Listed Company: Wacoal Corp.
Code Number: 3591
(URL http://www.wacoal.co.jp/)
Representative: Position: President and Representative Director
For Inquiries: $\quad$ Position: Coshikata Tsukamoto
Position: Corporate Offıcer, General Manager of Corporate Planning Division Name: Nobuhiro Matsuda TEL (075) 682-1010

Date of Meeting of the Board of Directors for Interim Financial Statements: November 13, 2003
Adoption of U.S. Accounting Standards: Yes

1. Consolidated Business Results for the Six-Month Period Ended September 30, 2003 (April 1, 2003 to September 30, 2003) - Unaudited (1) Consolidated Management Performance (Note) Amounts less than 1 million yen have been rounded off.

|  | Net Sales |  | Operating Income |  | Income before Inc |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen |  | Million Yen |  | Million Yen |
| Six-Month Period Ended | 84,347 | (3.2\%) | 6,021 | (24.9\%) | 6,694 (1.6\%) |
| September 30, 2003 |  |  |  |  |  |
| Six-Month Period Ended September 30, 2002 | 87,117 | 2.0\% | 8,013 | 8.4\% | 6,803 (13.6\%) |
| Year Ended March 31, 2003 | 163,709 | 0.5\% | 7,264 | 1.1\% | 4,604 (39.5\%) |


|  | Net Income | Net Income Per Share | Net Income Per Share - Assuming Full Dilution |
| :--- | :---: | :---: | :---: |
| Six-Month Period <br> September 30, Ended | Million Yen <br> 4,424 | $7.9 \%$ | 30.18 |
| Six-Month Period <br> September 30, 2002 | $4,099 \quad(14.9 \%)$ | 27.49 | N/A |
| YearEnded March 31, 2003 | $2,898(41.8 \%)$ | 19.48 | N/A |

(Notes) (i) Equity in net income of affiliated companies: Six-month period ended September 30, 2003: 382 million yen; Six-month period ended September 30, 2002: 452 million yen; Year ended March 31, 2003: 966 million yen
(ii) Average number of shares during the period (consolidated): Six-month period ended September 30, 2003: 146,569,106 shares; Six-month period ended September 30, 2002: 149,107,579 shares; Year ended March 31, 2003: 148,772,325 shares
(iii) Changes in accounting method: None
(iv) Percentages indicated under net sales, operating income, income before income taxes and net income represent the increase/decrease in comparison to the previous six-month period.
(2) Consolidated Financial Condition - Unaudited

|  |  | Total Assets | Shareholders' Equity | Shareholders' Equity to <br> Assets |
| :--- | :---: | :---: | :---: | :---: |
| Shareholders' Equity per <br> Share |  |  |  |  |
| Six-Month Period Ended <br> September 30, 2003 <br> Six-Month Period Ended <br> September 30, 2002 | Million Yen | Million Yen | Yen |  |
| Year Ended March 31, 2003 | 227,916 | 170,347 | 74.7 | $1,162.24$ |

(Note) Number of outstanding shares at the end of period (consolidated): Six-month period ended September 30, 2003: 146,567,476 shares; Six-month period ended September 30, 2002: 149,099,380 shares; Year ended March 31, 2003: 146,570,431 shares
(3) Consolidated Cash Flow Status - Unaudited

|  |  | Cash Flow from <br> Operating Activities | Cash Flow from <br> Investing Activities | Cash Flow from <br> Financing Activities |
| :--- | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents at <br> End of Period |  |  |  |  |
| Six-Month Period Ended <br> September 30, 2003 <br> Six-Month Period Ended | Million Yen <br> September 30, 2002 | 2,859 | 8,852 | Million Yen |
| $(2,102)$ | 36,864 |  |  |  |
| Year Ended March 31, 2003 | 5,527 | $(3,965)$ | $(2,186)$ | 34,598 |

(4) Items related to the Consolidation Criteria and Equity Method Application Number of consolidated subsidiaries: 37 companies
Number of non-consolidated subsidiaries subject to equity method: None
Number of affiliated companies subject to equity method: 7 companies
(5) Changes in the Consolidation Criteria and Equity Method Application Consolidated (new): 1 company, (excluded): none; Equity Method (new): 1 company, (excluded): none
2. Forecast of Consolidated Performance for the Fiscal Year Ending March 31, 2004 (April 1, 2003 to March 31, 2004)

|  | Net Sales | Operating Income | Income before Income Taxes | Net Income |
| :--- | :---: | ---: | ---: | ---: |
| Annual | Million Yen | Million Yen | Million Yen | 8,200 |

(Reference) Expected net income per share (annual basis): _38.21_ yen
*The foregoing estimates are made based on information available as of the date this data was released, and actual results may differ from estimates due to various factors arising in the future. Please refer to page 6 of the attached materials for items relating to the foregoing estimates.

## I. Status of Corporate Group

Our corporate group consists of Wacoal Corp. (the "Company"), 37 subsidiaries and 7 affiliated companies, and is principally engaged in the manufacture and wholesale distribution of innerwear (mainly women's foundation lingerie, nightwear and children's underwear), outerwear, sportswear, other textile goods and related products, as well as the wholesale and direct sales of certain products to consumers. The corporate group is also conducting business in the areas of restaurant, culture, services and interior finish work.

The relative position of the group's businesses, as well as their relation to certain business segments, are as follows.

| Business Segment | Operating Segment |  | Major Companies |
| :---: | :---: | :---: | :---: |
| Textile Products and Related Products | Manufacturing and Sales Companies | Domestic | Wacoal Corp., Studio Five Corp., Point Up Inc. (Total: 3 Companies) |
|  |  | Overseas | Wacoal America Inc., <br> Wacoal China Co., Ltd., Shinyoung Wacoal Inc. (Korea) <br> Taiwan Wacoal Co., Ltd., Thai Wacoal Public Co., Ltd. <br> 3 Other Companies <br> (Total: 8 Companies) |
|  | Sales Companies | Domestic | Intimate Garden Corp., Une Nana Cool Corp. <br> 1 Other Company <br> (Total: 3 Companies) |
|  |  | Overseas | Wacoal Singapore Private Ltd. <br> Wacoal Hong Kong Co., Ltd. <br> Wacoal France S.A. <br> Wacoal (UK) Ltd. <br> 3 Other Companies <br> (Total: 7 Companies) |
|  | Apparel Manufacturers | Domestic | Nagasaki Wacoal Sewing Corp., Tokai Wacoal Sewing Corp. <br> Niigata Wacoal Sewing Corp., Torica Co., Ltd. <br> 5 Other Companies <br> (Total: 9 Companies) |
|  |  | Overseas | Saradona Mfg Corp. (Dominican Republic), Guandong Wacoal Inc. <br> 2 Other Companies |
|  | Material Procuring Companies | Overseas | Wacoal International Hong Kong Co., Ltd. (Total: 1 Company) |
| Others | Cultural Business Service Companies | Domestic | Wacoal Corp., Wacoal Art Center Co., Ltd. ${ }^{\text {(Total: } 2 \text { Companies) }}$ |
|  | Other Business Companies | Domestic | Wacoal Corp., Nanasai Co., Ltd., Wakoh Corp., Wacoal Service Co., Ltd., Kisco Co., Ltd. Wacoal Career Service Corp., Wacoal Distribution Corp. (Total: 7 Companies) |
|  |  | Overseas | Wacoal International Corp. (USA) <br> Wacoal Investment Co., Ltd.; (Taiwan) <br> 1 Other Company <br> (Total: 3 Companies) |

The business distribution diagram regarding the status of the foregoing corporate group is as follows:


## II. Management Policies

Our group, as a "Female Affinity Company", aims to support the beautiful lifestyle of women. In our business, we actively follow a process we call the "Body Designing Business". We believe this process supports the "Expression of Personal Beauty of the Mind and Body". In order to expand such business activities, we need to develop our consumer-based concepts to enhance the idea of consumer satisfaction so that we may provide "Satisfaction to Each Consumer". We have given considerable attention to product quality since our foundation, have learned from and have seriously addressed issues related to each consumer.

We have given attention also to the improvement of the corporate brand loyalty, which is our material management resource, and to the improvement of capital efficiency as well as return to shareholders, in the belief that the management is responsible for the sustainable development of corporate value from the viewpoints of all stakeholders, including customers and shareholders. We also believe it necessary for the Company to engage actively in environmental issues and other areas of social responsibilities, in order to earn the trust and sympathy of, and live side-by-side with, society.

Moreover, in order to take precautions against corporate risks that could damage our long-held corporate values, we have established a Disclosure Committee, in addition to the existing Risk Management Committee and Corporate Ethics Implementation Committee. The Disclosure Committee will evaluate the development and application of the Company's disclosure control and other internal control and seek to ensure the creditability of the disclosure of financial information, etc.

## 2. Basic Policy Regarding Profit Sharing

With respect to dividend policies, we will seek to reinforce our financial strength in order to secure a stable management base, and endeavor to continue our pattern of steady dividends, all the while giving consideration to the appropriate dividend payout.

Moreover, as part of an increase in share-value and return of profits to shareholders, in the last three (3) years, we have repurchased and cancelled a total of $7,500,000$ shares of the Company. We will continue to examine various measures in the future.

We have actively invested in the structure of a uniform system to manage the process of production to logistics to sales, as well as enhance our information system and existing sales markets, and develop new SPA shops ("SPA" is short for "Special Store Retailer of Private Label Apparel"), We hope that these efforts will be beneficial to our shareholders by improving future profits.

## 3. Concept and Policy Regarding Lowering Investment Unit, etc.

It is important that our group promotes the long-term stable retention of our company shares by investors and seeks to broaden the investor base. In order to realize the above, we believe lowering the investment unit for personal investors to be an effective measure. In addition to giving consideration to stock market trends, we will take careful measures by attaching greater importance to shareholders when examining the required costs and the effects thereof.

## 4. Business Measure Targets

Our target is to achieve ROE (return on equity) of $6 \%$ or higher. In addition, we are also aiming to achieve an operating income margin of $9 \%$ or higher, and will aggressively pursue profit, engage in reduction of manufacturing and operating costs, as well as endeavor to efficiently utilize net assets.

## 5. Our Medium- and Long-term Business Strategy

Our surrounding environment is rapidly changing owing to diversification in consumer values, broadening needs of the elderly and the young, the pursuit of new distribution channels in Japan, progress in opening up China's market due to its participation in the WTO ("World Trade Organization") and the necessity of constructing an overseas sales, productivity, and planning network in order to further our development as an international brand. In order to respond immediately to these business and environmental changes, we are promoting the following measures based on our medium-term plan:
(1) Reorganization of Existing Businesses
(i) Brand Reorganization in the Intimate Apparel Business Field

Based on the results of research and development by using our core competencies and related know-how, we will rank the products which shall be strongly branded with "Wacoal" as "Product Brands". Additionally, we will clarify the type of consumers to be targeted and provide products representing brand visions for each target consumer, and rank such products as "Target Brands," in order to build a structure whereby we can effectively classify, sort, plan and develop products and sales floors. "Wing" brand, which had been regarded as a distribution channel-oriented brand of Wacoal, will be ranked as a core brand equal to the "Wacoal" brand and we will aim to improve its brand loyalty by clarifying its brand identity.

As a result of increased health consciousness, services and products using the words "health" or "comfort" are gaining the attention of consumers. Therefore, we will promote businesses that support lifestyles based on health. The Company is currently starting up the "nul" brand and launching new stores.

Development of New Business
(i) SPA (Manufacture and Retail), Internet Mail Order and Catalog Mail Order In order to respond to the structural changes in the apparel market, we will aggressively develop business fields with new customers. Regarding the SPA business, we are actively expanding stores focusing on four SPA brands. Regarding the Catalog business, we have issued a new catalogue specializing in innerwear, and we are working to expand the number of users.
(ii) Development of the "Good Age" Business

We will develop product groups and cultivate distribution channels to respond to the needs of an aging society.
(3) Compiling New Value-Added Businesses
(i) Development of the Semi-Custom-Made Business, "Dubleve"

In order to turn the semi-custom-made manufacturing and sales business "Dubleve" profitable at an early stage, we are developing new materials and working to attract customers through "CRM" (Customer Relationship Management).
(ii) Development of Smart OEM Businesses

Leveraging our group's core competencies, we will endeavor to participate in business alliances and value-add OEM relationships.
Promotion of Structural Reformation
With "speed" and "cost" as key components, we will proceed with our structural reformation of production and logistics. As apart of this effort we have proceeded with the integration of our logistical bases as planned. Moreover, due to the shift of production to overseas countries, the ratio of overseas production has been increasing, mainly through subsidiaries in China and Vietnam.

Deployment of Global Business Activities
(i) Active Expansion of our Chinese Business

We have been seeking to reinforce and expand our sales offices in China in order to create a foundation for the Chinese market. A new production subsidiary, "Dalian Wacoal Co., Ltd." was incorporated to facilitate production for the domestic market, and factories are being constructed to start operation in September 2004.
(ii) We will promote global planning, procurement, and overall enhancement of the production system with Hong Kong as the core of this network.
We have started to create a system to enable effective capital investment in the Asian region, and have been reorganizing Asian production and distribution subsidiaries into the subsidiaries of Wacoal International Hong Kong Co., Ltd., which procures materials overseas and coordinates the circulation of products among group subsidiaries.
6.

Basic Policies Regarding Corporate Governance, Status of their Implementation
(1) Basic concepts regarding corporate governance

We have reformed our corporate organization and meeting system to reinforce decision-making and a supervising authority of the board of directors, as well as clarifying responsibilities for business operations. In June 2002, the Company introduced a corporate officer system, and decreased the number of directors from 16 to 13 . There are now 9 directors. In line with the introduction of the corporate officer system, we have established a meeting of corporate officers as an organization to review the business plans of each business section, to report quarterly results, and to communicate various instructions and information. Currently, such meetings consist of the directors, 19 corporate officers, and 2 full-time corporate auditors. Moreover, when reviewing and analyzing business plans based on corporate-wide policy, the meeting is operated as a business strategy meeting.

In order to increase the transparency of managerial matters, we have enhanced our Investor Relations (" $\mathbb{R}$ ") activities and given our utmost efforts to disclose information actively to our shareholders and investors. Furthermore, as the Company is listed on NASDAQ in the U.S., the Company has taken measures to correspond to the Sarbanes-Oxley Act, which has become applicable to foreign listed companies, as well as
establishing the Disclosure Committee in August 2003 to develop the corporate governance and ensure creditability of the disclosure of financial information, etc.

Moreover, we created "Corporate Ethics - Wacoal's Action Agenda" to review all aspects of our corporate activities from the perspective of corporate ethics. We expect that this will enable the maintenance of fairness in business and improve managerial quality in a well-balanced manner. We will pursue transparency and the strengthening of corporate ethics through workshops conducted by the Corporate Ethics Implementation Committee, which was established in April 2002.

## III. Business Results and Financial Condition

## 1. Business Results

The Japanese economy for the six-month period generally remained flat, owing to a leveling-off in consumer spending characterized by declining overseas travel due to the Iraq war and SARS epidemic, while business revenues improved gradually. The U.S. economic recovery has also been slow, due to weak personal consumption challenged by the Iraq war and severe employment. The broader Asian economy showed a gradual recovery, but the SARS epidemic had a negative impact on consumer spending and tourism.

The Japanese woman's fashion industry was also stagnant, affected by the unstable weather including a long rainy season and unusually cool summer.

Despite these challenges, our group sought to improve product strength, conducted product development for consumer needs by focusing on innerwear, and actively endeavored to find new consumer targets through direct sales by stores. With respect to the Wacoal brand, the spring campaign products "Shakitto Bra" and "Shakitto Pants", the summer campaign products "T-Shirt Bra NAMI NAMI" and "NAMI NAMI Pants" and the autumn campaign products "Kanjiru Bra" and "Kanjiru Shaper" were well received. Moreover, "La Vie Aisée" and "Gra-P", innerwear targeting the middle-aged and elderly market, continued to receive favorable reviews. These high value-added products are a result of the research achievements of the R\&D division of our Human Science Research Center. Their superb functionality was supported by consumers and contributed to stable sales in spite of the decline in consumer spending. As for the Wing brand, while the spring-summer campaign products did not show favorable results as expected, the high-sensitivity product "Lesiage" gained favorable reviews. We have around 70 stores for the SPA business as of the end of this six-month period, and we anticipate this number will steadily increase.

Other than innerwear, catalogue sales showed steady results. In particular, sales from "Love Body", a catalogue targeting women in their 40s, largely exceeded expectations, helped by a 10-year anniversary campaign. With regard to our wellness business which we are currently promoting, sales of the main product "CW-X" increased, while sales of another main product, swimwear, decreased due to the cool summer. As a result, sales in the wellness business as a whole were below that of the previous year.

With regard to our overseas business, while the SARS epidemic negatively affected our business in China, Hong Kong and Taiwan, our affiliated companies in other Asian countries generally underwent a smooth transition. European and U.S. business results were lower than the previous year, mainly caused by the decline in the sales of Wacoal America Inc. from March to May due to a decrease in department store customers related to the risk of terrorism from the Iraq war, as well as the unstable weather.

As a result, net sales for the six-month period were 84,347 million yen, a $3.2 \%$ decrease compared to the previous six-month period.
Operating income for this six-month period was 6,021 million yen, $24.9 \%$ decrease compared to the previous year. Income before income taxes was 6,694 million yen, $1.6 \%$ decrease compared to the previous six-month period, whereas net income was 4,424 million yen, $7.9 \%$ increase compared to the previous six-month period.

Regarding sales by business category, sales of "textile products and related products" were 77,052 million yen, $3.0 \%$ decrease compared to the previous six-month period. The sales of "others" were 7,295 million yen, $4.7 \%$ decrease compared to the previous six-month period.

Regarding sales by location, "Japan" represented 75,245 million yen accounting for $89.2 \%$ of sales of the overall group, whereas "Asia" accounted for $3.1 \%$ and "Europe and U.S." accounted for $7.7 \%$.

## 2. Financial Condition

As a result of an increase in accounts receivables, cash flow from operating activities for the six-month period ended Setpember 30, 2003, amounted to 2,859 million yen, a decrease of 2,668 million yen compared to the previous period last year.

Cash flow from investing activities for the six-month period ended Septermber 30, 2003, amounted to 8,852 million yen, owing to the proceeds from the redemption of marketable securities.

Cash flow from financing activities for the six-month period ended Septermber 30, 2003, consisted of disbursements of 2,102 million yen, mainly owing to the payment of dividends.

The balance of cash and cash equivalents at the end of the six-month period, calculated by deducting the effect of exchange rate changes on cash and cash equivalents from the foregoing total, was 36,864 million yen, a 9,618 million yen increase compared to the previous period last year.

Moreover, free cash flow, calculated by subtracting the amount of capital expenditure from cash flow due to operating activities, amounted to 1,814 million yen as of September 30, 2003.

Cash Flow Indicators and Trends

|  | Six-Month Period <br> Ended September 30, 2002 | Fiscal Year <br> ended March 31, 2003 | Six-Month Period <br> ended September 30, 2003 |
| :--- | :---: | :---: | :---: |
| Equity ratio (\%) | 75.2 | 73.7 | 74.7 |
| Equity ratio based on market value (\%) | 67.4 | 58.5 | 60.4 |
| Debt redemption years (years) | - | 47.6 | - |
| Interest coverage ratio (times) | 60.7 | 42.0 |  |

Equity ratio $=$ shareholders' equity $/$ total assets
Equity ratio based on the market value $=$ aggregate market value of shareholders' equity / total assets
Debt redemption years $=$ debt with interest $/$ cash flow from operating activities (not provided for six months)
Interest coverage ratio $=$ cash flow from operating activities $/$ interest payment
3. Forecast for the Year End

While Japanese domestic business conditions are improving, characterized by an increase in export and production thanks to the economic recovery in the U.S. and East Asia, overall business conditions are still unpredictable due to unstable exchange rates moving towards a weak dollar against the yen. Personal consumption has not fully recovered as the sales of chain stores and department stores are still lower than the previous year, but overall deflation has already touched bottom and high value-added products and services are now being reevaluated.

Consumers tend to select products based on the balance of price and value, and so such a tendency will have a large impact on the domestic woman's fashion industry, despite the mood that deflation may be bottoming out. The same circumstance will also apply to the whole distribution industry. In order to achieve favorable results, we regard it as important to respond appropriately to such circumstances.

Our group, under these circumstances, will make further efforts in developing high value-added products that are appreciated by each generation of consumers, and will aggressively pursue our goals to enhance our relationship with consumers, both through the SPA business, mail-order catalogs and the Internet. We will also continue to promote our structural reformation to enable effective management, cost reduction, and quality control

Our target for the next year is to achieve net sales of 165,000 million yen, operating income of 8,000 million yen, income before income taxes of 8,200 million yen, and net income of 5,600 million yen.

We anticipate a dividend for this year of 13.50 yen per share, as initially planned

## IV-1. Interim Consolidated Balance Sheets - Unaudited

| Accounts | Current Six-Month Period <br> As of Sept. 30, 2003 | Previous Six-Month Period <br> As of Sept. 30, 2002 | Previous Fiscal Year <br> As of March 31, 2003 |
| :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | Million Yen | Million Yen |
| Current assets: |  |  |  |
| Cash | 16,784 | 10,414 | 7,084 |
| Time deposits and certificates of deposit | 20,080 | 24,184 | 20,162 |
| Marketable securities | 39,220 | 43,451 | 48,250 |
| Trade notes | 1,288 | 2,076 | 1,742 |
| Trade accounts | $\underline{23,577}$ | 23,644 | 18,688 |
| Notes and accounts receivable | 24,865 | 25,720 | 20,430 |
| Allowance for returns and doubtful receivables | $(2,889)$ | $(3,256)$ | $(2,288)$ |
|  | 21,976 | 22,464 | 18,142 |
| Inventories | 25,956 | 22,729 | 24,346 |
| Deferred income taxes | 4,991 | 4,849 | 4,653 |
| Other current assets | 1,579 | 1,718 | 1,849 |
| Total current assets | 130,586 | 129,809 | 124,486 |
| Property, plant and equipment |  |  |  |
| Land | 22,422 | 23,887 | 22,924 |
| Buildings | 56,069 | 55,414 | 55,801 |
| Machinery and equipment | 12,407 | 12,058 | 12,248 |
| Construction in progress |  | $\underline{324}$ | $\frac{78}{91051}$ |
|  | 90,938 | 91,683 | 91,051 |
| Accumulated depreciation | $(37,820)$ | $(35,918)$ | $(36,880)$ |
| Net property, plant and equipment | 53,118 | 55,765 | 54,171 |
| Other assets |  |  |  |
| Investments in affiliates | 11,300 | 10,584 | 10,840 |
| Investments | 24,481 | 22,777 | 17,968 |
| Deferred income taxes | 849 | 550 | 3,616 |
| Lease deposits and other | 7,582 | 6,407 | 7,024 |
| Total other assets | 44,212 | 40,318 | 39,448 |
| Total Assets | 227,916 | 225,892 | 218,105 |


| Accounts | Current Six-Month Period <br> As of Sept. 30, 2003 | Previous Six-Month Period <br> As of Sept. 30, 2002 | Previous Fiscal Year <br> As of March 31, 2003 |
| :---: | :---: | :---: | :---: |
| (Liabilities, minority interests and shareholders' equity) | Million Yen | Million Yen | Million Yen |
| Current liabilities: |  |  |  |
| Short-term bank loans | 5,558 | 7,109 | 5,633 |
| Trade notes | 2,504 | 2,872 | 2,499 |
| Trade accounts | 10,808 | 9,254 | 8,627 |
| Notes and accounts payable | 13,312 | 12,126 | 11,126 |
| Other payable | 4,197 | 3,767 | 5,437 |
| Accrued payroll and bonuses | 7,235 | 7,014 | 7,520 |
| Income taxes payable | 3,320 | 4,536 | 2,796 |
| Other current liabilities | 1,705 | 1,752 | 851 |
| Current portion of long-term debt | 193 | 208 | 213 |
| Total current liabilities | 35,520 | 36,512 | 33,576 |
| Long-term liabilities: |  |  |  |
| Long-term debt | 410 | 517 | 455 |
| Customer deposits | 821 | 773 | 764 |
| Liability for termination and retirement benefits | 17,620 | 14,068 | 20,650 |
| Deferred income taxes | 1,463 | 2,303 | 39 |
| Total long-term liabilities | 20,314 | 17,661 | 21,908 |
| Minority interests | 1,735 | 1,771 | 1,782 |
| Shareholders' equity: |  |  |  |
| Common stock | 13,260 | 13,260 | 13,260 |
| Additional paid-in capital | 25,242 | 25,242 | 25,242 |
| Retained earnings | 133,912 | 134,977 | 131,466 |
| Accumulated other comprehensive income (loss) |  |  |  |
| Foreign currency translation adjustments | $(1,993)$ | $(1,687)$ | $(1,947)$ |
| Unrealized gain (loss) on securities Minimum pension liability | 3,512 $(3,541)$ | 1,158 $(2,985)$ | $(846)$ $(6,293)$ |
| Minimum pension liability <br> Treasury stock | $\begin{array}{r} (3,541) \\ (45) \end{array}$ | $\begin{array}{r} (2,985) \\ (17) \end{array}$ | $\begin{array}{r} (6,293) \\ (43) \end{array}$ |
| Total shareholders' equity | 170,347 | 169,948 | 160,839 |
| Total liabilities, minority interests and shareholders' equity | 227,916 | 225,892 | 218,105 |

## IV-2. Interim Consolidated Statements of Income - Unaudited

| Accounts | Current Six-Month Period <br> From April 1, 2003 <br> to Sept. 30, 2003 |  | Previous Six-Month Period <br> From April 1, 2002 to Sept. 30, 2002 |  | Previous Fiscal Year <br> From April 1, 2002 to March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | Million Yen 84,347 | \% 100.0 | Million Yen 87,117 | \% 100.0 | Million Yen 163,709 | \% 100.0 |
| Operating cost and expenses |  |  |  |  |  |  |
| Cost of sales | 42,348 | 50.2 | 44,403 | 51.0 | 85,306 | 52.1 |
| Selling, general and administrative | 35,978 | 42.7 | 34,701 | 39.8 | 71,139 | 43.5 |
| Total operating costs and expenses | 78,326 | 92.9 | 79,104 | 90.8 | 156,445 | 95.6 |
| Operating income | 6,021 | 7.1 | 8,013 | 9.2 | 7,264 | 4.4 |
| Other income (expenses) |  |  |  |  |  |  |
| Interest income | 133 | 0.2 | 151 | 0.2 | 305 | 0.2 |
| Interest expense | (68) | (0.1) | (91) | (0.1) | (165) | (0.1) |
| Dividend income | 124 | 0.2 | 129 | 0.2 | 220 | 0.1 |
| Gain on sale or exchange of investments | 436 | 0.5 | 1 | 0.0 | 436 | 0.3 |
| Valuation loss on investments | (101) | (0.1) | $(1,437)$ | (1.7) | $(3,566)$ | (2.2) |
| Other - net | 149 | 0.2 | 37 | 0.0 | 110 | 0.1 |
| Total other income (expenses), net | 673 | 0.9 | $(1,210)$ | (1.4) | $(2,660)$ | (1.6) |
| Income before income taxes, equity in net income of affiliated companies and minority interests | 6,694 | 8.0 | 6,803 | 7.8 | 4,604 | 2.8 |
| Income taxes |  |  |  |  |  |  |
| Current | 3,547 | 4.2 | 4,538 | 5.2 | 5,243 | 3.2 |
| Deferred | (955) | (1.1) | $(1,572)$ | (1.8) | $(2,756)$ | (1.7) |
| Total income taxes | 2,592 | 3.1 | 2,966 | 3.4 | 2,487 | 1.5 |
| Income before equity in net income of affiliated companies and minority interests | 4,102 | 4.9 | 3,837 | 4.4 | 2,117 | 1.3 |
| Equity in net income of affiliated companies | 382 | 0.4 | 452 | 0.5 | 966 | 0.6 |
| Minority interests | (60) | (0.1) | (190) | (0.2) | (185) | (0.1) |
| Net income | 4,424 | 5.2 | 4,099 | 4.7 | 2,898 | 1.8 |
| Net income per share in Yen | ¥30.18 |  | $¥ 27.49$ |  | ¥19.48 |  |

(Note) Comprehensive income for the six-month period ended September 30, 2003 and 2002 were $¥ 11,488$ milliion and 3,768 million, respectively. Comprehensive loss for the previous fiscal year ended March 31, 2003 was $¥ 3,005$ million.

## IV-3. Interim Consolidated Statements of Shareholders' Equity - Unaudited

| Accounts | Shareholders' Equity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding shares of common stock | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Treasury stock |
| As of April 1, 2003 <br> Net income <br> Other comprehensive gain <br> Cash dividends paid <br> (13.5 yen per share) <br> Repurchase of treasury stock | thousand shares 146,570 | $\begin{array}{r} \hline \text { million yen } \\ 13,260 \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ 25,242 \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ 131,466 \\ 4,424 \\ (1,978) \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ (9,086) \\ 7,064 \end{array}$ | million yen <br> (43) <br> (2) |
| As of September 30, 2003 | 146,567 | 13,260 | 25,242 | 133,912 | (2,022) | (45) |

Previous Six-Month Period

| Accounts | Shareholders' Equity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding shares of common stock | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Treasury stock |
| As of April 1, 2002 <br> Net income <br> Other comprehensive loss <br> Cash dividends paid <br> (13.5 yen per share) <br> Repurchase of treasury stock | thousand shares 149,112 | $\begin{array}{r} \text { million yen } \\ 13,260 \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ 25,242 \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ 132,891 \\ 4,099 \\ \\ (2,013) \end{array}$ | $\begin{array}{r} \hline \text { million yen } \\ (3,183) \\ (331) \end{array}$ | million yen <br> (5) <br> (12) |
| As of September 30, 2002 | 149,099 | 13,260 | 25,242 | 134,977 | $(3,514)$ | (17) |


| Previous year |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accounts | Shareholders' Equity |  |  |  |  |  |
|  | $\begin{aligned} & \text { Outstanding } \\ & \text { shares of } \\ & \text { common stock } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Common } \\ & \text { stock } \end{aligned}$ | Additional paid-in capital | Retained earnings | Accumulated other comprehensive income (loss) | Treasury stock |
|  | thousand shares | million yen | million yen | million yen | million yen | million yen |
| As of April 1, 2002 | 149,112 | 13,260 | 25,242 | 132,891 | $(3,183)$ | (5) |
| Net income |  |  |  | 2,898 |  |  |
| Other comprehensive loss |  |  |  |  | $(5,903)$ |  |
| Cash dividends paid <br> (13.5 yen per share) |  |  |  | $(2,013)$ |  |  |
| Retirement of treasury stock | $(2,500)$ |  |  | $(2,310)$ |  |  |
| Repurchase of treasury stock | (42) |  |  |  |  | (38) |
| As of September 30, 2003 | 146,570 | 13,260 | 25,242 | 131,466 | (9,086) | (43) |

IV-4. Interim Consolidated Statements of Cash Flows - Unaudited

| Accounts | Current Six-Month Period From April 1, 2003 to Sept. 30, 2003 | Previous Six-Month Period From Aprill 1, 2002 to Sept. 30, 2002 | Previous Fiscal Year <br> From April 1, 2002 to March 31, 2003 |
| :---: | :---: | :---: | :---: |
| I. Operating activities | Million Yen | Million Yen | Million Yen |
| 1. Net income | 4,424 | 4,099 | 2,898 |
| 2. Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |
| (1) Depreciation and amortization | 1,464 | 1,504 | 2,971 |
| (2) Deferred income taxes | (955) | $(1,572)$ | $(2,756)$ |
| (3) (Gain)/loss on sale or disposal of property, plant and equipment | 308 | (68) | 143 |
| (4) Impairment charges on long-lived assets | - | - | 556 |
| (5) Valuation loss on investments | 101 | 1,437 | 3,566 |
| (6) Gain on sale, transfer or exchange of investments | (436) | (1) | (436) |
| (7) Undistributed earnings of affiliates, less dividends | (116) | (148) | (643) |
| (8) Changes in assets and liabilities |  |  |  |
| Decrease (increase) in notes and accounts receivables | $(4,413)$ | $(2,240)$ | 3,110 |
| Decrease (increase) in inventories | $(1,591)$ | 1,785 | 154 |
| Decrease (increase) in other current assets | 486 | 445 | $(1,365)$ |
| Increase (decrease) in payables | 1,067 | $(2,665)$ | $(2,236)$ |
| Increase in liability for termination and retirement benefits | 1,644 | 801 | 1,672 |
| Increase in accrued expenses and other current liabilities | 238 | 1,806 | 771 |
| (9) Other | 638 | 344 | (547) |
| Net cash provided by operating activities | 2,859 | 5,527 | 7,858 |
| II. Investing activities |  |  |  |
| 1. Proceeds from sales and redemption of marketable securities | 32,279 | 25,329 | 59,681 |
| 2. Payments to acquire marketable securities | $(22,810)$ | $(28,458)$ | $(67,613)$ |
| 3. Proceeds from sales of property, plant and equipment | 265 | 939 | 1,416 |
| 4. Capital expenditures | $(1,045)$ | $(1,083)$ | $(2,104)$ |
| 5. Proceeds from sales and redemption of investments | 487 |  | 1 |
| 6. Payments to acquire investments | (258) | (358) | (866) |
| 7. Increase in other assets | (66) | (334) | (354) |
| Net cash provided by /(used in) investing activities | 8,852 | $(3,965)$ | $(9,839)$ |
| III. Financing activities |  |  |  |
| 1. Decrease in short-term bank loans | (114) | (131) | $(1,647)$ |
| 2. Proceeds from issuance of long-term debt | 204 | 7 | 183 |
| 3. Repayment of long-term debt | (212) | (37) | (181) |
| 4. Repurchase of treasury stock | (2) | (12) | $(2,348)$ |
| 5. Dividends paid on common stock | $(1,978)$ | $(2,013)$ | $(2,013)$ |
| Net cash used in financing activities | $(2,102)$ | $(2,186)$ | $(6,006)$ |
| IV. Effect of exchange rate changes on cash and cash equivalents | 9 | (159) | (148) |
| $\checkmark$. Net decrease in cash and cash equivalents | 9,618 | (783) | $(8,135)$ |
| VI. Cash and cash equivalents, beginning of period | 27,246 | 35,381 | 35,381 |
| VII. Cash and cash equivalents, at end of period | 36,864 | 34,598 | 27,246 |

Additional Cash Flow Information

| Cash paid for: |  |  |  |
| :--- | ---: | ---: | ---: |
| $\quad$ Interest |  |  |  |
| Income taxes |  |  |  |
| Investment activities without cash expenditure | 71 | 82 | 154 |
| $\quad$ Exchange of shares | 3,023 | 2,098 | 4,543 |

## IV-5. Basic Matters in Preparing Interim Consolidated Financial Statements

1. Matters regarding the scope of consolidation and application of the equity method

Major consolidated subsidiaries:
Studio Five Corp., Point Up Inc., Nagasaki Wacoal Sewing Corp., Torica Co., Ltd., Nanasai Co., Ltd., Wacoal International Corp., Wacaol America Inc., Wacoal France S.A., Wacoal Hong Kong Co., Ltd., Wako Investment Co., Ltd., Wacoal China Co., Ltd.

Major affiliated companies:
Shinyoung Wacoal Inc., Taiwan Wacoal Co., Ltd., Thai Wacoal Public Co., Ltd.
2. Matters regarding deployment status of scope of consolidation and application of the equity method

Consolidated (new): Dalian Wacoal Co., Ltd.
Equity Method (new): Wacoal Malaysia SDN BHD
3. Standard for preparation of interim consolidated financial statements

The interim consolidated financial statements have been prepared based on the terms, format and methods in compliance with the accounting standards generally accepted in the United States ("U.S. Accounting Standards") required in relation to the issuance of the American Depository Receipts (ADR). Moreover, various laws and ordinances relating to accounting in the U.S. include the format regulations (Regulation S-X) and Accounting Series Release regarding notifications and reports to the Security Exchange Commission, the references of the Financial Accounting Standard Board (FASB), the report of the Accounting Principles Board, and Accounting Research Bulletin (ARB) of the Committee on Accounting Procedures, among others. Therefore, the subject matter differs from the case in which interim consolidated financial statements are prepared in accordance with the accounting principles generally accepted in Japan ("Japan GAAP"). Nevertheless, segment information is prepared in accordance with Japan GAAP.
4. Material Accounting Policy
(1) Valuation standard of inventories

The gross average method was mainly used for goods, products and supplies, and the first-in-first-out method was used for raw materials, with both valued at the lower cost accounting method.
(2) Valuation standard of property, plant and equipment and method of depreciation

Property, plant and equipment are valued at acquisition cost. Depreciation expenses are calculated mainly with the constant percentage method based on the estimated useful life of such asset (the lease term for leased assets capitalized as assets).
(3) Valuation method of marketable securities and investment securities

Based on the provision of FASB Standard No. 115, marketable securities and investment securities have been classified as "available for sale securities", and valued at a fair value. Moreover, unrealized valuation profit/loss is classified and indicated in the cumulative amount of other comprehensive profits in the capital section at a price after the adjustment of the tax effect.
(4) Reserve for retirement benefits

This is accounted for based on the provision of FASB Standard No. 87.
(5) Lease transactions

Based on the provision of FASB Standard No. 13, capital leases have been capitalized at the fair value of the leased item, and accrued liability corresponding thereto has been accounted for.
(6) Accounting procedure for consumption tax,.

Accounting procedure for consumption tax. is based on the tax-excluded method.
(7) Interim consolidated statements of cash flows

Upon preparing the interim consolidated statements of cash flows, time deposits and negotiable deposits within three (3) months have been included in cash and cash equivalents.
(Notes)

| Market Value of Securities, etc. |  |  |  |  |  |  |  |  | (Unit: Million Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Six-Month Period <br> As of Sept. 30, 2003 |  |  |  | Previous Six-Month Period <br> As of Sept. 30, 2002 |  |  |  | Previous Fiscal Year As of March 31, 2003 |  |  |  |
|  | Acquisition Cost | Total Unrealized Gain | $\begin{array}{c\|} \hline \text { Total } \\ \text { Unrealized } \end{array}$ Loss | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Acquisition Cost | Tot Unrealized Gain | $\begin{array}{c\|} \hline \text { Total } \\ \text { Unrealized } \end{array}$ Loss | Fair Value | $\begin{gathered} \text { Acquisition } \\ \text { Cost } \end{gathered}$ | Total Unrealized Gain | Total Unrealized Loss | Fair Value |
| Current: |  |  |  |  |  |  |  |  |  |  |  |  |
| Government bonds | 2,726 | 0 | 12 | 2,714 | 2,824 | 2 | 1 | 2,825 | 2,720 | 5 | 0 | 2,725 |
| Corporate bonds | 18,292 | 18 | 7 | 18,303 | 17,976 | 36 | 58 | 17,954 | 23,944 | 30 | 16 | 23,958 |
| Bank bonds | 15,184 | 67 | 7 | 15,224 | 19,528 | 40 | 12 | 19,556 | 18,696 | 39 | 14 | 18,721 |
| Investment trusts | 2,924 | 40 | 4 | 2,960 | 3,093 | 37 | 14 | 3,116 | 2,829 | 17 | 0 | 2,846 |
| Total | 39,126 | 125 | 30 | 39,221 | 43,421 | 115 | 85 | 43,451 | 48,189 | 91 | 30 | 48,250 |
| Noncurrent: |  |  |  |  |  |  |  |  |  |  |  |  |
| Equity securities | 15,718 | 8,578 | 161 | 24,135 | 17,425 | 5,871 | 931 | 22,365 | 16,293 | 2,672 | 1,352 | 17,613 |
| Total | 15,718 | 8,578 | 161 | 24,135 | 17,425 | 5,871 | 931 | 22,365 | 16,293 | 2,672 | 1,352 | 17,613 |

2. Contract Amount, Market Value and Valuation of Profit/Loss from Derivative Transactions

To prepare for the risk of fluctuation in foreign currency exchange rates and interest rates, future goods contracts have been used as financial derivative products. There are non-market forward exchange transactions (dollar-buying, yen-selling) which take place, but indications thereof have been omitted as the amounts are small and lack importance in the current six-month period. There was no balance for such forward exchange transactions at the end of the previous six-month period and previous fiscal year.

## V. Segment Information - Unaudited

(1) Segment information by type of business

| Current six-month period (ended September 30, 2003) |  |  |  |  | (Unit: Million Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Textile Products and Related Products | Others | Total | Elimination or <br> Corporate | Consolidated |
| Sales and operating profit or loss <br> (1) Sales to outside customers | 77,052 | 7,295 | 84,347 | - | 84,347 |
| (2) Internal sales or transfer among segments | - | 3,784 | 3,784 | $(3,784)$ |  |
| Total | 77,052 | 11,079 | 88,131 | $(3,784)$ | 84,347 |
| Operating expenses | 70,319 | 10,961 | 81,280 | $(2,954)$ | 78,326 |
| Operating income | 6,733 | 118 | 6,851 | (830) | 6,021 |


| Previous six-month period (ended September 30, 2002) |  |  |  |  | (Unit: Million Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Textile Products and Related Products | Others | Total | Elimination or Corporate | Consolidated |
| Sales and operating profit or loss <br> (1) Sales to outside customers | 79,459 | 7,658 | 87,117 | - | 87,117 |
| (2) Internal sales or transfer among segments | - | 3,654 | 3,654 | $(3,654)$ | - |
| Total | 79,459 | 11,312 | 90,771 | $(3,654)$ | 87,117 |
| Operating expenses | 70,666 | 11,268 | 81,934 | $(2,830)$ | 79,104 |
| Operating income | 8,793 | 44 | 8,837 | (824) | 8,013 |


| Previous year (ended March 31, 2003) |  |  | (Unit: Million Yen) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Textile Products and Related Products | Others | Total | Elimination or Corporate | Consolidated |
| Sales and operating profit or loss <br> (1) Sales to outside customers | 147,377 | 16,332 | 163,709 | - | 163,709 |
| (2) Internal sales or transfer among segments | - | 7,489 | 7,489 | $(7,489)$ | - |
| Total | 147,377 | 23,821 | 171,198 | $(7,489)$ | 163,709 |
| Operating expenses | 138,613 | 24,125 | 162,738 | $(6,293)$ | 156,445 |
| Operating income (loss) | 8,764 | (304) | 8,460 | $(1,196)$ | 7,264 |

(Note) 1. Segment information is prepared based on the "interim consolidated financial statement regulations".
Business segments are classified into textile goods and related products and others based on the type, quality, and similarity of the sales market of such products.
3. Core products of the respective business segments:

Textile goods and related products: innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, sportswear, hosiery, etc.
Others: mannequins, shop design and implementation, housing, restaurant, culture, services, etc.

Current six-month period (ended September 30, 2003)
(Unit: Million Yen)

| Current six-month period (ended September 30, 2003) |
| :--- |
|  Japan Asia Europe/US Total Elimination or <br> Entire company Consolidated |
| Sales and operating profit or loss <br> (1) Sales to outside customers |
| (2) Internal sales or transfer among <br> segments |
| Total |
| Operating expenses |

Previous six-month period (ended September 30, 2002)

|  | Japan | Asia | Europe/US | Total | Elimination or <br> Entire company | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales and operating profit or loss <br> (1) Sales to outside customers | 76,963 | 2,813 | 7,341 | 87,117 |  | - |
| (2) Internal sales or transfer among <br> segments | 273 | 1,341 | - | 1,614 | $(1,614)$ | 87,117 |
| Total |  |  |  |  |  | -1 |
| Operating expenses | 77,236 | 4,154 | 7,341 | 88,731 | $(1,614)$ | 87,117 |
| Operating income | 69,965 | 3,617 | 6,312 | 79,894 | $(790)$ | 79,104 |

Previous year (ended March 31, 2003) (Unit: Million Yen)

|  | Japan | Asia | Europe/US | Total | Elimination or <br> Entire company | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales and operating profit or loss <br> (1) Sales to outside customers | 145,155 | 4,986 | 13,568 | 163,709 |  |  |
| (2) Internal sales or transfer among <br> segments | 718 | 3,025 |  | - | 3,743 | $(3,743)$ |
| Total |  |  |  |  |  |  |
| Operating expenses | 145,873 | 8,011 | 13,568 | 167,452 |  | $(3,743)$ |

[^0](3) Overseas sales

| Current six-month period (ended September 30, 2003) |  |  | (Unit: Mi |
| :---: | :---: | :---: | :---: |
|  | Asia | Europe/US |  |
| I. Overseas sales | 2,651 | 6,451 | 9,102 |
| II. Consolidated sales | - | - | 84,347 |
| III. Ratio of overseas sales to consolidated sales | 3.1\% | 7.7\% | 10.8\% |

Previous six-month period (ended September 30, 2002)

|  | Asia |  | (Unit: Million Yen) |  |
| :--- | ---: | ---: | ---: | ---: |
| I. Overseas sales | Europe/US | Total |  |  |
| II. Consolidated sales | 2,813 | 7,341 | 10,154 |  |
| III. Ratio of overseas sales to consolidated <br> sales |  | - | - | 87,117 |

Previous year (ended March 31, 2003)
(Unit: Million Yen)

|  | Asia | Europe/US | Total |
| :--- | ---: | ---: | ---: |
| I. Overseas sales | 4,986 | 13,568 | 18,554 |
| II. Consolidated sales | - | - | 163,709 |
| III. Ratio of overseas sales to consolidated <br> sales | $3.0 \%$ | $8.3 \%$ | $11.3 \%$ |

[^1]
## VI. Status of Production and Sales

(1) Production Results

| Segment name by type of business | Current Six-Month Period Ended Sept. 30, 2003 |  | Previous Six-Month Period Ended Sept. 30, 2002 |  | Previous Fiscal Year <br> Ended March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% Distribution | Amount | \% Distribution | Amount | \% Distribution |
| Textile goods and related products | Million Yen $36,731$ | $\%$ 100.0 | $\begin{array}{r} \hline \text { Million Yen } \\ 35,522 \end{array}$ | $\%$ 100.0 | $\begin{array}{r} \text { Million Yen } \\ 69,670 \end{array}$ | $\%$ 100.0 |

(2) Sales Performance

| Segment name by type of business |  | Current Six-Month Period Ended Sept. 30, 2003 |  | Previous Six-Month Period Ended Sept. 30, 2002 |  | Previous Fiscal Year Ended March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | \% Distribution | Amount | \% Distribution | Amount | \% Distribution |
| Textile goods and related products |  | Million Yen | \% | Million Yen | \% | Million Yen | \% |
|  | Innerwear <br> Foundation garments and Lingerie Nightwear Children's underwear | $\begin{array}{r} 61,721 \\ 6,117 \\ 1,226 \end{array}$ | $\begin{array}{r} 73.2 \\ 7.2 \\ 1.5 \end{array}$ | $\begin{array}{r} 63,296 \\ 6,837 \\ 1,379 \end{array}$ | $\begin{array}{r} 72.7 \\ 7.8 \\ 1.6 \end{array}$ | $\begin{array}{r} 116,741 \\ 12,710 \\ 2,515 \end{array}$ | 71.3 7.8 1.5 |
|  | Subtotal | 69,064 | 81.9 | 71,512 | 82.1 | 131,966 | 80.6 |
|  | Outerwear/Sportswear | 5,002 | 5.9 | 5,179 | 5.9 | 9,440 | 5.8 |
|  | Hosiery | 736 | 0.9 | 789 | 0.9 | 1,672 | 1.0 |
|  | Other textile products | 2,250 | 2.7 | 1,979 | 2.3 | 4,299 | 2.6 |
|  | Total | 77,052 | 91.4 | 79,459 | 91.2 | 147,377 | 90.0 |
| Others |  | 7,295 | 8.6 | 7,658 | 8.8 | 16,332 | 10.0 |
|  | Total | 84,347 | 100.0 | 87,117 | 100.0 | 163,709 | 100.0 |

Listed Company: Wacoal Corporation
Stock Exchanges: Tokyo, Osaka
Code Number: 3591
(URL http://www.wacoal.co.jp/)
Representative: Position: President and Representative Director Name: Yoshitaka Tsukamoto
For Inquiries: Position: Corporate Officer, General Manager of Corporate Planning Division Name: Nobuhiro Matsuda TEL (075) 682-1010

Date of Meeting of the Board of Directors for Interim Statements: November 13, 2003
Existence of Interim Dividend System: No
Adoption of Unit Stock System: Yes (1 Unit: 1,000 shares)

1. Business Results for the Six-Month Period Ended September 30, 2003 (April 1, 2003 to September 30, 2003) - Unaudited
(1) Management Performance (Note) Amounts less than 1 million yen have been rounded off.

|  | Net Sales | Operating Income |  | Income before Income Taxes |
| :--- | ---: | ---: | ---: | :---: |
|  | Million Yen | Million Yen | Million Yen |  |
| Six-Month Period Ended | 68,464 | $(1.1 \%)$ | $5,581 \quad(17.9 \%)$ | 6,556 |
| September 30, 2003 | 69,214 | $0.3 \%$ | 6,796 | $3.6 \%$ |


|  | Net Income | Net Income Per Share |
| :--- | :---: | :---: |
| Million Yen | Yen |  |
| Six-Month Period Ended | 3,824 | $0.4 \%$ |
| September 30, 2003 | 36.09 |  |
| Six-Month Period Ended <br> September 30, 2002 | $3,810 \quad(7.1 \%)$ | 25.55 |
| Year Ended March 31, 2003 | $3,013 \quad(37.3 \%)$ | 19.99 |

(Note) (i) Average number of shares during the period: Six-month period ended September 30, 2003: 146,569,106 shares; Six-month period ended September 30, 2002: 149,107,579 shares; Year ended March 2003: 148,772,325 shares
ii) Changes in accounting method: None
(iii) Percentages indicated under net sales, operating income, income before income taxes, and net income represent the increase/decrease compared to the previous six-month period.
(2) Status of Dividends - Unaudited

|  | Interim Dividend Per Share | Annual Dividend Per Share |
| :--- | :---: | :---: |
| Six-Month Period Ended | Yen | Yen |
| September 30, 2003 <br> Six-Month Period Ended <br> September 30, 2002 | - | - |
| YearEnded March 31, 2003 | - | - |

(3) Financial Status - Unaudited

|  | Total Assets | Shareholders' Equity | Shareholders' Equity to <br> Assets | Shareholders' Equity per Share |
| :--- | :---: | :---: | :---: | :---: |
| Six-Month Period Ended <br> September 30, 2003 <br> Six-Month Period Ended <br> September 30, 2002 | Million Yen | Million Yen | $\%$ | Yen |
| Year Ended March 31, 2003 | 198,698 | 161,610 | 80.1 | $1,102.64$ |

(Note) (i) Number of outstanding shares at the end of term: Six-month period ended September 30, 2003: 146,567,476 shares; Six-month period ended September 30, 2002: 149,099,380 shares; Year ended March 2003: 146,570,431 shares
(ii) Number of treasury stock at the end of term: Six-month period ended September 30, 2003: 49,209 shares; Six-month period ended September 30, 2002: 17,305 shares; Year ended March 2003: 46,254 shares
2. Forecast of Business Results for the Year Ending March 31, 2004 (April 1, 2003 to March 31, 2004)

|  | Net Sales | Operating Income | Net Income | Annual Dividend Per Share |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Annual | Million Yen | Million Yen | Million Yen | Yen | 13.50 |

(Reference) Expected net income per share (annual basis): 33.84 yen
*The foregoing estimates are made based on information available as of the date this data was released, and actual results may differ from estimates due to various factors arising in the future. Please refer to page 6 of the attached materials for items relating to the foregoing estimates.

VIII-1. Interim Balance Sheets - Unaudited

| Accounts | Current Six-Month Period <br> As of Sept. 30, 2003 |  | Previous Six-Month Period <br> As of Sept. 30, 2002 |  | Previous Fiscal Year <br> As of March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | \% | Million Yen | \% | Million Yen | \% |
| I. Current assets | 101,096 | 50.1 | 93,067 | 46.8 | 94,526 | 50.0 |
| Cash | 32,038 |  | 29,344 |  | 22,911 |  |
| Trade notes | 812 |  | 1,403 |  | 1,038 |  |
| Trade accounts | 17,347 |  | 17,011 |  | 13,565 |  |
| Marketable securities | 21,978 |  | 19,149 |  | 29,735 |  |
| Inventories | 18.633 |  | 16,636 |  | 17,782 |  |
| Deferred income taxes | 3,432 |  | 3,255 |  | 3,063 |  |
| Other current assets | 6,929 |  | 6,506 |  | 6,572 |  |
| Reserve for bad debts | (75) |  | (239) |  | (143) |  |
| II. Fixed Assets | 100,708 | 49.9 | 105,630 | 53.2 | 94,493 | 50.0 |
| 1. Property, plant and equipment | 44,874 | 22.2 | 47,022 | 23.7 | 45,840 | 24.2 |
| Buildings | 21,271 |  | 22,317 |  | 21,714 |  |
| Land | 20,450 |  | 21,554 |  | 20,948 |  |
| Others | 3,152 |  | 3,150 |  | 3,177 |  |
| 2. Intangible fixed assets | 2,675 | 1.3 | 1,896 | 1.0 | 2,410 | 1.3 |
| 3. Investment and other assets | 53,158 | 26.4 | 56,712 | 28.5 | 46,242 | 24.5 |
| Investment securities | 48,963 |  | 52,037 |  | 41,651 |  |
| Others Reserve for bad debts | $\begin{aligned} & 4,934 \\ & (739) \end{aligned}$ |  | $\begin{aligned} & 5,467 \\ & (792) \end{aligned}$ |  | $\begin{aligned} & 5,324 \\ & (733) \end{aligned}$ |  |
| Total Assets | 201,804 | 100.0 | 198,698 | 100.0 | 189,019 | 100.0 |


| Accounts | Current Six-Month Period <br> As of Sept. 30, 2003 |  | Previous Six-Month Period <br> As of Sept. 30, 2002 |  | Previous Fiscal Year <br> As of March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Liabilities) | Million Yen | \% | Million Yen | \% | Million Yen | \% |
| I. Current Liabilities | 29,660 | 14.7 | 28,906 | 14.6 | 26,676 | 14.1 |
| Trade notes | 698 |  | 876 |  | 653 |  |
| Trade accounts | 12,695 |  | 11,030 |  | 10,363 |  |
| Accrued liability | 4,595 |  | 4,312 |  | 5,848 |  |
| Income taxes payable | 2,958 |  | 4,061 |  | 2,550 |  |
| Accrued bonus | 3,260 |  | 3,390 |  | 3,350 |  |
| Allowance for returns | 2,190 |  | 2,260 |  | 1,480 |  |
| Others | 3,262 |  | 2,975 |  | 2,430 |  |
| II. Long-term Liabilities | 10,532 | 5.2 | 8,962 | 4.5 | 6,628 | 3.5 |
| Deferred income taxes | 3,058 |  | 2,666 |  | 126 |  |
| Reserve for retirement benefits | 6,266 |  | 5,149 |  | 5,338 |  |
| Reserve for officers' retirement | 437 |  | 426 |  | 450 |  |
| Others | 770 |  | 719 |  | 713 |  |
| Total liabilities | 40,193 | 19.9 | 37,868 | 19.1 | 33,304 | 17.6 |
| (Shareholders' Equity) |  |  |  |  |  |  |
| I. Common stock | 13,260 | 6.6 | 13,260 | 6.7 | 13,260 | 7.0 |
| II. Additional paid-in capital | 25,273 | 12.5 | 25,273 | 12.7 | 25,273 | 13.4 |
| Capital reserve | 25,273 |  | 25,273 |  | 25,273 |  |
| III. Retained earnings | 114,858 | 56.9 | 116,159 | 58.4 | 113,052 | 59.8 |
| Legal reserve | 3,315 |  | 3,315 |  | 3,315 |  |
| Optional reserve fund | 105,339 |  | 105,367 |  | 105,367 |  |
| Undistributed Profits | 6,203 |  | 7,477 |  | 4,370 |  |
| IV. Other securities valuation difference | 8,263 | 4.1 | 6,154 | 3.1 | 4,170 | 2.2 |
| V. Treasury stock | (45) | (0.0) | (17) | (0.0) | (42) | (0.0) |
| Total shareholders' equity | 161,610 | 80.1 | 160,829 | 80.9 | 155,714 | 82.4 |
| Total liabilities and shareholders' equity | 201,804 | 100.0 | 198,698 | 100.0 | 189,019 | 100.0 |

VIII-2. Interim Statements of Income - Unaudited

| Accounts | Current Six-Month Period <br> From April 1, 2003 <br> to Sept. 30, 2003 |  | Previous Six-Month Period <br> From April 1, 2002 to Sept. 30, 2002 |  | Previous Fiscal Year <br> From April 1, 2002 <br> to March 31, 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen | \% |
| I. Net sales | 68,464 | 100.0 | 69,214 | 100.0 | 128,641 | 100.0 |
| II. Cost of sales | 34,630 | 50.6 | 35,406 | 51.2 | 66,296 | 51.5 |
| Total income on sales | 33,834 | 49.4 | 33,808 | 48.8 | 62,345 | 48.5 |
| III. Selling, general and administrative expenses | 28,253 | 41.2 | 27,011 | 39.0 | 54,175 | 42.1 |
| Operating income | 5,581 | 8.2 | 6,796 | 9.8 | 8,169 | 6.4 |
| IV. Non-operating income | 1,115 | 1.6 | 1,082 | 1.6 | 1,638 | 1.2 |
| Interest income | 145 |  | 158 |  | 321 |  |
| Dividends income | 599 |  | 578 |  | 694 |  |
| Others | 370 |  | 346 |  | 622 |  |
| V. Non-operating expenses Interest expense | 140 0 | 0.2 | 117 1 | 0.2 |  | 0.2 |
| Others | 139 |  | 116 |  | 288 |  |
| Current income | 6,556 | 9.6 | 7,761 | 11.2 | 9,517 | 7.4 |
| VI. Extraordinary gains | 464 | 0.6 | 392 | 0.6 | 547 | 0.4 |
| VII. Extraordinary losses | 432 | 0.6 | 1,644 | 2.4 | 4,621 | 3.6 |
| Pre-tax net income | 6,588 | 9.6 | 6,508 | 9.4 | 5,443 | 4.2 |
| Income tax, resident tax, | 3,057 |  | 4,045 |  | 4,559 |  |
| Adjustment of income tax, etc. | (292) | (0.4) | $(1,346)$ | (1.9) | $(2,130)$ | (1.6) |
| Net income | 3,824 | 5.6 | 3,810 | 5.5 | 3,013 | 2.3 |
| Profit carryforwards from previous year | 2,379 |  | 3,667 |  | 3,667 |  |
| Retirement of treasury stock | - |  | - |  | 2,310 |  |
| Undistributed Profits | 6,203 |  | 7,477 |  | 4,370 |  |

## < Basic Matters in Preparation of Interim Financial Statement >

1. Valuation standards and method of assets
(1) Valuation standards and method of securities

Stock of subsidiaries and affiliated companies: Cost accounting method based on moving average method Other securities:

Securities with market value: Market value method based on market price on closing day for the six-month period (Variance in valuation is based on method of directly including all shareholders' equity, and cost of sales is calculated based on moving average method.)
Securities without market value: Cost accounting method based on moving average method
(2) Valuation standards and method of inventories: Lower cost accounting method based on first-in first-out method
2. Depreciation method of fixed assets

Property, plant and equipment: Constant percentage method (fixed amount method for buildings (excluding fixtures incidental to buildings) acquired on or after April 1, 1998)
Durable years for major items are as follows:
Buildings and structures: 5 to 50 years
Machinery and vehicles: 6 to 12 years
Equipment and tools: 5 to 20 years
(2) Intangible fixed assets: Fixed amount method (For the internal use of software in the Company, the fixed amount method based on the available period (5 years) is used.)
3. Appropriation standards of reserves

Reserve for bad debts: In order to prepare for bad debt loss of accounts receivable and loans receivable, the estimated collectable amounts are appropriated using the loan loss ratio for general credits and consideration of individual collectability credits specified as being at risk of becoming dead loans.
(2) Accrued bonuses: In order to supply bonuses to employees, accrued bonuses are appropriated based on the anticipated amount to be supplied.
(3) Allowance for returns: In order to clarify the corresponding relationship of sales and returns, consideration is given to prior returned goods and the estimated loss accompanying future returned goods is appropriated.
(4) Reserve for retirement benefits: In order to prepare for retirement benefits for employees, based on retirement payment liabilities and pension assets as of the end of the current consolidated fiscal year, such amount is appropriated.
(5) Reserve for officers' retirement benefit: In order to prepare for expenditure of reserve for officers' retirement benefit, a necessary supply amount based on internal regulations relating to the supply of officers' retirement benefit is appropriated.
4. Processing method of lease transactions

For finance lease transactions other than those in which the ownership of the leased item is acknowledged to be transferred to the borrower, are pursuant to accounting procedures based on the method according to an ordinary lease transaction.
5. Account procedures for consumption tax, etc.

Accounting procedure for consumption tax, etc. is as per the tax-excluded method.

1. Accumulated depreciation in property, plant and equipment

| 28,931 | 27,491 | 28,217 |
| :--- | :--- | :--- |
| 28 | 392 | 547 |
| 436 | - | - |
|  |  |  |
| 332 | 93 | 631 |
| - | 982 | 2,673 |
| 100 | 25 | 70 |
| - | 543 | 1,246 |

4. Matters relating to lease transactions
(1) Finance lease other than transfer of ownership
(i) Acquisition cost equivalent, cumulative depreciation equivalent, and balance equivalent

|  | (Tools and equipment) | (Tools and equipment) | (Tools and equipment) |
| :--- | :--- | :--- | :--- |
| Acquisition cost equivalent |  |  |  |
| Cumulative depreciation equivalent | 472 | 490 | 470 |
| Balance equivalent | 372 | 310 | 372 |

(ii) Balance equivalent of lease obligation

| Within one year | 125 | 145 | 133 |
| :--- | :--- | :--- | :--- |
| Over one year | 38 | 116 | 53 |
| Total | 164 | 262 | 187 |

Since the lease obligation represents a small percentage of the property, plant and equipment, the foregoing amounts have been calculated including interest portion.
(iii) Lease fee paid
$\begin{array}{llll}\text { Lease fee paid } & 77 & 70 & 146\end{array}$
$\begin{array}{llll}\text { Depreciation expense equivalent } & 51 & 77 & 159\end{array}$
(2) Operating lease

Lease obligation

| Within one year | 2 | 7 | 180 |
| :--- | :--- | :--- | :--- |
| Over one year | - | 2 | 88 |
| Total | 2 | 10 | 269 |

5. Breakdown of decrease in number of outstanding shares
Retirement of treasury stock by profit - - 2,500 thousand shares
$\begin{array}{lll}\text { Total amount of stock acquisition cost - } & \text { 2,307 }\end{array}$
6. Shares of affiliated companies with market value

| Appropriation on balance sheet | 1,263 | 1,263 | 1,263 |
| :--- | :--- | :--- | :--- |
| Market value | 4,435 | 2,987 | 1,808 |
| Balance | 3,172 | 1,724 | 1,544 |

7. Guarantee of liabilities of loans by subsidiary

| (1) Guarantee of liability | - | 228 | 467 <br> (1 company) |
| :--- | :--- | :--- | :--- |
| (2) Cover of management guidance letter | 578 | 679 | 833 |
|  | $(1$ companies $)$ | $(2$ companies $)$ | $(2$ companies $)$ |


[^0]:    (Note) 1. Segment information is prepared based on the "interim consolidated financial statement regulations".
    2. Major countries and areas included in the respective segments other than Japan

    Asia: various countries of East Asia and Southeast Asia
    Europe/US: the U.S. and various European countries

[^1]:    Note) 1. Segment information is prepared based on the "interim consolidated financial statement regulations"
    Major countries and areas included in the respective segments other than Japan
    Asia: Various countries of East Asia and Southeast Asia
    Europe/US: US and various European countries

