Monthly Data（FY2027）

■ YoY Revenue of Major Subsidiaries (Delivery Basis)

	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	Annual
Wacoal（Japan）	94	90	109	97	105	88	102	99									98
Peach John (Japan)	102	112	97	103	100	103	110	104									104
Wacoal International（America）	129	122	119	124	123	133	107	121									123
Wacoal Europe	104	100	120	108	146	129	94	123									114
Wacoal China	101	94	86	94	86	81	84	83									89

■ YoY Net Sales of Wacoal Corp. (In-Store Sales Basis)

(Year on Year Change %)

Store sales by channel	Apr.	May	Jun.	1Q	Jul.	Aug.	Sep.	2Q	Oct.	Nov.	Dec.	3Q	Jan.	Feb.	Mar.	4Q	Annual
Department Stores	97	102	90	96	100	97	95	97	99			99					97
GMS, Supermarket	99	107	90	98	84	102	95	92	98			98					95
Store Total *1	98	101	89	96	93	96	95	95	98			98					95
Own EC	102	107	128	113	104	101	106	104	107			107					108
Third Party EC Sites	115	117	105	112	106	106	114	109	103			103					109
EC Total	109	113	113	112	103	103	110	105	104			104					108

*1 including Specialty stores and Directly managed stores

■Sales Summary

Oct. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Oct. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 99%
(An analytical comment will be disclosed around the 25th.)

・GMS, Supermarket

YOY comparison: 98%
(An analytical comment will be disclosed around the 25th.)

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 98%

・Own EC

YOY comparison: 107%
(An analytical comment will be disclosed around the 25th.)

・Third Party EC Sites

YOY comparison: 103%
(An analytical comment will be disclosed around the 25th.)

・EC Total

YOY comparison: 104%

Peach John（Japan）Sales Summary (Delivery Basis) (Oct. 2026)

Wacoal（Overseas）Sales Summary (Delivery Basis) (Oct. 2026)

■Sales Summary

Sep. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Sep. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 95%
Regarding the department store channel, store traffic remained sluggish among both new and existing customers. By brand, while WACOAL's new Refit Bra performed well, the high-priced brand "Yue" struggled due in part to a decline in customer traffic.

・GMS, Supermarket

YOY comparison: 95%
Regarding the mass retailer channel, while collections and the "Refit Bra" performed well for "WACOAL," as was the case in department stores, overall performance remained sluggish. For "Wing," knitwear performed well amid lower temperatures, while products such as bra tops struggled.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 95%

・Own EC

YOY comparison: 106%
Our own e-commerce websites performed steadily in terms of customer traffic, with visitor numbers exceeding the previous year. By brand, "CW-X" saw significant growth.

・Third Party EC Sites

YOY comparison: 114%
Third-party e-commerce websites performed well, with sales on major platforms increasing. By item, the "Synchro Bra Top" from "Wing" continued to perform well.

・EC Total

YOY comparison: 110%

Peach John（Japan）Sales Summary (Delivery Basis) (Sep. 2026)

Peach John’s domestic business sales were 110% YoY.
Directly managed stores performed well at 109% compared to the same month of the previous year, due to factors such as an increase in average spend per customer resulting from successful sales promotion measures. Our own e-commerce websites saw significant growth in full-price sales, reaching 116% compared to the same month of the previous year. Other channels, including third-party e-commerce websites, were at 97% compared to the same month of the previous year, as major platforms struggled, which could not be offset by the strong performance of some e-commerce malls.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 49%

Although store traffic improved during sales promotion measures, it declined significantly after the measures ended, and the business continued to struggle.

Taiwan PJ : 130%

Sales promotion measures proved effective across e-commerce, new stores, and existing stores, while new store openings also contributed to solid performance across the Taipei area.

Wacoal（Overseas）Sales Summary (Delivery Basis) (Sep. 2026)

Sales for Wacoal America were 107% compared to the same month of the previous year, due to factors such as the contribution of sales from the acquired Glamorise.
By channel, while new products continued to perform well in department stores as they did last month, overall performance remained sluggish. Regarding e-commerce, performance was sluggish due to the impact of system failures on our own e-commerce websites and the suspension of deliveries associated with system changes at some department store e-commerce sites. Glamorise struggled compared to the previous year due to a sales mix centered on lower-priced products and higher discount rates.

Sales for Wacoal Europe were 94% compared to the same month of the previous year.
Following the approximately two-month suspension of e-commerce shipments due to the fire at the Bravissimo Group's logistics warehouse in June of the previous year, sales grew significantly in September of the previous year as shipments resumed, and performance was sluggish this month due to the rebound from that growth. By sales channel, department stores saw strong sales at some business partners and solid performance of standard products. By area, North America fell below the previous year as deliveries were delayed due to delivery restrictions at some business partners coinciding with system failures at others.

Sales for Wacoal China were 84% compared to the same month of the previous year.
By sales channel, physical stores struggled as initiatives for members and activities for the Mid-Autumn Festival and National Day were implemented in advance but did not lead to increased store traffic. Regarding e-commerce, we worked to secure sales by utilizing KOL live streaming and our own live streaming, but growth remained sluggish due in part to continued weak consumer spending.

■Sales Summary

Aug. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Aug. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 97%
In the department store channel, sales were sluggish due to fewer customer visits, primarily among the senior demographic. By brand, conditioning wear CW-X and nightwear performed strongly, while the high-priced brand Yue struggled as customer traffic fell amid a reduced collection lineup.

・GMS, Supermarket

YOY comparison: 102%
The mass retailers channel delivered solid results, driven by increased demand for bras as temperatures rose. By item, WACOAL’s Hugging Bra and Gravity Care Bra (wireless), as well as Wing's new Shupatto Fit Bra, performed well.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 96%

・Own EC

YOY comparison: 101%
Our own EC channel performed well, driven by clearance sales. By brand, CW-X grew significantly.

・Third Party EC Sites

YOY comparison: 106%
The third-party EC channel performed well, driven by sales growth on major platforms. By item, the Wing brand’s Synchro Bra Top continued to sell well.

・EC Total

YOY comparison: 103%

Peach John（Japan）Sales Summary (Delivery Basis) (Aug. 2026)

Peach John’s domestic business sales were 103% YoY.
Retail stores performed well at 109% YoY, as promotional measures helped increase average customer spending. The company’s own EC channel struggled at 89% YoY. While sales of full-priced items were on par with the previous year, performance was negatively impacted by a decrease in sale-priced items, a trend that has continued since July. Meanwhile, other channels, including third-party EC, grew significantly, reaching 116% YoY as sales across various EC malls remained strong.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 81%

While EC performed well, physical stores stagnated due to pop-up store closures and fewer customer visits.

Taiwan PJ : 117%

In addition to strong performance at existing stores, new store openings contributed to significant growth.

Wacoal（Overseas）Sales Summary (Delivery Basis) (Aug. 2026)

Driven by contributions from the acquired company, Glamorise, and strong performance from our own EC channel, Wacoal America’s sales were 133% YOY.
By channel, department stores performed well because delivery was pushed back from July to August at some department stores. Retail stores and outlet stores, though smaller in scale, saw sales grow thanks to new store openings. Our own EC channel continued to perform well, benefiting from the transition to a new system. Third-party EC, however, struggled partly because major platforms had inventory constraints.

Wacoal Europe’s sales were 129% YOY, benefiting from the low base effect resulting from the fire at the Bravissimo Group’s distribution warehouse in late June of the previous year, as well as strong performance in North America and Continental Europe.
By channel, department stores and retail stores performed solidly, while third-party EC also performed well. By region, North America performed strongly on major platforms due to the expansion of drop shipping. At the same time, Continental Europe was boosted by growth in sales to department stores, with France performing particularly well.

Wacoal China’s sales were 81% YOY.
By channel, despite initiatives to expand sales at physical stores, such as running weekend promotions on weekdays at outlet stores, performance struggled due to lower customer traffic from temporary closures and shortened operating hours caused by inclement weather, including typhoons. Regarding EC, although promotional measures were implemented to coincide with Qixi Festival (Chinese Valentine's Day), sales stagnated due to a lack of major promotions on key platforms and the ongoing economic downturn.

■Sales Summary

Jul. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Jul. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 100%
In the department store channel, sales were flat year over year (YoY). Although attracting new customers was a challenge, store visits by existing customers increased. By brand, our high-priced brand, Salute, saw significant growth, and nightwear sales also increased.

・GMS, Supermarket

YOY comparison: 84%
The mass retailers channel struggled, partly due to reduced promotional activity by major clients. On the other hand, sales of summer products recovered from mid-month onward as temperatures rose. By item, the Wing brand’s Synchro Bra Top continued to perform well.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 93%

・Own EC

YOY comparison: 104%
Our own EC channel demonstrated sales growth, driven by successful promotional campaigns. By brand, our core brand WACOAL performed well, while Yue and CW-X grew significantly.

・Third Party EC Sites

YOY comparison:106%
The third-party EC channel performed well, supported by promotional activities on major platforms. By brand, the major brands WACOAL, Wing, and CW-X all demonstrated growth.

・EC Total

YOY comparison: 113%

Peach John（Japan）Sales Summary (Delivery Basis) (Jul. 2026)

Peach John's domestic business sales grew, with results coming in at 100% YoY.
Retail stores recorded sales of 109% YoY. Although sales of SALE items were sluggish because fewer items were discounted, this was offset by sales of regular-priced items. The company's own EC channel struggled at 91% YoY because fewer items were subject to SALE pricing. Meanwhile, results for other channels, including third-party EC, came in at 104% YoY.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 100%

Although EC performed well, physical stores as a whole struggled, partly due to unfavorable weather, leaving sales flat YoY.

Taiwan PJ : 110%

Both EC and physical stores performed well, driven by successful summer SALEs and promotional campaigns featuring popular celebrities.

Wacoal（Overseas）Sales Summary (Delivery Basis) (Jul. 2026)

Driven by contributions from the acquired company, Glamorise, Wacoal America's sales were 123% YOY.
By channel, department stores struggled, partly because major sales events were held later than in the previous year. Retail stores and outlet stores, though smaller in scale, recorded solid results. Our own EC channel continued to perform well. Third-party EC sales grew significantly, reflecting a rebound from the previous year's purchasing cutbacks by major platforms.

Wacoal Europe's sales were 146% YOY, benefiting from the low base effect resulting from the fire at the Bravissimo Group's distribution warehouse in late June of the previous year, which resulted in shipments being suspended from late June through the end of August, as well as EC sales growth.
By channel, department stores, retail stores, and our own EC platform performed well. By region, the UK, North America, and France performed well, while Germany struggled. In particular, sales on major EC platforms in North America grew significantly.

Wacoal China's sales were 86% YOY.
By channel, physical stores struggled due to shortened operating hours and closures caused by adverse weather conditions such as typhoons, as well as postponed events at special sales venues. EC sales were sluggish as various promotional initiatives did not produce the desired results.

■Sales Summary

Jun. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Jun. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 90%
The department store channel struggled due to unseasonable weather. By brand, CW-X conditioning wear saw growth, but sales of products intended for the peak summer season performed sluggishly due to lower temperatures.

・GMS, Supermarket

YOY comparison: 90%
Like the department store channel, the mass retailers channel struggled due to unfavorable weather conditions. A decrease in the number of days major clients ran promotions also negatively affected the results. By item, the WACOAL Collection line's Gravity Care Bra (wireless) performed well.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 89%

・Own EC

YOY comparison: 128%
Our own EC channel demonstrated sales growth, driven by successful promotional campaigns that increased both site visitor numbers and average spending. By brand, in addition to CW-X, our core brand WACOAL, and the high-priced brand Yue, nightwear product lines performed well.

・Third Party EC Sites

YOY comparison:105%
The third-party EC channel performed solidly overall. While major platforms struggled due to fewer promotional days, other platforms demonstrated growth. By item, Wing brand's Synchro Bra Top continued to deliver significant growth.

・EC Total

YOY comparison: 113%

Peach John（Japan）Sales Summary (Delivery Basis) (Jun. 2026)

Peach John’s domestic business sales were sluggish, with results coming in at 97% YoY.
Retail store sales were 98% YoY, reflecting a high base effect when compared with the previous year, which saw strong demand driven by the launch of products worn by popular celebrities. The company’s own EC channel struggled at 87% YoY. As with physical stores, this channel was affected by comparisons to last year’s exceptional performance. Results for other channels, including third-party EC, came in at 111% versus the previous year, supported by beauty product sales.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 91%

EC sales performance significantly exceeded the previous year’s results due to improvements in online advertising. However, physical stores struggled due to the conclusion of pop-up events and a decline in customer traffic.

Taiwan PJ : 111%

Promotions utilizing celebrities and summer sales proved successful, with both physical stores and EC performing well.

Wacoal（Overseas）Sales Summary (Delivery Basis) (Jun. 2026)

Driven by contributions from the acquired company, Glamorise, Wacoal America’s sales were 119% YOY.
By channel, department stores struggled due to curtailed deliveries and a decline in the number of stores. Retail stores and outlet stores, though smaller in scale, saw sales grow due to the positive effect of new store openings. Our own EC channel continued to post strong sales following the system migration in April. Third-party EC performed well, benefiting from the pull-forward effect of a major promotional event on a key platform, with other platforms also delivering solid results.

Wacoal Europe’s sales were 120% YOY, benefiting from the low base effect resulting from the fire at the Bravissimo Group’s distribution warehouse in late June of the previous year, as well as steady sales across all regions.
By channel, independent stores, our own EC, and third-party EC all performed well. By area, in the UK, retail stores were solid; however, department stores struggled. In North America, sales grew significantly due to the strong performance of key platforms. Continental Europe performed well overall, with France in particular showing strong growth.

Wacoal China’s sales were 86% YOY.
By channel, physical stores struggled due to worsening market conditions. In the EC channel, livestreaming on social media and improvements to product pages resulted in YoY sales growth during the livestream period. However, overall performance struggled amid a deteriorating market environment and softer consumer demand, driven by the extended duration of the online 618 Shopping Festival.

■Sales Summary

May 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (May 2026)

■By Sales Channel

・Department Stores

YOY comparison: 102%
In the department store channel, promotional initiatives for the high-priced brand Yue contributed to performance. BY brand Yue and CW-X performed well.

・GMS, Supermarket

YOY comparison: 107%
In the mass retail channel, sales promotion initiatives by major clients successfully drove growth. By item, the WACOAL Collection line's Hugging Bra and Gravity Care Bra (wireless) demonstrated strong performance, as did the cool-mesh version of Wing's star product, the Synchro Bra Top, designed for summer.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 101%

・Own EC

YOY comparison: 107%
Our own EC channel performed well, driven by the success of our major semi-annual sales campaign. By brand, APMHI struggled; however, high-priced brands Yue and Salute continued to see significant growth.

・Third Party EC Sites

YOY comparison:117%
The third-party EC channel saw significant sales growth as increased promotional days on key platforms boosted site traffic. By item, Wing brand's Synchro Bra Top continued to perform well.

・EC Total

YOY comparison: 113%

Peach John（Japan）Sales Summary (Delivery Basis) (May 2026)

Peach John’s domestic business performed favorably, with results coming in at 112% YoY.
Retail store sales were 110% YoY, driven by increased foot traffic via the continued use of popular celebrities in promotions and higher average customer spending resulting from enhanced customer service. Our own EC channel saw sales of 129% YoY, as celebrity-driven promotions increased site visitors while our conversion rate remained stable. Other channels, including third-party EC, generated sales of 94% YoY. While major platforms performed well in these channels, overseas wholesale operations struggled.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 96%

Although EC performed well, the business struggled overall due to sluggishness at physical stores following the conclusion of pop-up store operations.

Taiwan PJ : 111%

Both physical stores and EC performed well, driven by the success of pop-up stores and promotions featuring celebrities.

Wacoal（Overseas）Sales Summary (Delivery Basis) (May 2026)

Driven by contributions from the acquired company, Glamorise, Wacoal America’s sales were 122% YOY.
By channel, department stores struggled when compared to the same month the previous year, when major clients held large-scale promotional events. Retail stores and outlet stores, though smaller in scale, achieved growth. Our own EC channel saw significant sales growth following the system migration in April. Third-party EC sales struggled on major platforms due to client purchasing restrictions, though other platforms continued to perform well.

Wacoal Europe’s sales were 100% YOY.
By channel, retail stores and third-party EC performed well. By area, the UK struggled with department stores and independent stores, though retail store sales grew. In North America, major platforms performed well, driving significant growth. In continental Europe, sales were strong overall, despite sluggish performance in France.

Wacoal China’s sales were 94% YOY.
By channel, existing physical stores performed steadily; however, overall store sales fell YoY due to store closures. In the EC channel, although sales promotion initiatives were strengthened across major platforms to attract customers, the results fell short of expectations, leading to weak performance.

■Sales Summary

Apr. 2026

Overview

Wacoal（Japan）Sales Summary (In-Store Sales Basis) (Apr. 2026)

■By Sales Channel

・Department Stores

YOY comparison: 97%
The department store channel struggled due to declining store traffic. By brand, while the conditioning wear brand CW-X performed well, sales of nightwear items stagnated.

・GMS, Supermarket

YOY comparison: 99%
In the mass retail channel, performance fell slightly year-over-year (YoY), mainly due to fewer promotional sale days at major dealers compared with the same month of the previous year. By item, the WACOAL Collection line’s Hugging Bra and Gravity Care Bra (wireless) continued to perform well.

・Store Total (including Specialty stores and Directly managed stores)

YOY comparison: 98%

・Own EC

YOY comparison: 102%
Our own EC channel performed steadily, with promotional measures proving successful and driving increases in both visitor traffic and average purchase price. By brand, AMPHI struggled, while the core brand WACOAL performed well, and the high-priced brands Yue and Salute saw significant growth.

・Third Party EC Sites

YOY comparison:115%
The third-party EC channel saw significant sales growth as large-scale promotions on key platforms increased site traffic. By item, the Wing brand’s Synchro Bra Top and the CW-X arm supporters continued to perform well.

・EC Total

YOY comparison: 109%

Peach John（Japan）Sales Summary (Delivery Basis) (Apr. 2026)

Peach John’s domestic business sales were solid, coming in at 102% YoY.
Retail store sales were 105% YoY, supported by increased customer traffic driven by the use of popular celebrities in promotions and other successful marketing activities. Our own EC channel saw sales of 102% YoY, aided by strong loungewear sales and increased site visitors resulting from the use of new celebrity endorsers. Other channels, including third-party EC, performed favorably, with sales of 103% YOY.

The status of overseas businesses (store status) is as follows:

PJ Hong Kong : 75%

Although EC performed well, the business struggled overall due to sluggishness at physical stores.

Taiwan PJ : 145%

The addition of new colors to popular items and successful celebrity-driven promotions resulted in strong performance at both physical stores and in the EC channel.

Wacoal（Overseas）Sales Summary (Delivery Basis) (Apr. 2026)

Driven by contributions from the acquired company, Glamorise, Wacoal America’s sales were 129% YoY.
By channel, department stores performed sluggishly overall, despite new products performing well. Retail stores and outlet stores, though smaller in scale, continued to grow sales. Regarding EC, our own EC performed well following a system migration; however, sales fell YoY in April due to reduced advertising spending prior to the migration. Third-party EC sales struggled as key platforms curtailed purchasing, but department store EC performed well.

Wacoal Europe’s sales were 104% YOY.
By channel, retail stores and third-party EC performed well. By area, the UK struggled this month (April) because deliveries were pulled forward to March due to a different Easter holiday timing than the previous year. Sales in North America grew significantly as deliveries progressed, driven by the easing of inventory-purchasing curbs by major platforms. In continental Europe, while France grew, overall performance was sluggish.

Wacoal China’s sales were 101% YOY.
Physical stores struggled amid declining foot traffic at commercial facilities. In the EC channel, sales grew YoY, driven by major promotional campaigns on key platforms and strengthened sales through live commerce.