# Consolidated Business Results for the First Quarter of the Fiscal Year Ending March 31, 2007 U.S. Accounting Standards 

July 28, 2006

Listed Company: Wacoal Holdings Corp.
Code Number: 3591
( URL: http://www.wacoal.co.jp/ )
Representative: Position: President and Representative Director Name: Yoshikata Tsukamoto
For Inquiries: Position: General Manager Corporate Planning Name: Ikuo Otani
Application of U.S. Accounting Standards: Yes

Stock Exchanges: Tokyo, Osaka
Location of Principal Office: Kyoto

1. Matters concerning preparation of the consolidated quarterly financial results
(1) Application of simplified accounting methods: None
(2) Changes in accounting methods from those used in the most recent fiscal year (consolidated): None
(3) Changes in consolidation criteria or equity-method application: Yes

Consolidated: (new) 2 companies; (exception) 3 companies
Equity Method: (new) 1 company; (exception) None
2. First Quarter of the Fiscal Year Ending March 31, 2007: Consolidated Business Results
(1) Consolidated Business Results
(Note) Amounts less than 1 million yen have been rounded

|  | Sales |  | Operating Income |  | Pre-tax Net Income |  | Net Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen | \% | Million Yen | \% |
| Three months ended June 30, 2006 | 39,580 | (0.9) | 3,811 | 19.6 | 4,260 | 25.7 | 2,773 | 16.3 |
| Three months ended June 30, 2005 | 39,935 | (3.3) | 3,187 | (9.2) | 3,389 | (9.5) | 2,384 | 3.3 |
| (Reference) Fiscal Year Ended March 31, 2006 | 164,122 |  | 1,333 |  | 3,466 |  | 2,821 |  |


|  | Net Income Per Share | Diluted Net Earnings Per Share |
| :--- | :---: | :---: |
| Three months ended | Yen | Yen |
| June 30, 2006 <br> Three months ended <br> June 30, 2005 | 19.27 | - |
| (Reference) Fiscal Year <br> Ended March 31, 2006 | 16.56 | - |

(Note) Percentages indicated under sales, operating income, etc. represent the increase/(decrease) compared to the first quarter of the fiscal year ended March 31, 2006.

## Qualitative Information Regarding the Consolidated Business Results

For the first quarter of the current fiscal year, the overall sales of our core brassieres products in our core Wacoal brand business department declined (i) because the sales of our spring campaign product, Love Bra fell below expectations because it failed to adequately attract a wide range of customers, and (ii) due to a slump in the sales of our core summer products, the strapless-type and seamless-type brassieres, in connection with lower than average temperatures and certain outerwear trends. Similarly, in our Wing brand business department, the sales of brassieres fell below the results of the previous fiscal year, including sales of our spring campaign product Arrange Bra.

On the other hand, Hip Walker, a Wacoal brand product, and Style Up Pants, a Wing brand product, which were launched last autumn and have acquired support from many women for their revolutionary functionality, were introduced this spring with other products under a new brand category named Style Science. The sales of Style Science brand products have showed strong performance.

In our direct marketing business, our retail store business department continues to produce steady results, with an increase in sales from existing shops as well as additional sales from newly added shops during the same period of the previous fiscal year and the beginning of the current fiscal year. In our catalog sales business, although sales fell below results from the previous fiscal year as a result of a reduction in the number of catalogs, we are making steady improvement in business efficiency.

In general, our overseas business showed favorable results in Europe, the United States and Southeast Asia, and sales were particularly strong in the U.S., with strong growth over sales from the same period of the previous fiscal year.

As a result, consolidated business results for the first quarter of the current fiscal year were as follows: sales of 39,580 million yen (a decrease of $0.9 \%$ from the same period of the previous fiscal year); and operating income of 3,811 million yen (an increase of $19.6 \%$ from the same period of the previous fiscal year, as a result of a reduction in labor costs following the implementation of our special voluntary retirement program the previous fiscal year and due to our general efforts to reduce costs and expenses).

Our pre-tax net income for the first quarter of the current fiscal year was 4,260 million yen, an increase of $25.7 \%$ over the same period of the previous fiscal year, while net income was 2,773 million yen, an increase of $16.3 \%$ over the same period of the previous fiscal year.
(2) Consolidated Financial Condition

|  | Total Assets | Total Shareholders' Equity | Shareholders' Equity Ratio | Shareholders' Equity Per Share |
| :--- | :---: | :---: | :---: | :---: |
| Three months ended | Million Yen | Million Yen | $\%$ | Yen |
| June 30, 2006 <br> Three months ended <br> June 30, 2005 | 243,443 | 184,223 | 75.7 | $1,280.11$ |
| March 31, 2006 | 224,749 | 175,971 | 78.3 | $1,222.51$ |

Consolidated Cash Flow Status

|  | Cash Flow from (used in) <br> Operating Activities | Cash Flow provided <br> by (used in) Investing <br> Activities | Cash Flow provided by (used <br> in) Financing Activities | Balance of Cash and Cash <br> Equivalents at End of Period |
| :--- | :---: | :---: | :---: | :---: |
| Three months ended <br> June 30, 2006 <br> Three months ended <br> June 30, 2005 | Million Yen | Million Yen | Million Yen | Million Yen |
| Reference) Fiscal Year <br> Ended March 31, 2006 | $(35)$ | $(9,227)$ | 6,361 | 16,965 |

## Qualitative Information regarding Consolidated Financial Condition

## Cash Flow Status

Cash and cash equivalents as of the end of the first quarter of this fiscal year were 16,965 million yen, a decrease of 2,928 million yen from the end of the previous consolidated fiscal year.

## Cash Flow from Operations

Although our quarterly net income was 2,773 million yen, our cash flow used in operating activities was 35 million yen because of expenditures of 2,496 million yen, due to a decrease in payables.

## Cash Flow Used in Investing Activities

Although we gained proceeds of 1,221 million yen from the sale and redemption of marketable securities, our cash flow used in investment activities was 9,227 million yen due to the acquisition of shares of Peach John Co., Ltd., which became a consolidated affiliate under the equity method of accounting beginning with the current fiscal year (15,319 million yen), as well as the acquisition of marketable securities ( 5,278 million yen).

Cash Flow Provided by Financing Activities
Cash flow provided by financing activities was 6,361 million yen, due to proceeds of 9,246 million yen to finance the cost of the acquisition of shares of Peach John Co., Ltd. with short-term bank loans, although we also recorded a cash dividend payment of 2,878 million yen.
3. Forecast of Business Results (Consolidated) for the Fiscal Year Ending March 31, 2007

|  | Sales | Operating Income | Pre-tax Net Income | Net Income |
| :--- | :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen | Million Yen |
| Six months ending September 30, 2006 | 84,500 | 8,000 | 8,100 | 5,200 |
| Fiscal year ending March 31, 2007 | 168,000 | 12,600 | 12,900 | 8,500 |

(Reference) Expected net income per share (Fiscal Year ending March 31, 2007) - 59.06 yen

## Qualitative Information regarding Forecast of Consolidated Business Results

We have amended our forecast of consolidated business results released on May 10, 2006 as noted above. We have not amended our non-consolidated business results for the six months ending September 30, 2006 or for the fiscal year ending March 31, 2007.

Sales of campaign products from our second round of Style Science series, Onaka Walker, a Wacoal brand, and Style Up Onaka, a Wing brand, made a good start in the second quarter of the current fiscal year. Also, we expect that the ongoing favorable sales in the U.S. will contribute to the overall sales of the group. On the other hand we have amended our initial projections regarding profitability due to the consolidation of Peach John Co., Ltd., as a result of the capital alliance formed in June of this year.

* The foregoing estimates are made based on information available as of the date this data was released, and due to various factors arising in the future, actual results may differ from our estimates.


## I-1. Summary of Consolidated Balance Sheets

| Accounts | Current First Quarter <br> As of June 30, 2006 | Previous Fiscal Year <br> As of March 31,2006 | Increase/(Decrease) | Previous First Quarter As of June 30, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| (Assets) | Million Yen | Million Yen | Million Yen | Million Yen |
| I. Current assets: |  |  |  |  |
| Cash and bank deposits | 12,992 | 11,635 | 1,357 | 10,447 |
| Time deposits and certificate of deposit | 3,973 | 8,258 | $(4,285)$ | 14,392 |
| Marketable securities | 25,682 | 32,699 | $(7,017)$ | 37,899 |
| Receivables: |  |  |  |  |
| Notes receivable | 997 | 458 | 539 | 1,258 |
| Accounts receivable - trade | 20,862 | 23,192 | $(2,330)$ | 20,793 |
|  | 21,859 | 23,650 | $(1,791)$ | 22,051 |
| Allowance for returns and doubtful receivables | $(2,833)$ | $(2,778)$ | (55) | $(2,790)$ |
|  | 19,026 | 20,872 | $(1,846)$ | 19,261 |
| Inventories | 29,102 | 27,135 | 1,967 | 27,451 |
| Other current assets | 8,636 | 10,134 | $(1,498)$ | 6,861 |
| Total current assets | 99,411 | 110,733 | $(11,322)$ | 116,311 |
| II. Tangible fixed assets: |  |  |  |  |
| Land | 20,885 | 20,978 | (93) | 21,396 |
| Buildings and structures | 59,379 | 59,328 | 51 | 56,892 |
| Machinery and equipment | 13,881 | 13,789 | 92 | 13,274 |
| Construction in progress | 16 | 22 | (6) | 628 |
|  | 94,161 | 94,117 | 44 | 92,190 |
| Accumulated depreciation | $(41,195)$ | $(40,616)$ | (579) | $(40,390)$ |
| Net tangible fixed assets | 52,966 | 53,501 | (535) | 51,800 |
| III. Other assets: |  |  |  |  |
| Investments in affiliated companies | 31,990 | 16,033 | 15,957 | 14,387 |
| Investments | 49,625 | 52,716 | $(3,091)$ | 33,112 |
| Lease deposits and others | 9,451 | 9,313 | 138 | 9,139 |
| Total other assets | 91,066 | 78,062 | 13,004 | 56,638 |
| Total Assets | 243,443 | 242,296 | 1,147 | 224,749 |

(Note) Increase/decrease indicates the difference between the first quarter of the fiscal year ending March 31, 2007 and the previous fiscal year ended March 31, 2006.

| Accounts | Current First Quarter As of June 30, 2006 | Previous Fiscal Year As of March 31, 2006 | Increase/(Decrease) | Previous First Quarter <br> As of June 30, 2005 |
| :---: | :---: | :---: | :---: | :---: |
| (Liabilities) | Million Yen | Million Yen | Million Yen | Million Yen |
| I. Current liabilities: <br> Short-term bank loans | 15,641 | 6,392 | 9,249 | 6,841 |
| Payables: |  |  |  |  |
| Notes payable | 2,219 | 1,610 | 609 | 4,146 |
| Accounts payable - trade | 9,810 | 10,608 | (798) | 8,473 |
|  | 12,029 | 12,218 | (189) | 12,619 |
| Accounts payable | 4,221 | 6,289 | $(2,068)$ | 4,266 |
| Accrued payroll and bonuses | 4,871 | 6,790 | $(1,919)$ | 5,002 |
| Accrued corporate taxes, etc. | 820 | 1,806 | (986) | 1,501 |
| Other current liabilities | 3,448 | 2,030 | 1,418 | 3,340 |
| Total current liabilities | 41,030 | 35,525 | 5,505 | 33,569 |
| II. Long-term liabilities: |  |  |  |  |
| Reserves for retirement benefits | 4,033 | 4,622 | (589) | 6,296 |
| Other long-term liabilities | 11,792 | 13,271 | $(1,479)$ | 6,742 |
| Total long-term liabilities | 15,825 | 17,893 | $(2,068)$ | 13,038 |
| (Minority Interests) |  |  |  |  |
| Minority interests | 2,365 | 2,403 | (38) | 2,171 |
| (Shareholders' Equity) |  |  |  |  |
| I. Common stock | 13,260 | 13,260 | - | 13,260 |
| II. Additional paid-in capital | 25,242 | 25,242 | - | 25,242 |
| III. Retained earnings | 134,410 | 134,515 | (105) | 134,078 |
| IV. Accumulated other comprehensive income (loss): |  |  |  |  |
| Foreign currency exchange adjustment | (468) | (736) | 268 | $(2,931)$ |
| Unrealized gain/(loss) on securities | 11,903 | 14,311 | $(2,408)$ | 6,397 |
| V. Treasury stock | (124) | (117) | (7) | (75) |
| Total shareholders' equity | 184,223 | 186,475 | $(2,252)$ | 175,971 |
| Total liabilities, minority interests and shareholders' equity | 243,443 | 242,296 | 1,147 | 224,749 |

(Note) Increase/decrease indicates the difference between the first quarter of the fiscal year ending March 31, 2007 and the previous fiscal year ended March 31, 2006.

## I-2. Summary of Consolidated Income Statements

| Accounts | Current First Quarter From April 1, 2006 To June 30, 2006 |  | Previous FirstQuarterFrom April 1, 2005To June 30, 2005 |  | Increase/ <br> (Decrease) | Previous Fiscal Year <br> From April 1, 2005 <br> To March 31, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Million Yen | \% | Million Yen | \% | Million Yen | Million Yen | \% |
| I. Sales | 39,580 | 100.0 | 39,935 | 100.0 | (355) | 164,122 | 100.0 |
| II. Operating expenses |  |  |  |  |  |  |  |
| Cost of sales | 19,314 | 48.8 | 19,014 | 47.6 | 300 | 84,322 | 51.4 |
| Selling, general and administrative expenses | 16,455 | 41.6 | 17,734 | 44.4 | $(1,279)$ | 70,946 | 43.2 |
| Special retirement related expenses | - |  | - |  | - | 7,521 | 4.6 |
| Total operating expenses | 35,769 | 90.4 | 36,748 | 92.0 | (979) | 162,789 | 99.2 |
| Operating income | 3,811 | 9.6 | 3,187 | 8.0 | 624 | 1,333 | 0.8 |
| III. Other income and (expenses): |  |  |  |  |  |  |  |
| Interest income | 97 | 0.2 | 101 | 0.3 | (4) | 213 | 0.1 |
| Interest expense | (11) | (0.0) | (17) | (0.0) | 6 | (56) | (0.0) |
| Dividend income | 305 | 0.8 | 210 | 0.5 | 95 | 493 | 0.3 |
| Gain on sale and exchange of investment securities | - |  |  |  | - | 1,656 | 1.0 |
| Valuation loss on investment in securities | (6) | (0.0) | (58) | (0.2) | 52 | (65) | (0.0) |
| Others (net) | 64 | 0.1 | (34) | (0.1) | 98 | (108) | (0.1) |
| Total other income (expenses), net | 449 | 1.1 | 202 | 0.5 | 247 | 2,133 | 1.3 |
| Income before income taxes, equity in net income of affiliated companies and minority interests | 4,260 | 10.7 | 3,389 | 8.5 | 871 | 3,466 | 2.1 |
| Income taxes | 1,850 | 4.6 | 1,169 | 2.9 | 681 | 1,459 | 0.9 |
| Income before equity in net income of affiliated companies and minority interests | 2,410 | 6.1 | 2,220 | 5.6 | 190 | 2,007 | 1.2 |
| Equity in net income of affiliated companies | 416 | 1.0 | 303 | 0.8 | 113 | 1,122 | 0.7 |
| Minority interests | (53) | (0.1) | (139) | (0.4) | 86 | (308) | (0.2) |
| Net income | 2,773 | 7.0 | 2,384 | 6.0 | 389 | 2,821 | 1.7 |
| Net income per share | 19.27 yen |  | 16.56 yen |  |  | 19.60 yen |  |

(Note) 1. Increase/decrease indicates the difference between the first quarter of the fiscal year ending March 31, 2007 and the first quarter of the fiscal year ended March 31, 2006.
2. Applying Statement of Financial Accounting Standards No. 130: Reporting Comprehensive Income, the increase/decrease of capital accounts other than capital transactions (comprehensive income) for (1) the first quarter of the fiscal year ending March 31, 2007, (2) the first quarter of the fiscal year ended March 31, 2006, and (3) the fiscal year ended March 31, 2006 was an increase of 633 million yen, 3,105 million yen, and 13,651 million yen, respectively.

## I-3. Summary of Consolidated Cash Flow Statements

| Accounts | Current First Quarter <br> From April 1, 2006 <br> To June 30, 2006 | Previous First Quarter <br> From April 1, 2005 <br> To June 30, 2005 | Previous Fiscal Year <br> From April 1, 2005 <br> To March 31, 2006 |
| :---: | :---: | :---: | :---: |
|  | Million Yen | Million Yen | Million Yen |
| I. Operating activities | 2773 |  | 2821 |
| 1. Net income | 2,773 | 2,384 | 2,821 |
| 2. Adjustments of net income to cash flow from operating activities |  |  |  |
| (1) Depreciation and amortization | 863 | 784 | 3,433 |
| (2) Gain/loss on sale of and impairment loss on fixed assets | (186) | 29 | 1,226 |
| (3) Valuation loss on investment in securities | 6 | 58 | 65 |
| (4) Gain (loss) on sale and exchange of investment securities | - | - | $(1,656)$ |
| (5) Equity in net income of affiliated companies (after dividend income) | (270) | (170) | (674) |
| (6) Changes in assets and liabilities |  |  |  |
| Decrease (increase) in receivables | 1,949 | 142 | $(1,296)$ |
| Decrease (increase) in inventories | $(1,973)$ | (528) | 274 |
| Decrease in payables | $(2,496)$ | $(1,896)$ | (252) |
| Decrease in reserves for retirement benefits | (638) | (390) | $(2,068)$ |
| (7) Others | (63) | 595 | $(1,154)$ |
| Net cash flow from operating activities | (35) | 1,008 | 719 |
| II. Investing activities |  |  |  |
| 1. Proceeds from sales and redemption of marketable securities | 12,201 | 11,950 | 32,161 |
| 2. Acquisition of marketable securities | $(5,278)$ | $(6,327)$ | $(21,525)$ |
| 3. Proceeds from sales of fixed assets | 437 | - | 513 |
| 4. Acquisition of tangible fixed assets | (361) | $(1,152)$ | $(6,456)$ |
| 5. Proceeds from sale of investments | 30 | 1 | 1,231 |
| 6. Acquisition of investments in affiliated companies | $(15,319)$ | - | - |
| 7. Acquisition of investments | (944) | $(2,103)$ | $(7,905)$ |
| 8. Proceeds from acquisition of shares of the newly consolidated subsidiaries | 80 | - | - |
| 8. Decrease (increase) in other assets | (73) | 38 | (88) |
| Net cash flow provided by (used in) investing activities | $(9,227)$ | 2,407 | $(2,069)$ |
| III. Financing activities |  |  |  |
| 1. Net increase (decrease) in short-term bank loans | 9,246 | 63 | (409) |
| 2. Proceeds from long term debt | - | - | 19 |
| 3. Repayment of long-term debt | - | (8) | (116) |
| 4. Purchase of treasury stock | (7) | (2) | (44) |
| 5. Dividends paid in cash | $(2,878)$ | $(2,878)$ | $(2,878)$ |
| Net cash flow provided by (used in) financing activities | 6,361 | $(2,825)$ | $(3,428)$ |
| IV. Effect of exchange rate on cash and cash equivalents | (27) | 54 | 476 |
| V. Increase (decrease) in cash and cash equivalents | $(2,928)$ | 644 | $(4,302)$ |
| VI. Initial balance of cash and cash equivalents | 19,893 | 24,195 | 24,195 |
| VII. Period end balance of cash and cash equivalents | 16,965 | 24,839 | 19,893 |

Additional Information

| Cash paid for: |  |  | 16 |
| :--- | ---: | ---: | ---: |
| Interest | 7 | 56 |  |
| Income taxes, etc. | 1,686 | 293 | 1,832 |
| Investment activities without cash disbursement |  | - | 1,321 |
| Share exchange | - | - |  |

## II. Segment Information

## (1) Segment Information by Type of Business

Three months ended June 30, 2006

|  | Textile goods and <br> related products | Others | Total | Elimination or <br> corporate | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sales <br> $(1)$ Sales to outside customers | 36,537 | 3,043 | 39,580 | - | 39,580 |
| $(2)$ Internal sales among segments | - | 805 | 805 | $(805)$ | - |
| $\quad$ Total | 36,537 | 3,848 | 40,385 | $(805)$ | 39,580 |
| $\quad$ Total operating expenses | 32,375 | 4,009 | 36,384 | $(615)$ | 35,769 |
| $\quad$ Operating income (loss) | 4,162 | $(161)$ | 4,001 | $(190)$ | 3,811 |

Three months ended June 30, 2005

|  | Textile goods and <br> related products | Others | Total | Elimination or <br> corporate | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Sales <br> $(1)$ Sales to outside customers | 37,125 | 2,810 | 39,935 | - | 39,935 |
| $(2)$ Internal sales among segments | - | 1,071 | 1,071 | $(1,071)$ | - |
| $\quad$ Total | 37,125 | 3,881 | 41,006 | $(1,071)$ | 39,935 |
| $\quad$ Total operating expenses | 33,418 | 3,967 | 37,385 | $(637)$ | 36,748 |
| $\quad$ Operating income (loss) | 3,707 | $(86)$ | 3,621 | $(434)$ | 3,187 |

(Note) 1. Segment information is prepared based on the Regulations Concerning Consolidated Interim Financial Statements.
2. Based on the type, quality, and similarity in sales markets for their respective products, we divide our businesses into two segments: (1) textile goods and related products and (2) others.
3. Core products of the respective businesses:

Textile goods and related products: innerwear (foundation, lingerie, nightwear and children's innerwear), outerwear, sportswear, hosiery, etc.
Others: mannequins, shop design and implementation, restaurant, culture, services, etc.
(2) Segment Information by Location

Three months ended June 30, 2006

|  | Japan | Asia | Europe/U.S. | Total | Elimination or <br> corporate | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Sales <br> $(1)$ Sales to outside customers | 33,622 | 1,711 | 4,247 | 39,580 | - | 39,580 |
| $(2)$ Internal sales among segments | 253 | 1,157 | - | 1,410 | $(1,410)$ | - |
| $\quad$ Total | 33,875 | 2,868 | 4,247 | 40,990 | $(1,410)$ | 39,580 |
| $\quad$ Total operating expenses | 30,918 | 2,618 | 3,453 | 36,989 | $(1,220)$ | 35,769 |
| $\quad$ Operating income | 2,957 | 250 | 794 | 4,001 | $(190)$ | 3,811 |

Three months ended June 30, 2005

| (Unit: Million Yen) |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales <br> $(1)$ Sales to outside customers | Japan | Asia | Europe/U.S. | Total | Elimination or <br> corporate | Consolidated |
| $(2)$ Internal sales among segments | 24,223 | 1,434 | 3,278 | 39,935 | - | 39,935 |
| Total | 35,463 | 2,503 | 3,278 | 41,244 | $(1,309)$ | 39,935 |
| Total operating expenses | 32,463 | 2,308 | 2,852 | 37,623 | $(875)$ | 36,748 |
| $\quad$ Operating income | 3,000 | 195 | 426 | 3,621 | $(434)$ | 3,187 |

(Note) 1. Segment information is prepared based on the Regulations Concerning Consolidated Interim Financial Statements.
2. Major countries and areas included in the respective segments other than Japan:

Asia: various countries of East Asia and Southeast Asia
Europe/U.S.: the U.S. and various European countries
(3) Overseas Sales

Three months ended June 30, 2006

| (Unit: Million Yen) |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| I. | Overseas sales | Asia | Europe/U.S. | Total |
| II. | Consolidated sales | 1,711 | 4,247 | 5,958 |
| III. | Ratio of overseas sales in consolidated sales |  |  | 39,580 |

Three months ended June 30, 2005

|  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
|  | Asia | Europe/U.S. | Total |  |
| I. | Overseas sales | 1,434 | 3,278 | 4,712 |
| II. | Consolidated sales |  |  | 39,935 |
| III. | Ratio of overseas sales in consolidated sales | $3.6 \%$ | $8.2 \%$ | $11.8 \%$ |

(Note) 1. Segment information is prepared based on the Regulations Concerning Consolidated Interim Financial Statements.
2. Major countries and areas included in the respective segments other than Japan:

Asia: various countries of East Asia and Southeast Asia
Europe/U.S.: the U.S. and various European countries

## III. Status of Production and Sales

(1) Production Results

| Segment name by <br> type of business | Three months <br> Ended June 30, 2006 |  | Three months <br> Ended June 30, 2005 |  | Increase/(Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

(2) Sales Results


## (Reference) Recent Trend of Quarterly Business Results

Fiscal Year ending March 31, 2007 (consolidated)

|  | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | First three months ended June 30, 2006 | First six months ending <br> September 30, 2006 | First nine months Ending December 31, 2006 | Fiscal Year ending <br> March 31, 2007 |
| Sales (Million Yen) | 39,580 |  |  |  |
| Operating Income (Million Yen) | 3,811 |  |  |  |
| Pre-tax Net Income (Million Yen) | 4,260 |  |  |  |
| Net Income (Million Yen) | 2,773 |  |  |  |
| Net Income Per Share (Yen) | 19.27 |  |  |  |
| Diluted Net Earnings Per Share (Yen) |  |  |  |  |
| Total Assets (Million Yen) | 243,443 |  |  |  |
| Total Shareholders' Equity (Million Yen) | 184,223 |  |  |  |
| Shareholders' Equity Per Share | 1,280.11 |  |  |  |
| Cash Flow from (used in) Operating Activities (Million Yen) | (35) |  |  |  |
| Cash Flow provided by (used in) Investing Activities (Million Yen) | $(9,227)$ |  |  |  |
| Cash Flow provided by (used in) Financing Activities (Million Yen) | 6,361 |  |  |  |
| Balance of Cash and Cash Equivalent s at End of Period (Million Yen) | 16,965 |  |  |  |

Fiscal Year ended March 31, 2006 (consolidated)

|  | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| :---: | :---: | :---: | :---: | :---: |
|  | First three months ended June 30, 2005 | First six months ended September 30, 2005 | First nine months ended December 31, 200 5 | Fiscal Year ended March 31, 2006 |
| Sales (Million Yen) | 39,935 | 82,566 | 126,331 | 164,122 |
| Operating Income (Million Yen) | 3,187 | 6,294 | 3,626 | 1,333 |
| Pre-tax Net Income (Million Yen) | 3,389 | 6,693 | 5,457 | 3,466 |
| Net Income (Million Yen) | 2,384 | 4,435 | 4,248 | 2,821 |
| Net Income Per Share (Yen) | 16.56 | 30.81 | 29.51 | 19.60 |
| Diluted Net Earnings Per Share (Yen) | - | - | - | - |
| Total Assets (Million Yen) | 224,749 | 234,308 | 245,307 | 242,296 |
| Total Shareholders' Equity (Million Yen) | 175,971 | 182,358 | 185,761 | 186,475 |
| Shareholders' Equity Per Share <br> (Yen) | 1,222.51 | 1,266.90 | 1,290.71 | 1,295.72 |
| Cash Flow from (used in) <br> Operating Activities <br> (Million Yen) | 1,008 | 2,490 | 7,609 | 719 |
| Cash Flow provided by (used in) Investing Activities (Million Yen) | 2,407 | 770 | 344 | $(2,069)$ |
| Cash Flow provided by (used in) <br> Financing Activities (Million Yen) | $(2,825)$ | $(4,072)$ | $(4,564)$ | $(3,428)$ |
| Balance of Cash and Cash Equivalent s at End of Period <br> (Million Yen) | 24,839 | 23,531 | 27,852 | 19,893 |

