 68,451 | 68,184 |
| 35,072 | 35,105 |
| $51.2 \%$ | $51.5 \%$ |
|  | 28,317 |
| 29,057 |  |
|  |  |
| $42.5 \%$ | $41.5 \%$ |
| 4,321 | 4,761 |
| 2,978 | 3,268 |

II-2. Changes in sales by sales channels (three fiscal years and two most recent six-month periods)
(Unit: Million Yen, \%)

|  | Fiscal Year ended March 31 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  | 2004 |  |  | 2005 |  |  |
|  | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period |
| Department stores | 47,488 | 36.9 | 100 | 44,428 | 34.6 | 94 | 42,940 | 33.5 | 97 |
| General merchandising stores | 46,912 | 36.5 | 103 | 46,544 | 36.2 | 99 | 47,697 | 37.2 | 102 |
| Boutiques and retail stores | 16,605 | 12.9 | 93 | 16,382 | 12.7 | 99 | 16,152 | 12.6 | 99 |
| Mail order and direct sales | 17,636 | 13.7 | 103 | 21,142 | 16.5 | 120 | 21,454 | 16.7 | 101 |
| Total | 128,641 | 100.0 | 100 | 128,496 | 100.0 | 100 | 128,243 | 100 | 100 |


|  | Six-month period ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 |  |  | 2005 |  |  |
|  | Amount | Percentage | Percentage over the previous period | Amount | Percentage | Percentage over the previous period |
| Department stores | 23,308 | 34.1 | 98 | 23,028 | 33.7 | 99 |
| General merchandising stores | 26,165 | 38.2 | 99 | 25,817 | 37.9 | 99 |
| Boutiques and retail stores | 8,703 | 12.7 | 93 | 7,405 | 10.9 | 85 |
| Mail order, direct sales and others | 10,275 | 15.0 | 116 | 11,934 | 17.5 | 116 |
| Total | 68,451 | 100.0 | 100 | 68,184 | 100.0 | 100 |

[^0]
[^0]:    * "Mail order, direct sales and others" include sales at the company's own stores, catalogue sales, Remamma, Dublevé and cultural projects.

